# Cultivating Growth

ICI Pakistan Limited Report for the Quarter & Nine Months Ended March 31, 2014



### **Contents**

## **ICI Pakistan Limited**

Company Information	2
Review of the Directors	3
Condensed Interim Unconsolidated Balance Sheet	7
Condensed Interim Unconsolidated Profit and Loss Account	8
Condensed Interim Unconsolidated Statement of Comprehensive Income	10
Condensed Interim Unconsolidated Cash Flow Statement	11
Condensed Interim Unconsolidated Statement of Changes in Equity	12
Notes to the Condensed Interim Unconsolidated Financial Information	13

# **Condensed Interim Consolidated Financial Information**

Review of the Directors for ICI Pakistan Group	22
Condensed Interim Consolidated Balance Sheet	23
Condensed Interim Consolidated Profit and Loss Account	24
Condensed Interim Consolidated Statement of Comprehensive Income	26
Condensed Interim Consolidated Cash Flow Statement	27
Condensed Interim Consolidated Statement of Changes in Equity	28
Notes to the Condensed Interim Consolidated Financial Information	20

#### **Company Information**

#### **Board of Directors**

M Yunus Tabba Chairman (Non-Executive) Asif Jooma Chief Executive M Ali Tabba Vice Chairman (Non-Executive) Khawaja Iqbal Hassan M Sohail Tabba Non-Executive M Abid Ganatra Executive

Amina A Aziz Bawany Non-Executive

#### **Board Sub Committees:**

#### Audit Committee HR & Remuneration Committee

Khawaja Iqbal Hassan Chairman M Ali Tabba Chairman M Sohail Tabba Member M Sohail Tabba Member Asif Jooma Member Khawaja Iqbal Hassan Member

**Chief Financial Officer** 

M Abid Ganatra

Company Secretary Saima Kamila Khan

**Executive Management Team** 

Asif Jooma Chief Executive M Asif Malik Vice President

Life Sciences Business

Fathema Zuberi General Manager, Human Resources Saima Kamila Khan General Counsel & Company Secretary

M Abid Ganatra Chief Financial Officer Suhail Aslam Khan Vice President,

Polyester & Soda Ash Businesses

M A Samie Cashmiri General Manager. Sved Igbal Haider General Manager.

Cashmiri General Manager, Syed Iqbal Haider General Manager, Chemicals and Strategy Technical

Chemicals and Strategy

#### **Bankers**

Allied Bank Limited
Askari Bank Limited
Askari Bank Limited
HSBC Bank Oman S.A.O.G
Bank Al Habib Limited
Bank Alfalah Limited
Meezan Bank Limited
Citibank N.A.
National Bank of Pakistan
Deutsche Bank AG
Faysal Bank Limited
Samba Bank Limited

Habib Bank Limited Standard Chartered Bank (Pakistan) Limited

Habib Metropolitan Bank Limited United Bank Limited

#### **Auditors**

Internal Auditors External Auditors
KPMG Taseer Hadi & Co., Ernst & Young Ford Rhodes Sidat Hyder & Co,
Chartered Accountants Chartered Accountants

Shares Registrar

#### **Registered Office**

ICI House, 5 West Wharf, Karachi-74000
Tel # 111-100-200, (021) 32313717-22
Fax # 32311739
Website: www.ici.com.pk
FAMCO Associates (Pvt) Ltd
8-F, Next to Hotel Faran,
Nursery, Block-6 .P.E.C.H.S.
Shahra-e-Faisal, Karachi

Tel: (021) 34380101-2 Fax : (021) 34380106

For the Quarter & Nine Months Ended March 31, 2014

The Directors are pleased to present their review together with the un-audited financial statements of the Company for the guarter and nine months ended March 31, 2014.

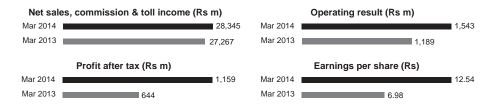
Net sales income for the quarter at Rs 9.727 million is 4% higher than the same period last year with strong performance by the Soda Ash Business and export of Polyurethane to the UAE by the Chemicals Business. Operating result for the quarter at Rs 442 million is 18% higher compared to the same period last year mainly due to higher sales in the Soda Ash and Chemicals Businesses which were partially offset by the weaker performance of Polyester and Life Sciences Businesses compared to the same period last year.

Net sales income for the nine months at Rs 28,345 million is 4% higher than the same period last year primarily due to higher sales in the Soda Ash, Life Sciences and Chemicals Businesses. Operating result for the period at Rs 1,543 million is 30% higher compared to the same period last year driven mainly by cost optimization initiatives and operating efficiency improvements in the Soda Ash Business. The Life Sciences and Chemicals Business performance was positively impacted as a consequence of growth across all segments and cost control measures.

The net profit after tax for the nine months of Rs 1,159 million is 80% above the same period last year.

Earnings per share for the nine months ended March 31, 2014, at Rs 12.54 is correspondingly 80% higher as compared to the same period last year.

	Quarter Ended March 31			nths Ended ch 31
	2014	2013	2014	2013
Net sales income (Rs m)	9,727	9,315	28,345	27,267
Profit before taxation (Rs m)	487	265	1,424	989
Profit after taxation (Rs m)	393	173	1,159	644
Earnings per share (Rs)	4.26	1.88	12.54	6.98



For the Quarter & Nine Months Ended March 31, 2014

#### Polyester Staple Fibre Business (PSF)



The domestic PSF market continued to remain under pressure throughout the period under review due to oversupply in both domestic and regional markets coupled with dumping of PSF in Pakistan from China. Aggressive pricing at uneconomic levels by Chinese exporters continued to prejudice both sales volumes and pricing in the domestic industry, resulting in operational losses for the Business.

Net sales revenue declined by 3% over the corresponding period last year due to a decline in sales volumes of 3%. Margins over raw material remained considerably lower compared to the corresponding period last year along with further increases in energy costs due to the continuing shortage of gas availability. The lower volumes and increased costs resulted in an operating loss of Rs 575 million as compared to operating loss of Rs 6 million in the corresponding period last year.

The two coal based energy projects currently underway are expected to reduce the Business' reliance on gas and add value in terms of reducing energy costs. The Coal Fired Heaters are expected to come online within Q4 2013/2014 whilst the Steam Turbine project is scheduled for completion towards the end of the next financial year.

Going forward, improvement in margins will depend on the outcome of an appeal filed against the unfavorable final determination by the NTC on the removal of the provisional anti-dumping duty on Chinese exports into Pakistan. Industrial activity in the domestic textile industry will largely be driven by the Government's policy on provision of gas to the textile sector as it looks to take advantage of the GSP Plus status for exports to the European Union.

#### Soda Ash Business



Energy shortages continue to remain an area of concern for the Business as well as the downstream consumers of Soda Ash. The domestic supply overhang in the Soda Ash market is further exacerbated due to continued influx of low priced Soda Ash imports.

The initiatives launched by the Business in energy, cost savings and efficiency improvements helped mitigate the adverse impact of expensive fuel cost during periods of gas supply constraints. Operating result at Rs 1,271 million was therefore 144% higher than same period last year.

For the Quarter & Nine Months Ended March 31, 2014

The recently commissioned Coal Fired Boilers at Khewra continue to deliver value to the Business. Post-commissioning teething issues faced during the guarter are being resolved in consultation with the equipment supplier. The power generating unit of this project is expected to be operational within Q4 of the current financial year.

In the near term, gas supply issues, challenging trading conditions and dumping of Soda Ash into Pakistan remain key concerns for the Business.

#### Life Sciences Business



Net sales income of the Business is 12% higher than same period last year led by the Pharmaceuticals and Agri Divisions which posted double digit growth. The Business re-entered the Agro-Chemicals industry during this period, which has added top line growth. Pharma sales were higher driven mainly by Cardiovascular & Oncology therapeutic areas, while sales of the Agri Division benefited from higher Seeds and Vegetable Seeds sales. The Animal Health segment sales also grew during the period with higher livestock sales that partially helped mitigate lower sales to the poultry segment.

The operating result of the Business for the current period is 25% above same period last year primarily due to higher sales and sharper cost control.

In line with the Business' plan to consolidate the manufacturing of Animal Health products at one location, it was planned to lease a manufacturing facility. This arrangement could not be concluded due to the Central Licensing Board's decision to not grant a transfer of license due to regulatory constraints consequently resulting ICI Pakistan Limited to obtain a new Drug Manufacturing License. The decision to not proceed was based on structural and technical issues related to obtaining a new license. The Business is now evaluating alternate options for leased, rented or own manufacturing facility. This change will not impact the availability of Company's marketed Animal Health products. The Seed Processing Plant at Sahiwal has commenced trial production and is scheduled to be operating at full capacity by the end of the year. The Business expects to strengthen its existing portfolio in the next quarter and continue to launch new products in the Agro-Chemicals, Pharmaceuticals and Animal Health segments while exploring opportunities for organic and inorganic growth.

For the Quarter & Nine Months Ended March 31, 2014

#### Chemicals Business



Net sales income for the nine months at Rs 2,709 million is 17% higher on the back of higher sales volume. Consequently, the operating result at Rs 249 million is higher by 29% as the focus on volume growth, margin management, and cost efficiency yielded positive results.

The economic environment is expected to improve further as macroeconomic steps taken by the Government for stabilization of the Rupee and inflation gain traction.

The outlook for the upcoming quarter remains positive as most of the service segments will be at peak seasonal demand.

#### **New Initiatives**

During the quarter ended March 31, 2014, ICI Pakistan executed a Memorandum of Understanding (MoU) with Unibrands (Private) Limited to participate in their existing business of marketing and distribution of Morinaga Milk Industry Company Limited Japan's range of infant formula and nutrition products in Pakistan. This partnership is expected to position the Company to leverage the opportunities presented by the high growth food and nutrition sector in Pakistan. The due diligence process along with a financial evaluation is at a final stage of completion and the Joint Venture is expected to take effect by the end of the current financial year.

#### **Future Outlook**

Going forward, dumping of PSF and Soda Ash at uneconomical prices and the energy crisis will continue to pose a challenge for the Company. The Company remains focused on customers, energy conservation and cost reduction initiatives. The projects aimed at improving conversion efficiencies and productivity are expected to yield positive results in the Company's performance going forward.

Muhammad Yunus Tabba Chairman / Director

April 16, 2014 Karachi

Chief Executive

# Condensed Interim Unconsolidated Balance Sheet (Unaudited) As at March 31, 2014

Amounts in Rs '000

		711100	1110 111 110 001
	Note	March 31, 2014	June 30, 2013
ASSETS			
Non-Current Assets Property, plant and equipment Intangible assets	4 5	11,590,422 16,617	10,550,038 45,123
		11,607,039	10,595,161
Long-term investments Long-term loans Long-term deposits and prepayments	6 7	502,976 230,107 29,298	502,976 199,063 33,338
		762,381	735,377
Current Assets		12,369,420	11,330,538
Stores, spares and consumables Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Taxation - net Cash and balances	8	600,516 4,988,570 1,255,964 240,919 166,950 1,260,344 1,704,399 541,433	558,736 4,573,275 865,690 158,716 156,512 1,096,823 1,474,066 730,349
		10,759,095	9,614,167
Total Assets		23,128,515	20,944,705
Authorised capital 1,500,000,000 (June 30, 2013: 1,500,000,000) ordinary shares of Rs 10 each		15,000,000	15,000,000
,		13,000,000	13,000,000
Issued, subscribed and paid-up capital 92,359,050 (June 30, 2013: 92,359,050) ordinary shares of Rs 10 each Capital reserves Revenue reserves - Unappropriated profit		923,591 309,643 9,772,743	923,591 309,643 8,555,755
Total Equity		11,005,977	9,788,989
Surplus on Revaluation of Property, Plant and Equipment		640,101	698,536
LIABILITIES			
Non-Current Liabilities Provisions for non-management staff gratuity and eligible retired		107 696	110 202
employees' medical scheme Long-term loan Deferred tax liability - net	9 10	107,686 2,553,693 1,201,761	119,392 1,887,026 1,101,111
Current Liabilities Current Portion of Long-term loan Trade and other newables		3,863,140 733,333 6,245,386	3,107,529 4,695,102
Trade and other payables Short-term borrowings and running finance	11	640,578	2,654,549
Contingencies and Commitments	12	7,619,297	7,349,651
Total Equity and Liabilities		23,128,515	20,944,705

The annexed notes from 1 to 21 form an integral part of the condensed interim unconsolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma Chief Executive

# Condensed Interim Unconsolidated Profit and Loss Account (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

Polyester

	,						
For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
4,941,910 (96,912)	14,941,970 (293,030)	4,948,562 (33,367)	14,996,855	2,850,717	7,856,027	2,318,970 (305,898)	6,948,315
(103,389)	(312,478)	(58,116)	(173,853)	(126,052)	(317,494)	(61,610)	(190,461)
(200,301)	(605,508)	(91,483)	(207,220)	(528,494)	(1,427,113)	(367,508)	(1,109,920)
4,741,609	14,336,462	4,857,079	14,789,635	2,322,223	6,428,914	1,951,462	5,838,395
(4,693,998)	(14,488,644)	(4,793,103)	(14,436,818)	(1,931,749)	(4,804,115)	(1,788,861)	(4,956,757)
47,611	(152,182)	63,976	352,817	390,474	1,624,799	162,601	881,638

(53,239)

(305.162)

(28,036)

(87,113)

275,325

(95,175)

(258,960)

1,270,664

(26,574)

(51.040)

84,987

(77,042)

(282,982)

521,614

Soda Ash

#### Turnover - note 13

Sales tax

Commission and discounts to distributors and customers

Net sales, commission and toll income

Cost of sales - note 13 and 14

Gross profit

Selling and distribution expenses Administration and general expenses

Operating result

Financial charges

Workers' profit participation fund

Workers' welfare fund

Other operating charges

Other operating income Profit before taxation

Taxation - note 15

Profit for the period

#### Basic and diluted earnings per share

The annexed notes from 1 to 21 form an integral part of the condensed interim unconsolidated financial information.

(16,867)

(125.962)

(95,218)

(50,736)

(372.574)

(575,492)

(17,649)

(65.210)

(18,883)

# **Condensed Interim Unconsolidated** Profit and Loss Account (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

#### Amounts in Rs '000

	Life Sciences			Chemicals			Company				
For the	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the
3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months
ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,
2014	2014	2013	2013 Restated	2014	2014	2013	2013 Restated	2014	2014	2013	2013 Restated
1,838,145	5,502,468	1,897,687	5,015,188	1,227,528	3,271,337	1,012,952	2,747,131	10,858,300	31,568,432	10,175,965	29,669,107
(7,640)	(22,181)	(4,020)	(13,080)	(127,370)	(340,722)	(103,061)	(253,101)	(634,364)	(1,765,552)	(446,346)	(1,219,007)
(194,085)	(606,704)	(238,913)	(648,348)	(73,290)	(221,526)	(55,899)	(170,272)	(496,816)	(1,458,202)	(414,538)	(1,182,934)
(201,725)	(628,885)	(242,933)	(661,428)	(200,660)	(562,248)	(158,960)	(423,373)	(1,131,180)	(3,223,754)	(860,884)	(2,401,941)
1,636,420	4,873,583	1,654,754	4,353,760	1,026,868	2,709,089	853,992	2,323,758	9,727,120	28,344,678	9,315,081	27,267,166
(1,205,409)	(3,540,032)	(1,195,251)	(3,176,002)	(848,821)	(2,219,987)	(692,572)	(1,871,060)	(8,679,977)	(25,049,408)	(8,467,581)	(24,402,255)
431,011	1,333,551	459,503	1,177,758	178,047	489,102	161,420	452,698	1,047,143	3,295,270	847,500	2,864,911
(210,896)	(586,768)	(179,527)	(526,681)	(61,012)	(156,692)	(47,681)	(142,827)	(316,811)	(889,371)	(271,431)	(799,789)
(47,013)	(147,590)	(44,021)	(171,343)	(28,352)	(83,573)	(41,037)	(116,793)	(288,440)	(862,697)	(201,308)	(876,280)
173,102	599,193	235,955	479,734	88,683	248,837	72,702	193,078	441,892	1,543,202	374,761	1,188,842
								(108,277)	(278,162)	(109,885)	(234,069)
								(25,599)	(75,078)	(13,349)	(47,944)
								(9,924)	(29,048)	(5,403)	(18,889)
								(5,784)	(14,780)	(5,197)	(23,346)
								(149,584) 194,358	(397,068) 277,587	(133,834) 24,491	(324,248) 123,943
								486,666	1,423,721	265,418	988,537
								(93,493)	(265,167)	(91,925)	(344,110)
								393,173	1,158,554	173,493	644,427
									<u>(R</u>	upees)	
								4.26	12.54	1.88	6.98

Muhammad Yunus Tabba Chairman / Director

Asif Jooma

# **Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)**For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
Profit for the period	393,173	1,158,554	173,493	644,427
Items not to be reclassified to profit or loss in subsequent periods:				
Actuarial gains on defined benefit plans Tax effect				52,782 (18,474)
	-	-	-	34,308
Recognized actuarial losses Tax effect				(62,301) 21,805
	-	-	-	(40,496)
Total comprehensive income for the period	393,173	1,158,554	173,493	638,239

The annexed notes from 1 to 21 form an integral part of the condensed interim unconsolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma

# **Condensed Interim Unconsolidated** Cash Flow Statement (Unaudited) For the Nine Months Period Ended March 31, 2014

Amounts in Rs '000

	March 31, 2014	March 31, 2013 Restated
Cash Flows from Operating Activities		
Profit before taxation	1,423,721	988,537
Adjustments for:  Depreciation and amortisation  Loss / (Gain) on disposal of property, plant and equipment  Provision for non-management staff gratuity	950,018 13,040	821,183 (13,799)
and eligible retired employees' medical scheme Provision for Staff retirement Benefit Plan Mark-up on bank deposits and on loan / stand-by facility to subsidiary	12,082 35,090	38,647 114,123 (35,324)
Interest / mark-up expense	274,432	150,137
Movement in:	2,708,383	2,063,504
Working capital Long-term loans Long-term deposits and prepayments	317,462 (31,044) 4,040	(5,236,059) (12,649) (13,321)
Cash generated from / (used in) operations	2,998,841	(3,198,525)
Payments for : Non-management staff gratuity and eligible retired employees' medical scheme Staff Retirement Benefit Plan Taxation Interest / mark-up Profit / mark-up received on bank deposits	(23,790) (34,839) (394,850) (226,167)	(14,071) (172,328) (763,492) (131,046) 14,318
Net cash generated from / (used in) operating activities	2,319,195	(4,265,144)
Cash Flows from Investing Activities Payments for capital expenditure Proceeds from disposal of property, plant and equipment Profit / mark-up received from subsidiary Loan / standby finance facility to subsidiary company - net	(1,901,297) 7,564 - -	(1,464,107) 20,538 42,675 22,221
Net cash used in investing activities	(1,893,733)	(1,378,673)
Cash Flows from Financing Activities		
Long-term borrowings Dividend paid	1,400,000 (407)	887,026 (323,257)
Net cash generated from / (used in) financing activities	1,399,593	563,769
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at July 1	1,825,055 (1,924,200)	(5,080,048) 2,094,785
Cash and cash equivalents at March 31	(99,145)	(2,985,263)
Movement in Working Capital (Increase) / decrease in current assets Stores, spares and consumables	(41,780)	(59,555)
Stock-ín-trade Trade debts Loans and advances	(415,295) (390,274) (82,203)	(727,961) (204,789) (52,438)
Trade deposits and short-term prepayments Other receivables	(10,689) (163,521)	(85,167) (622,105)
Increase / (Decrease) in current liability	(1,103,762)	(1,752,015)
Trade and other payables	1,421,224	(3,484,044)
	317,462	(5,236,059)
Cash and cash equivalents at March 31 comprise of: Cash and bank balances Short templaters interest reprint figures	541,433	801,482
Short-term borrowings and running finance  Cash and bank balances	(640,578) (99,145)	(3,786,745) (2,985,263)
each and barn salurious	(55,175)	(2,000,200)

The annexed notes from 1 to 21 form an integral part of the condensed interim unconsolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma Chief Executive

# **Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited)**For the Nine Months Period Ended March 31, 2014

Amounts in Rs '000

			Amoun	ils in RS 000
	Issued, subscribed and paid-up share capital	Capital reserves	Unappropriated profit	Total
Balance as on July 1, 2012 - restated	923,591	309,643	7,590,114	8,823,348
Interim Dividend for the year 2012 @ Rs 3.50 per share *	-	-	(323,257)	(323,257)
Final Dividend for the year 2012 @ Rs 2.00 per share	-	-	(184,718)	(184,718)
Profit for the nine months ended March 31, 2013	-	-	644,427	644,427
Other comprehensive income for the nine months ended - net off taxation	-	-	(6,188)	(6,188)
<b>-</b>	-	-	130,264	130,264
Transfer from surplus on revaluation of propert plant and equipment incremental depreciatior for the nine months ended - net of deferred ta	-	-	69,200	69,200
	-	-	69,200	69,200
Balance as on March 31, 2013	923,591	309,643	7,789,578	9,022,812
Profit for the quarter ended June 30, 2013 Other comprehensive income for the quarter ended June 30, 2013	-	-	514,274 218,930	514,274 218,930
	-	-	733,204	733,204
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	32,973 32,973	32,973 32,973
Balance as on June 30, 2013	923,591	309,643	8,555,755	9,788,989
Dalarioc as off buffe 50, 2015	320,031	303,043	0,000,700	5,700,303
Profit for the nine months ended March 31, 2014 Other comprehensive income for the nine months ended - net off taxation	-	-	1,158,554	1,158,554
nine months ended - net oil taxation	-	-	1 150 554	1 1E0 EE1
<b>-</b>		-	1,158,554	1,158,554
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the nine months ended - net of deferred tax	-	-	58,434	58,434
	- '	-	58,434	58,434
Balance as on March 31, 2014	923,591	309,643	9,772,743	11,005,977

The annexed notes from 1 to 21 form an integral part of the condensed interim unconsolidated financial information.

Muhammad Yunus Tabba Chairman / Director

<sup>\*</sup> Interim dividend was declared post approval of demerger by High Court of Sindh on 92,359,050 shares.

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

#### STATUS AND NATURE OF BUSINESS

ICI Pakistan Limited ("the Company") is incorporated in Pakistan and is listed on the Karachi, Lahore and Islamabad Stock Exchanges. The Company is a subsidiary of Lucky Holding Limited (a subsidiary of Lucky Cement Limited) and is engaged in the manufacture of polyester staple fibre, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchanting of general chemicals. It also acts as an indenting agent and toll manufacturer. The Company's registered office is situated at 5 West Wharf, Karachi.

These are the seperate condensed interim financial statements of the Company in which investment in subsidary is stated at cost less impairment losses if any.

#### 2. STATEMENT OF COMPLIANCE

The condensed interim unconsolidated financial information has been presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. This condensed interim unconsolidated financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the period ended June 30, 2013.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of the financial statements for the preceding period ended June 30, 2013.

1	PROPERTY, PLANT AND EQUIPMENT			
٠.	THOI ENTI, I EART AND EQUI MENT		March 31, 2014	June 30, 2013
	Operating fixed assets - at net book value Capital work-in-progress - at cost		10,036,481	8,000,684
	Civil works and buildings Plant and machinery Advances to suppliers / contractors		414,617 1,105,911 33,413	290,318 2,244,847 14,189
		Note 4.2	1,553,941	2,549,354
	Total property, plant and equipment		11,590,422	10,550,038

4.1 Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended March 31, 2014:

	Additions / Transfers		Dispos	sals
	March 31, 2014	June 30, 2013	March 31, 2014	June 30, 2013
Freehold Land Buildings on freehold land	58,916 1,520	- 8,993	- -	-
Buildings on leasehold land	423,466	14,383	4,060	6,911
Lime beds on freehold land	10,758	12,534	-	-
Plant and machinery	2,423,754	354,349	39,949	126,422
Vehicles	5,791	400	6,440	2,704
Furniture and equipment	51,393	14,311	1,090	315
Total	2,975,598	404,970	51,539	136,352

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

June 30

500,476

2.500

502.976

March 31

500,476

502.976

2,500

		2014	2013
4.2	The following is the movement in capital work-in-progress during the period		
	Opening balance Add: Addition during the period	2,549,354 1,935,004	1,984,221 970,103
		4,484,358	2,954,324
	Less: Tranferred to operating fixed assets	2,930,417	404,970
	Closing balance	1,553,941	2,549,354
5.	INTANGIBLE ASSETS Intangible assets - at net book value - note 5.1	16,617	45,123
5.1	This includes additions of intangbile assets of Rs 2.313 million during the pe	eriod.	, , , , , , , , , , , , , , , , , , ,
6.	LONG-TERM INVESTMENTS Unquoted Subsidiary - ICI Pakistan PowerGen Limited (wholly owned) - note 6.1 7,100,000 ordinary shares (June 30, 2013: 7,100,000) of Rs 100 each Less: Provision of impairment loss recognized in December 2011 - note 6.2	710,000 209,524	710,000 209,524

- 6.1 The value of the Company's investment on the basis of net assets of the Subsidiary as disclosed in the unaudited condensed interim financial information for the period ended March 31, 2014 amounted to Rs 748.208 million (June 30, 2013: Rs 640.248 million).
- 6.2 In 2011 the Company reviewed the future economic benefits of the Subsidiary based on its estimated future cash flows. The recoverable amount of investment was estimated based on its discounted value in use. Based on the assessment, the carrying amount of investment was determined to be Rs 209.524 million higher than the recoverable amount. However, based on assessment at last balance sheet date i.e. June 30, 2013 no further provision or reversal is required.

#### 7. LONG-TERM LOANS - Considered Good

Total long-term investments

Others

Due from Directors, Executives and Employees - note 7.1 Less: Current portion shown under current assets	320,841	268,904
Due from Directors, Executives and Employees - note 7.1	90,734	69,841
Total long-term loans	230,107	199,063

7.1 Loans for the purchase of motor cars and house building assistance and are repayable between two to ten years. These loans are interest free and granted to the employees including Executives of the Company in accordance with their terms of employment.

Equity security available for sale - Arabian Sea Country Club Limited

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

#### STOCK-IN-TRADE

Reversal of impairment of inventory is booked in the current period by Rs. 5.583 million to bring inventory at its net realizable value of Rs. 242.102 million

March 31,	June 30,
2014	2013

LONG-TERM LOANS - note 9.1, 9.2 & 9.3 2,553,693 1,887,026

#### 9.1 Long-Term Financing Facilities

From banking companies / financial intitutions:

Habib Bank Limited	543,435 887.026	543,435 887.026
Faysal Bank Limited	343,591	343,591

The Company has obtained long term finance facility (LTFF) for imported and locally manufactured plant and machinery from Faysal Bank Limited of Rs. 343.591 million (limit: Rs. 500 million) and Habib Bank Limited of Rs. 543.435 million (limit: Rs 1,000 million) for a period of 7 years (including 2 year grace period), with the principal payable on semi annual basis. The markup is chargeable at fixed rate ranging from 9.65% to 9.85% payable on quarterly basis. These facilities are secured against first pari passu hypothecation charge on the Property, Plant and Equipment (PPE) of the Company's Soda Ash Business. The loans have been refinanced by the State Bank of Pakistan under long term finance facility (LTFF) for Export Oriented Projects.

#### 9.2 Islamic Term Finance

From hanking companies / financial institutions:

	500,000	1,000,000
Less: Current Portion of Long Term Loan	400,000	-
Less: Principal paid	100,000	-
Standard Chartered Bank (Pakistan) Limited	1,000,000	1,000,000
Terribaring comparison indications.		

The Company has obtained long-term finance for Rs 1,000 million from Standard Chartered Bank (Pakistan) Limited under Islamic Diminishing Musharaka upto a limit of Rs.1,000 million for a period of 3 years (including 6 month grace period). The rental payment is charged at relevant KIBOR plus 0.25% p.a. payable on semi annual basis. This facility is initally secured by a ranking charge to be subsequently replaced by a first pari passu hypothecation charge on the present and future fixed assets of the Company's Polyester Business located at Sheikhupura.

Meezan Bank Limited Less: Current Portion of Long-Term Loan	500,000 166,667	-
	333,333	-

The Company has obtained long-term loan for Rs 500 million from Meezan Bank Limited under Islamic Diminishing Musharaka upto a limit of Rs. 500 million for a period of 3 years (including 9 month grace period). The rental payment is charged at relevant KIBOR plus 0.25% p.a. payable on quarterly basis. This facility is initally secured by a ranking charge to be subsequently replaced by a first pari passu hypothecation charge on the present and future Plant, Machinery and Equipment of the Company's Soda Ash Business located at Khewra.

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

March 31, 2014

June 30, 2013

#### 9.3 Long-Term Loans

Allied Bank Limited Less: Current Portion of Long Term Loan	1,000,000 166,666	-
	833,334	-

The Company has obtained long-term loan for Rs 1,000 million from Allied Bank Limited under Long-Term Loan upto a limit of Rs. 1,000 million for a period of 4 years (including 1 year grace period). The rental payment is charged at relevant KIBOR plus 0.25% p.a. payable on quarterly basis. This facility is secured by a first pari passu hypothecation charge on the present and future Plant, Machinery & Equipment of the Company's Soda Ash Business located at Khewra.

#### 10 DEFFERED TAX LIABILITY

This comprises of the following:

Deferred tax liability

Difference in tax and accounting bases of fixed assets Deferred tax assets	1,591,051	1,496,289
Retirement fund provision routed through OCI Provisions	(93,508) (295,782)	(93,508) (301,670)
	1,201,761	1,101,111

#### SHORT-TERM BORROWINGS & RUNNING FINANCE

- note 11.1, 11.2 & 11.3

640,578 2,654,549

Short-term borrowings and running finance facility from various banks aggregated to Rs. 4,921 million (June 30, 2013: Rs. 4,715 million) and carry mark-up during the period of relevant KIBOR + 0.20% to 1.00% per annum with a weighted average markup rate of relevant KIBOR + 0.23% as at March 31, 2014 on utilized limits (June 30, 2013: relevant KIBOR + 0.40% to 0.75% per annum with an average markup rate of relevant KIBOR + 0.43% on utilized limits). These facilities are secured by hypothecation charge over the present and future stock-in-trade and book debts of the Company.

#### 11.1 Short-Term Borrowings

2,126,000

There are no short-term borrowings utilized as at current period end (June 30, 2013: Rs. 2,126 million at relevant KIBOR + 0.20% to 0.40%).

#### 11.2 Export Refinance

170,000

130.000

The Company has export refinance facility of Rs. 200 million (June 30, 2013: Rs. 200 million) available from Faysal Bank Limited as at March 31, 2014 out of which Rs. 170 million was utilized (June 30, 2013: Rs. 130 million). The export refinance facility carries mark-up at SBP rate + 0.25% per annum.

The above export refinance facility is secured by first pari passu hypothecation charge over the present and future stock-in-trade and book debts of the Company.

# Notes to the Condensed Interim Unconsolidated Financial Statements (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

2017

2018

Payable not later than one year

Payable later than one year but not later than five years

Amounts in Rs '000

		March 31, 2014	June 30, 2013
11.3	Short Term Running Finance - Secured	470,578	398,549
	The above short term running finance is secured by first pari passu hy in note 11.	pothecation charg	ge as mentioned
12.	CONTINGENCIES AND COMMITMENTS		
12.1	Claims against the Company not acknowledged as debts are as follow	vs:	
	Local bodies Others	32,261 28,288	12,735 28,288
	Total	60,549	41,023
12.2	There are no changes in the status of income tax contingencies as repostatements of the Company for the period ended June 30, 2013.	rted in the annual	audited financial
12.3	Guarantee issued by the Company to a bank on behalf of its subsidiar ICI Pakistan PowerGen Limited for availing funded facility.	- -	133,000
12.4	Commitments in respect of capital expenditure (including coal fired projects of Soda Ash & Polyester Businesses)	1,072,359	541,987
12.5	Commitments for rentals under operating lease / Ijarah agreements in	respect of vehicles	s are as follows:
	Year		
	2014 2015	16,105 61,849	54,462 43,304

12.6 Outstanding foreign exchange contracts as at March 31, 2014 entered into by the Company to hedge the anticipated future transactions amounted to Rs 133.287 million (June 30, 2013: Rs 1,166.117 million).

32,993

166,214

62,854

103,360

166,214

7,093

9,013

132,995

54.462

78,533

132,995

# Notes to the Condensed Interim Unconsolidated Financial Statements (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

ended	For the months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
-------	-------------------------------------	---	---

#### 13. TURNOVER

Inter-segment sales and purchases	-	3,370	2,206	38,382

- 13.1 Inter-segment sales and purchases have been eliminated from the total.
- 13.2 Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.
- 13.3 Turnover includes export sales of Rs 290.960 million made to various countries during the period ended March 31, 2014.

#### 14. COST OF SALES

	Opening stock of raw and packing materials	2,303,938	2,069,329	2,458,293	1,790,807
	Purchases	5,529,783	16,179,507	4,813,070	15,928,199
		7,833,721	18,248,836	7,271,363	17,719,006
	Closing stock of raw and packing materials	(2,355,981)	(2,355,981)	(2,137,048)	(2,137,048)
	Raw and packing materials consumption	5,477,740	15,892,855	5,134,315	15,581,958
	Manufacturing costs	2,310,795	5,957,538	1,995,416	5,970,795
		7,788,535	21,850,393	7,129,731	21,552,753
	Opening stock of work-in-process	219,145	232,840	147,963	213,571
		8,007,680	22,083,233	7,277,694	21,766,324
	Closing stock of work-in-process	(222,327)	(222,327)	(257,031)	(257,031)
	Cost of goods manufactured	7,785,353	21,860,906	7,020,663	21,509,293
	Opening stock of finished goods	2,403,552	2,271,107	2,775,084	1,849,562
	Finished goods purchased	901,336	3,327,659	859,656	3,231,222
		11,090,241	27,459,672	10,655,403	26,590,077
	Closing stock of finished goods	(2,410,264)	(2,410,264)	(2,187,822)	(2,187,822)
	Cost of Sales	8,679,977	25,049,408	8,467,581	24,402,255
15.	TAXATION				
	Current	71,070	156,369	114,151	396,422
	Prior year adjustment	(15,778)	(47,335)	-	-
	Deferred	38,201	156,133	(22,226)	(52,312)
		93,493	265,167	91,925	344,110

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

#### TRANSACTIONS WITH RELATED PARTIES

The related parties comprise ultimate holding company (Lucky Cement Limited), intermediary holding company (Lucky Holdings Limited), related group companies, local associated company, subsidiary company, directors of the Company, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
Subsidiary Company				
Purchase of goods, materials and service	es <b>310,430</b>	836,112	262,674	798,957
Provision of services and other receipts	495	1,485	495	1,485
Return on loan to subsidiary	-	-	-	27,702
Sale of goods, materials and services	-	1,771	-	-
Associated Companies				
Purchase of goods, materials and service	es <b>2,865</b>	4,182	46	5,256
Provision of services and other receipts	-	-	-	2,706
Sale of goods and materials	457,855	1,063,998	334,955	888,668
Royalty	70,638	207,654	-	-
Dividends	-	-	-	245,044
Staff retirements benefits	41,717	111,991	99,103	224,220
Paid to ANPL in respect of inter-unit				
current account	-	-	-	3,686,810

#### 16.1 Transaction with key management personnel

Key management personnel received an amount of Rs. 166.157 million (March 31, 2013: Rs. 460.134 million. This includes, remuneration, special and demerger bonuses of Rs. 317 million to Key Management Staff including payment to Chief Executive on account of his early departure from the Company) on account of remuneration out of which Rs. 22.392 million (March 31, 2013: Rs. 20.876 million) relates to post employment benefits.

#### 17. ESTIMATES

Judgments and estimates made by the management in the preparation of the condensed interim unconsolidated financial statements were the same as those that were applied to the represented financial statements as at and for the period ended June 30, 2013.

For the Quarter and Nine Months Period Ended March 31, 2014

#### NEW AMENDED AND REVISED STANDARDS & INTERPRETATIONS OF IFRSs

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial period except as follows:

The Company has adopted the following revised standard, amendments and interpretation of IFRSs which became effective for the current period:

IFRS 7 - Financial Instruments: Disclosures - (Amendment)

-Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine

Improvements to Accounting Standards Issued by the IASB

IAS 1 – Presentation of Financial Statements - Clarification of the requirements for comparative information IAS 16 - Property, Plant and Equipment - Clarification of Servicing Equipment

IAS 32 - Financial Instruments: Presentation - Tax Effects of Distribution to Holders of Equity Instruments IAS 34 - Interim Financial Reporting - Interim Financial Reporting and Segment Information for Total Assets and Liabilities

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations did not have any effect on the condensed interim financial statements.

#### 19. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with that disclosed in the represented financial statements as at and for the period ended June 30, 2013.

#### 20. DATE OF AUTHORISATION

The condensed interim unconsolidated financial information was authorised for issue in the Board of Directors meeting held on April 16, 2014.

#### 21. **GENERAL**

- 21.1 The corresponding figures of condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement and condensed interim unconsolidated statement of changes in equity have been restated in line with changes in accounting policies as stated in notes 2.13 to the unconsolidated financial statements for the period ended June 30, 2013 due to adoption of IAS 19 "Employee Benefits.
- 21.2 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.

Muhammad Yunus Tabba Chairman / Director

sif Jooma



# ICI Pakistan Limited and its Subsidiary Company

Consolidated Financial Statements



For the Quarter & Nine Months Ended March 31, 2014

The Directors are pleased to present their report together with the un-audited Group results of ICI Pakistan Limited for the quarter and nine months ended March 31, 2014. The ICI Pakistan Group comprises of ICI Pakistan Limited and ICI Pakistan PowerGen Limited (PG), a wholly owned subsidiary.

The Directors' report on the performance of ICI Pakistan Limited for the quarter ended March 31, 2014, has been presented separately.

Net sales income of PowerGen for the nine months at Rs 715 million is 4% higher as compared to corresponding period last year due to higher power tariff charged to Polyester Business as a result of higher fixed cost. However, higher sales revenue was diluted by higher fixed costs translating to an operating result for the nine months at Rs 116 million which is 8% lower compared to the corresponding period last year.

Muhammad Yunus Tabba Chairman / Director

April 16, 2014 Karachi Asif Jooma

## Condensed Interim Consolidated Balance Sheet (Unaudited)

As at March 31, 2014

Amounts in Rs '000

	Note	March 31, 2014	June 30, 2013
ASSETS			
Non-Current Assets Property, plant and equipment Intangible assets	4 5	11,756,143 16,617	10,727,467 45,123
manguo accoto		11,772,760	10,772,590
Long-term investment Long-term loans Long-term deposits and prepayments	6 7	2,500 231,771 29,298	2,500 202,071 33,338
		263,569	237,909
Current assets Stores, spares and consumables Stock-in-trade Trade debts Loans and advances	8	672,011 5,009,740 1,281,444 244,744	11,010,499 615,782 4,594,877 891,186 160,640
Trade deposits and short-term prepayments Other receivables Taxation - net Cash and bank balances		177,874 1,328,089 1,704,399 543,191 10,961,492	161,888 1,188,212 1,474,066 836,143 9,922,794
Total Assets		22,997,821	20,933,293
Authorised capital 1,500,000,000 (June 30, 2013: 1,500,000,000) ordinary shares of Rs 10 each		15,000,000	15,000,000
Issued, subscribed and paid-up capital 92,359,050 (June 30, 2013: 92,359,050) ordinary shares of Rs 10 each Capital reserves Revenue reserves - Unappropriated profit		923,591 309,643 9,869,469	923,591 309,643 8,545,000
Total equity		11,102,703	9,778,234
Surplus on Revaluation of Property, Plant and Equipment		785,082	843,037
LIABILITIES			
Non-current liabilities Provisions for non-management staff gratuity and		407.005	440.004
eligible retired employeës' medical sõheme Long-term loans Deferred tax liability - net	9 10	107,925 2,553,693 1,201,761	119,631 1,887,026 1,101,111
Current liabilities		3,863,379	3,107,768
Current Portion of Long Term Borrowings Trade and other payables Short-term borrowings and running finance	11	733,333 5,862,742 650,582	4,549,705 2,654,549
Contingencies and Commitments	12	7,246,657	7,204,254
Total Equity and Liabilities		22,997,821	20,933,293

The annexed notes 1 to 21 form an integral part of the condensed interim consolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma Chief Executive

# Condensed Interim Consolidated Profit and Loss Account (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

(200,301) (605,508)

Polyester

(91,483) (207,220)

	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the
	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months	3 months	9 months
	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,	March 31,
	2014	2014	2013	2013	2014	2014	2013	2013	2014	2014	2013	2013
				Restated				Restated				Restated
Turnover - note 13	4.941.910	14 041 070	4.948.562	14 006 855	2.850.717	7.856.027	2.318.970	6.948.315	1.838.145	5.502.468	1.897.687	5.015.188
Turnover - note 15	4,541,510		7,010,002					0,040,010	1,000,140	J,502,700	1,007,007	0,010,100
Sales tax	(96,912)	(293,030)	(33,367)	(33,367)	(402,442)	(1,109,619)	(305,898)	(919,459)	(7,640)	(22,181)	(4,020)	(13,080)
Commission and discounts to distributors and customers	(103,389)	(312,478)	(58,116)	(173,853)	(126,052)	(317,494)	(61,610)	(190,461)	(194,085)	(606,704)	(238,913)	(648,348)

(528,494) (1,427,113) (367,508) (1,109,920)

Soda Ash

Life Sciences

(242,933)

(661,428)

(201,725)

(628,885)

Net sales, commission and toll income	4,741,609	14,336,462	4,857,079	14,789,635	2,322,223	6,428,914	1,951,462	5,838,395	1,636,420	4,873,583	1,654,754	4,353,760
Cost of sales - note 13 and 14	(4,693,998)	(14,488,644)	(4,793,103)	(14,436,818	(1,931,749)	(4,804,115)	(1,788,861)	(4,956,757)	(1,205,409)	(3,540,032)	(1,195,251)	(3,176,002)
Gross profit	47,611	(152,182)	63,976	352,817	390,474	1,624,799	162,601	881,638	431,011	1,333,551	459,503	1,177,758
Selling and distribution expenses	(16,867)	(50,736)	(17,649)	(53,239)	(28,036)	(95,175)	(26,574)	(77,042)	(210,896)	(586,768)	(179,527)	(526,681)
Administration and general expenses	(125,962)	(372,574)	(65,210)	(305,162)	(87,113)	(258,960)	(51,040)	(282,982)	(47,013)	(147,590)	(44,021)	(171,343)
Operating result	(95,218)	(575,492)	(18,883)	(5,584)	275,325	1,270,664	84,987	521,614	173,102	599,193	235,955	479,734

Financial charges Workers' profit participation fund Workers' welfare fund Other operating charges

Other operating income Profit before taxation Taxation - note 15 Profit for the period

#### Basic and diluted earnings per share

The annexed notes 1 to 21 form an integral part of the condensed interim consolidated financial information.

# **Condensed Interim Consolidated** Profit and Loss Account (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

#### Amounts in Rs '000

	Chen	nicals		Others - PowerGen				Group			
For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
1,227,528	3,271,337	1,012,952	2,747,131	310,431	836,112	262,674	798,957	10,858,301	31,568,433	10,175,965	29,669,107
(127,370)	(340,722)	(103,061)	(253,101)	(45,105)	(121,486)	(36,231)	(110,201)	(679,469)	(1,887,038)	(482,577)	(1,329,208)
(73,290)	(221,526)	(55,899)	(170,272)	-	-	-	-	(496,816)	(1,458,202)	(414,538)	(1,182,934)
(200,660)	(562,248)	(158,960)	(423,373)	(45,105)	(121,486)	(36,231)	(110,201)	(1,176,285)	(3,345,240)	(897,115)	(2,512,142)
1,026,868	2,709,089	853,992	2,323,758	265,326	714,626	226,443	688,756	9,682,016	28,223,193	9,278,850	27,156,965
(848,821)	(2,219,987)	(692,572)	(1,871,060)	(224,222)	(597,237)	(190,881)	(560,450)	(8,593,334)	(24,809,229)	(8,395,354)	(24,162,474)
178,047	489,102	161,420	452,698	41,104	117,389	35,562	128,306	1,088,682	3,413,964	883,496	2,994,491
(61,012)	(156,692)	(47,681)	(142,827)	-	-	-	-	(316,811)	(889,371)	(271,431)	(799,789)
(28,352)	(83,573)	(41,037)	(116,793)	(99)	(909)	(291)	(1,017)	(288,479)	(863,426)	(201,539)	(877,117)
88,683	248,837	72,702	193,078	41,005	116,480	35,271	127,289	483,392	1,661,167	410,526	1,317,585
								(108,707)	(279,256)	(109,885)	(234,069)
								(27,597) (10,699)	(80,779)	(15,167) (6,108)	(53,741) (21,138)
								(5,785)	(14,827)	(5,197)	(23,056)
								(152,788)	(406,113)	(136,357)	(332,004)
								194,026	276,626	25,088	97,167
								524,630	1,531,680	299,257	1,082,748
								(93,493)	(265,167)	(91,925)	(215,548)
								431,137	1,266,513	207,332	867,200
						·			·	·	

Muhammad Yunus Tabba Chairman / Director

Asif Jooma



(Rupees)

2.24

9.39

13.71

4.67

# **Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)**For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
Profit for the period	431,137	1,266,513	207,332	867,200
Items not to be reclassified to profit or loss in subsequent periods:				
Actuarial gains on defined benefit plans Tax effect				52,782 (18,474)
	-	-	-	34,308
Recognized actuarial (losses) Tax effect				(62,301) 21,805
	-	-	-	(40,496)
Total comprehensive income for the period	431,137	1,266,513	207,332	861,012

The annexed notes 1 to 21 form an integral part of the condensed interim consolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma

# **Condensed Interim Consolidated** Cash Flow Statement (Unaudited) For the Nine Months Period Ended March 31, 2014

Amounts in Rs '000

	March 31, 2014	March 31, 2013 Restated
Cash Flows from Operating Activities		
Profit before taxation	1,531,680	1,082,748
Adjustments for: Depreciation and amortisation Loss / (Gain) on disposal of property, plant and equipment Provision for non-management staff gratuity	980,511 12,920	853,665 (13,799)
and eligible retired employees' medical scheme Provision for Staff retirement Benefit Plan Mark-up on bank deposits	12,082 35,368	38,646 114,368 (6,330)
Interest / mark-up expense	274,782	150,131
Movement in:	2,847,343	2,219,429
Working capital Long-term deposits and prepayments	107,227 (29,700) 4,040	(5,357,346) (10,915) (13,321)
Cash generated from / (used in) operations	2,928,910	(3,162,153)
Payments for :  Non-management staff gratuity  and eligible retired employees' medical scheme	(23,790)	(14,070)
Staff Retirement Benefit Plan Taxation Interest / mark-up	(35,086) (394,850) (226,517)	(172,328) (763,492) (131,047)
Profit / mark-up received on bank deposit  Net cash generated from / (used in) operating activities	2 240 667	14,318
, , , ,	2,248,667	(4,228,772)
Cash Flows from Investing Activities Payments for capital expenditure Proceeds from disposal of property, plant and equipment	(1,944,928) 7,683	(1,505,888) 25,123
Net cash used in investing activities	(1,937,245)	(1,480,765)
Cash Flows from Financing Activities		
Long term financing Dividend paid	1,400,000 (407)	887,026 (323,249)
Net cash generated from / (used in) financing activities	1,399,593	563,777
Net Increase / (decrease) in cash and cash equivalents Cash and cash equivalents at July 1	1,711,015 (1,818,406)	(5,145,760) 2,260,820
Cash and cash equivalents at March 31	(107,391)	(2,884,940)
Movement in Working Capital (Increase) / Decrease in current assets		
Stores, spares and consumables Stock-in-trade Trade debts	(56,229) (414,863) (390,258)	(67,856) (734,283) (204,820)
Loans and advances Trade deposits and short-term prepayments Other receivables	(84,104) (16,269) (139,77)	(50,463) (75,867) (780,779)
Increase / (Decrease) in current liabilities	(1,101,600)	(1,914,068)
Trade and other payables	1,208,827 107,227	(3,443,278) (5,357,346)
Cash and cash equivalents at March 31 comprise of:	,	(2,221,310)
Cash and cash equivalents at warch 31 comprise or: Cash and bank balances Short-term borrowings and running finance	543,191 (650,582)	901,805 (3,786,745)
Cash and bank balances	(107,391)	(2,884,940)

The annexed notes 1 to 21 form an integral part of the condensed interim consolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma Chief Executive

# **Condensed Interim Consolidated Statement of Changes in Equity (Unaudited)**For the Nine Months Period Ended March 31, 2014

Amounts in Rs '000

	Issued, subscribed and paid-up share capital	Capital reserves	Unappropriated profit	Total
Balance as on July 1, 2012 - restated	923,591	309,643	7,320,169	8,553,403
Interim dividend for the year 2012 @ Rs. 3.50 per share *	-	-	(323,257)	(323,257)
Final Dividend for the year 2012 @ Rs 2.00 per share	-	-	(184,718)	(184,718)
Profit for the nine months ended March 31, 2013	-	-	867,200	867,200
Other comprehensive income for the nine months ended - net off taxation	-	-	(6,188)	(6,188)
	-	-	353,037	353,037
Transfer from surplus on revaluation of property,				
plant and equipment incremental depreciation for the nine months ended - net of deferred tax	-	-	68,501	68,501
	-	-	68,501	68,501
Balance as on March 31, 2013	923,591	309,643	7,741,707	8,974,941
Profit for the three months ended June 30, 2013 Other comprehensive income for the three months ended	-	-	551,535 218,930	551,535 218,930
	_	_	770,465	770,465
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the three months ended - net of deferred tax	-		32,828 32,828	32,828 32,828
			<u> </u>	
Balance as on June 30, 2013	923,591	309,643	8,545,000	9,778,234
Profit for the nine months ended March 31, 2014 Other comprehensive income for the nine months ended - net off taxation	-	-	1,266,513	1,266,513
			1,266,513	1,266,513
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the nine months ended - net of deferred tax	-		57,956	57,956
	-	-	57,956	57,956
Balance as on March 31, 2014	923,591	309,643	9,869,469	11,102,703

The annexed notes 1 to 21 form an integral part of the condensed interim consolidated financial information.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma

<sup>\*</sup> Interim dividend was declared post approval of demerger by High Court of Sindh on 92,359,050 shares.

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

#### 1. STATUS AND NATURE OF BUSINESS

The Group consists of ICI Pakistan Limited; and ICI Pakistan PowerGen Limited. ICI Pakistan Limited ("the Company") is incorporated in Pakistan and is listed on the Karachi, Lahore and Islamabad Stock Exchanges. ICI Pakistan PowerGen Limited ("the Subsidiary") is incorporated in Pakistan as an unlisted public company and is a wholly owned subsidiary company of ICI Pakistan Limited. The Group is a subsidiary of Lucky Holding Limited (a subsidiary of Lucky Cement Limited). The Company is engaged in the manufacture of polyester staple fibre, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchanting of general chemicals. It also acts as an indenting agent and toll manufacturer. The Subsidiary is engaged in generating, selling and supplying electricity to the Company. The Group's registered office is situated at 5 West Wharf, Karachi.

The condensed interim consolidated financial information comprises the consolidated balance sheet of ICI Pakistan Limited and its subsidiary company, ICI Pakistan PowerGen Limited, as at March 31, 2014 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof.

#### 2. STATEMENT OF COMPLIANCE

The condensed interim consolidated financial information has been prepared in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to shareholders in accordance with the requirements of section 245 of Companies Ordinance, 1984. This condensed interim consolidated financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the financial statements as at and for the period ended June 30, 2013.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of this condensed interim consolidated financial information are the same as those applied in the preparation of the financial statements for the preceding period ended June 30, 2013.

4.	PROPERTY, PLANT AND EQUIPMENT		March 31, 2014	June 30, 2013
	Operating assets - at net book value		10,159,848	8,147,259
	Capital work-in-progress - at cost Civil works and buildings Plant and machinery Advances to suppliers / contractors		414,617 1,148,265 33,413	290,758 2,275,261 14,189
		Note 4.2	1,596,295	2,580,208
	Total property, plant and equipment		11,756,143	10,727,467

4.1 Following is the cost of operating property, plant and equipment that have been added / disposed off during the period ended March 31, 2014:

	Additions / Transfers		Dispos	sals
	March 31, 2014	June 30, 2013	March 31, 2014	June 30, 2013
Freehold Land Buildings on freehold land Buildings on leasehold land Lime beds on freehold land Plant and machinery Vehicles Furniture and equipment	58,916 2,164 423,466 10,758 2,430,397 5,791 51,393	8,993 14,383 12,534 357,579 400 14,311	4,060 58,805 6,440 1,090	- 6,911 - 126,422 2,704 315
Total	2,982,885	408,200	70,395	136,352

# Notes to the Condensed Interim Consolidated Financial Statements (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

		March 31, 2014	June 30, 2013
4.2	The following is the movement in capital work-in-progress during the per	riod	
	Opening balance Add: Addition during the period	2,580,208 1,953,789	2,006,732 981,676
		4,533,997	2,988,408
	Less: Tranferred to operating fixed assets	2,937,702	408,200
	Closing balance	1,596,295	2,580,208
5	INTANGIBLE ASSETS		
	Intangible assets - at net book value - note 5.1	16,617	45,123
5.1	This includes additions of intangbile assets of Rs 2.313 million during the	e period.	
6.	LONG-TERM INVESTMENT Unquoted		
	Equity security available for sale - Arabian Sea Country Club Limited	2,500	2,500
7.	LONG-TERM LOANS - considered good		
	Due from Directors, Executives and Employees - note 7.1	325,642	272,953
	Less: Current portion shown under current assets Due from Directors, Executives and Employees - note 7.1	93,871	70,882
	Total long-term loans	231,771	202,071

7.1 Loans for the purchase of motor cars and house building assistance and are repayable between two to ten years. These loans are interest free and granted to the employees including Executives of the Group in accordance with their terms of employment.

#### 8. STOCK-IN-TRADE

Reversal of impairment of inventory is booked in the current period by Rs. 5.583 million to bring inventory at its net realizable value of Rs. 242.102 million

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

		March 31, 2014	June 30, 2013
9.	LONG-TERM LOANS - note 9.1, 9.2 & 9.3	2,553,693	1,887,026
9.1	Long-Term Financing Facilities From banking companies / financial intitutions:		
	Faysal Bank Limited Habib Bank Limited	343,591 543,435	343,591 543,435
_		887,026	887,026

The Group has obtained Long-Term Finance Facility (LTFF) for imported and locally manufactured plant and machinery from Faysal Bank Limited of Rs. 343.591 million (limit: Rs. 500 million) and Habib Bank Limited of Rs. 543.435 million (limit: Rs 1,000 million) for a period of 7 years (including 2 year grace period), with the principal payable on semi annual basis. The mark-up is chargeable at fixed rate ranging from 9.65% to 9.85% payable on quarterly basis. These facilities are secured against first pari passu hypothecation charge on the Property, Plant and Equipment (PPE) of the Group's Soda Ash Business. The loans have been refinanced by the State Bank of Pakistan under Long-Term Finance Facility (LTFF) for Export Oriented Projects.

#### 9.2 Islamic Term Finance

From banking companies / financial intitutions:

Standard Chartered Bank (Pakistan) Limited	1,000,000	1,000,000
Less: Principal paid	100,000	-
Less: Current Portion of Long Term Loan	400,000	-
	500,000	1,000,000

The Group has obtained long-term finance for Rs 1,000 million from Standard Chartered Bank (Pakistan) Limited under Islamic Diminishing Musharaka upto a limit of Rs.1,000 million for a period of 3 years (including 6 month grace period). The rental payment is charged at relevant KIBOR plus 0.25% p.a. payable on semi annual basis. This facility is initally secured by a ranking charge to be subsequently replaced by a first pari passu hypothecation charge on the present and future fixed assets of the Group's Polyester Business located at Sheikhupura.

166,667	
222 222	
_	333.333

The Group has obtained long-term loan for Rs 500 million from Meezan Bank Limited under Islamic Diminishing Musharaka upto a limit of Rs. 500 million for a period of 3 years (including 9 month grace period). The rental payment is charged at relevant KIBOR plus 0.25% p.a. payable on quarterly basis. This facility is initally secured by a ranking charge to be subsequently replaced by a first pari passu hypothecation charge on the present and future Plant, Machinery and Equipment of the Group's Soda Ash Business located at Khewra.

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

March 31, 2014

June 30, 2013

#### 9.3 Long-Term Loans

Allied Bank Limited Less: Current Portion of Long Term Loan	1,000,000 166,666	-
	833,334	-

The Group has obtained long-term loan for Rs 1,000 million from Allied Bank Limited under Long-Term Loan upto a limit of Rs. 1,000 million for a period of 4 years (including 1 year grace period). The rental payment is charged at relevant KIBOR plus 0.25% p.a. payable on quarterly basis. This facility is secured by first pari passu hypothecation charge on the present and future Plant, Machinery and Eqipment of the Group's Soda Ash Business located at Khewra.

#### 10. **DEFFERED TAX LIABILITY**

This comprises of the following:

Deferred tax liability

	1,201,761	1,101,111
Retirement fund provision routed through OCI Provisions	(93,508) (295,782)	(93,508) (301,670)
Difference in tax and accounting bases of fixed assets  Deferred tax assets	1,591,051	1,496,289

#### SHORT-TERM BORROWINGS & RUNNING FINANCE

Ob t t	to a manage of the area.	 	£:	£ = -1114	£	 L I	

650,582 2,654,549

Short-term borrowings and running finance facility from various banks aggregated to Rs. 4,946 million (June 30, 2013: Rs. 4,740 million) and carry mark-up during the period of KIBOR + 0.20% to 1.00% per annum with an average markup rate of relevant KIBOR + 0.24% as at March 31, 2014 on utilized limits (June 30, 2013: relevant KIBOR + 0.40% to 0.75% per annum with an average markup rate of relevant KIBOR + 0.20% on utilized limits). The facilities are secured by hypothecation charge over the present and future stock-in-trade and book debts of the Group.

#### 11.1 Short-Term Borrowings

- note 11.1, 11.2 & 11.3

2,126,000

There are no short-term borrowings utilized as at the current period end (June 30, 2013: Rs. 2,126 million at relevant KIBOR + 0.20% to 0.40%).

#### 11.2 Export Refinance

170,000

130,000

The Group has export refinance facility of Rs. 200 million (June 30, 2013: Rs. 200 million) available from Faysal Bank Limited as at March 31, 2014 out of which Rs.170 million was utilized (June 30, 2013: Rs. 130 million). The export refinance facility carries mark-up at SBP rate + 0.25% per annum.

The above export refinance facility is secured by first pari passu hypothecation charge over the present and future stock-in-trade and book debts of the Group.

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

June 30,

567,309

133.000

March 31,

1,072,359

		2014	2013		
11.3	Short - Term Running Finance - Secured	480,582	398,549		
	The above short - term running finance is secured by first pari passu h in note 11.	ypothecation char	ge as mentioned		
12.	CONTINGENCIES AND COMMITMENTS				
12.1	.1 Claims against the Group not acknowledged as debts are as follows:				
	Local bodies Others	28,288 49,972	30,446 28,288		
	Total	78,260	58,734		
12.2	There are no changes in the status of income tax contingencies as repostatements of the Group for the period ended June 30, 2013.	orted in the annual	audited financial		
12.3	Commitments in respect of capital expenditure				

12.5 Commitments for rentals under operating lease / Ijarah agreements in respect of vehicles are as follows:

(including coal fired projects of Soda Ash & Polyester Businesses)

subsidiary ICI Pakistan PowerGen Limited for availing funded facility.

12.4 Guarantee issued by the Group to a bank on behalf of its

<u>Year</u>		
2014	16,246	55,030
2015	62,416	43,87
2016	48,741	26,78
2017	33,560	9,58
2018	7,095	-
	168,058	135,26
Payable not later than one year	63,422	55,030
Payable later than one year but not later than five years	104,636	80,23
	168,058	135,260

12.6 Outstanding foreign exchange contracts as at March 31, 2014 entered into by the Group to hedge the anticipated future transactions amounted to Rs 133.287 million (June 30, 2013: Rs 1,166.117 million).

# Notes to the Condensed Interim Consolidated Financial Statements (Unaudited) For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
---	---	---	---

#### 13. TURNOVER

Inter-segment sales and purchases	310,430	839,481	264,880	837,339

- 3.1 Inter-segment sales and purchases have been eliminated from the total
- 13.2 Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.
- 13.3 Turnover includes export sales of Rs. 290.960 million made to various countries during the period.

#### 14. COST OF SALES

	Opening stock of raw and packing materials Purchases	2,338,169 5,516,722	2,090,931 16,179,075	2,488,565 4,805,552	1,807,239 15,934,522
	Closing stock of raw and packing materials	7,854,891 (2,377,151)	18,270,006 (2,377,151)	7,294,117 (2,159,802)	17,741,761 (2,159,802)
	Raw and packing materials consumption Manufacturing costs	5,477,740 2,224,152	15,892,855 5,717,358	5,134,315 1,922,726	15,581,959 5,730,551
	Opening stock of work-in-process	7,701,892 219,145	21,610,213 232,840	7,057,041 147,963	21,312,510 213,571
	Closing stock of work-in-process	7,921,037 (222,327)	21,843,053 (222,327)	7,205,004 (257,031)	21,526,081 (257,031)
	Cost of goods manufactured Opening stock of finished goods Finished goods purchased	7,698,710 2,403,551 901,336	21,620,726 2,271,107 3,327,659	6,947,973 2,775,084 860,119	21,269,050 1,849,561 3,231,685
	Closing stock of finished goods	11,003,597 (2,410,263)	27,219,492 (2,410,263)	10,583,176 (2,187,822)	26,350,296 (2,187,822)
		8,593,334	24,809,229	8,395,354	24,162,474
15.	TAXATION				
	Current	71,070	156,369	114,151	267,861
	Prior year adjustment Deferred	(15,778) 38,201	(47,335) 156,133	(22,226)	(52,313)
		93,493	265,167	91,925	215,548

For the Quarter and Nine Months Period Ended March 31, 2014

Amounts in Rs '000

#### 16. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise ultimate holding company (Lucky Cement Limited), related group companies, local associated company, directors of the Group, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

	For the 3 months ended March 31, 2014	For the 9 months ended March 31, 2014	For the 3 months ended March 31, 2013	For the 9 months ended March 31, 2013 Restated
Associated Companies				
Purchase of goods, materials and service	s <b>2,865</b>	4,182	46	5,256
Provision of services and other receipts	-	-	-	2,706
Sale of goods and materials	457,855	1,063,998	334,955	888,668
Royalty	70,638	207,654	-	-
Dividends	-	-	-	245,044
Contribution to staff retirement benefit pla	ns <b>41,717</b>	111,991	99,103	224,220
Paid to Akzo Nobel Pakistan Limited in respect of inter-unit current account	-	-	-	3,686,810

#### 16.1 Transactions with key management personnel

Key management personnel received an amount of Rs. 166.157 million (March 31, 2013: Rs. 460.134 million. This includes, remuneration, special and demerger bonuses of Rs. 317 million to Key Management Staff including payment to Chief Executive on account of his early departure from the Group) on account of remuneration out of which Rs. 22.392 million (March 31, 2013: Rs. 20.876 million) relates to post employment benefits.

#### 17. ESTIMATES

Judgments and estimates made by the management in the preparation of the condensed interim consolidated financial statements were the same as those that were applied to the financial statements as at and for the period ended June 30, 2013.

For the Quarter and Nine Months Period Ended March 31, 2014

#### NEW AMENDED AND REVISED STANDARDS & INTERPRETATIONS OF IFRSs

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial period except as follows:

The Company has adopted the following revised standard, amendments and interpretation of IFRSs which became effective for the current period:

IFRS 7 - Financial Instruments: Disclosures - (Amendment)

-Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine

Improvements to Accounting Standards Issued by the IASB

IAS 1 - Presentation of Financial Statements - Clarification of the requirements for comparative information IAS 16 - Property, Plant and Equipment - Clarification of Servicing Equipment

IAS 32 - Financial Instruments: Presentation - Tax Effects of Distribution to Holders of Equity Instruments

IAS 34 - Interim Financial Reporting - Interim Financial Reporting and Segment Information for Total Assets and Liabilities

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations did not have any effect on the condensed interim financial statements.

#### 19. FINANCIAL RISK MANAGEMENT

The Group's financial risk management objective and policies are consistent with that disclosed in the financial statements as at and for the period ended June 30, 2013.

#### 20. DATE OF AUTHORISATION

The condensed interim consolidated financial information was authorised for issue in the Board of Directors meeting held on April 16, 2014.

#### **GENERAL** 21.

- 21.1 The corresponding figures of condensed interim consolidated profit and loss account, condensed interim consolidated statement of comprehensive income, condensed interim consolidated cash flow statement and condensed interim consolidated statement of changes in equity have been restated in line with changes in accounting policies as stated in notes 2.13 to the consolidated financial statements for the period ended June 30, 2013 due to adoption of IAS 19 "Employee Benefits .
- 21.2 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.

Muhammad Yunus Tabba Chairman / Director

Asif Jooma

A publication of the Corporate Communications & Public Affairs Department

ICI Pakistan Limited 5 West Wharf Karachi, 74000 Pakistan

T: + 92 21 3231 3717-22 F: + 92 21 3231 1739

E: ccpa.pakistan@ici.com.pk

UAN: 111 100 200 www.ici.com.pk

Printed by Zam Zam Enterprises

