



ICI PAKISTAN LTD.

Report for the Quarter &  
Six Months Ended December 31, 2016

# Sustaining Our Velocity

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# Company Information

## Board of Directors

Muhammad Sohail Tabba	Chairman (Non-Executive)	Asif Jooma	Chief Executive
Muhammad Ali Tabba	Vice Chairman (Non-Executive)	Khawaja Iqbal Hassan	Independent
Jawed Yunus Tabba	Non-Executive	M Abid Ganatra	Executive
Amina A Aziz Bawany	Non-Executive	Kamal A Chinoy	Independent

## Audit Committee

Khawaja Iqbal Hassan	Chairman
Muhammad Ali Tabba	Member
Jawed Yunus Tabba	Member

## HR & Remuneration Committee

Muhammad Ali Tabba	Chairman
Muhammad Sohail Tabba	Member
Jawed Yunus Tabba	Member
Asif Jooma	Member
Khawaja Iqbal Hassan	Member

## Chief Financial Officer

Muhammad Abid Ganatra

## Company Secretary

Saima Kamila Khan

## Head of Internal Audit

Muhammad Ali Mirza

## Executive Management Team

Asif Jooma	Chief Executive
Arshaduddin Ahmed	General Manager, Chemicals Business
Fathema Zuberi	General Manager, Human Resources
Eqan Ali Khan	General Manager, Strategy & Business Development
M Abid Ganatra	Chief Financial Officer

M A Samie Cashmiri	Vice President, Life Sciences Business
Saima Kamila Khan	General Counsel, Company Secretary and Head of Corporate Communications & Public Affairs
Suhail Aslam Khan	Vice President, Polyester & Soda Ash Businesses
Matin Amjad	General Manager, Pharmaceuticals

## Bankers

Allied Bank Limited  
Askari Bank Limited  
Bank Al Habib Limited  
Bank Alfalah Limited  
Citibank N.A.  
Deutsche Bank AG  
Faysal Bank Limited  
Habib Bank Limited

Habib Metropolitan Bank Limited  
MCB Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
NIB Bank Limited  
Samba Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
United Bank Limited

## Auditors

### Internal Auditors

KPMG Taseer Hadi & Co.,  
Chartered Accountants

### External Auditors

EY Ford Rhodes  
Chartered Accountants

## Registered Office

ICI House, 5 West Wharf, Karachi-74000  
Tel # 111-100-200, (021) 32313717-22  
Fax # 32311739  
Website: www.ici.com.pk

## Shares Registrar

FAMCO Associates (Pvt) Ltd.  
8-F, Next to Hotel Faran,  
Nursery, Block-6, P.E.C.H.S.  
Shahrah-e-Faisal, Karachi.  
Tel: (021) 34380101-2,  
Fax: (021) 34380106  
Website: www.famco.com.pk

# Review of the Directors

For the Quarter & Six Months Ended December 31, 2016

The Directors are pleased to present their review, together with the unaudited financial statements of the Company, for the quarter and six months ended December 31, 2016.

Net turnover for the quarter at PKR 10,383 million is 9% higher than the same period last year (SPLY), due to higher revenues across all Businesses. Operating result for the quarter, at PKR 1,063 million, is 13% higher as compared to the SPLY, due to a 48% reduction in operating loss in the Polyester Business coupled with strong growth of 25% in the Chemicals Business.

Net turnover for the six months at PKR 19,638 million translates to a 9% increase compared to the SPLY with all Businesses showing a positive trend. The Life Sciences and Polyester Businesses have been the major contributors, with growth of 21% and 7% respectively. Operating result for the six months at PKR 1,934 million is 17% higher in comparison to the SPLY, due to improved performance in the Polyester, Life Sciences and Chemicals Businesses by 61%, 10% and 7% respectively. This performance compensated for the 6% decline in the Soda Ash Business. The improved performance of the Polyester Business is attributed to better domestic margins, along with cost rationalisation initiatives which reduced the Business's overall operating cost by 2%. In the Life Sciences Business, both Pharmaceuticals and Animal Health Divisions posted double-digit growth.

Profit after tax (PAT) for the six months at PKR 1,536 million is 18% higher than the SPLY, mainly due to higher operating profit, higher Dividend Income from NutriCo Pakistan (Private) Limited and exchange gains as compared to the SPLY.

Earnings per share (EPS) for the six months ended December 31, 2016 at PKR 16.63 is 18% higher as compared to the SPLY.

	Six months ended Dec 2016	Six months ended Dec 2015
Net turnover (PKR million)	<b>19,638</b>	18,064
Profit before taxation (PKR million)	<b>2,020</b>	1,656
Profit after taxation (PKR million)	<b>1,536</b>	1,305
Earnings per share (PKR)	<b>16.63</b>	14.13

## Net turnover (PKR m)

Dec 2015  18,064  
Dec 2016  19,638

## Profit before taxation (PKR m)

Dec 2015  1,656  
Dec 2016  2,020

## Profit after taxation (PKR m)

Dec 2015  1,305  
Dec 2016  1,536

## Earnings per share (PKR)

Dec 2015  14.13  
Dec 2016  16.63

# Review of the Directors

For the Quarter & Six Months Ended December 31, 2016

## Polyester Staple Fibre Business (PSF)

### Net turnover (PKR m)

Dec 2015	6,544
Dec 2016	6,982

### Operating result (PKR m)

(531)	Dec 2015
(209)	Dec 2016

Global economic conditions continued to remain sluggish during the period under review, owing to geopolitical events including Brexit and widespread concerns regarding the outcome of the US presidential elections casting a further pall of uncertainty. However, the most significant development during the second quarter was the agreement between OPEC and other oil-producing nations on production cuts. This development, along with an influx of funds in commodity markets, provided the impetus for an increase in petrochemical prices.

Domestic PSF margins improved by 11% on account of anti-dumping duty being levied on Chinese PSF, along with an increase in Net Effective Protection despite subdued regional margins. These factors also augmented demand for locally produced fibre. As a consequence, the Business was able to increase its sales volume and net turnover over the SPLY by 7%.

With lower crude oil prices and a continuous supply of gas to industry, the energy mix of gas and furnace oil continued to be the most cost-efficient option, as opposed to coal-based energy. This change in fuel mix, along with efficient plant operations, kept energy costs at the same level as the SPLY. Further, cost rationalisation initiatives reduced overall operating costs by 2%. Along with improved domestic margins, this resulted in a reduction of 61% in the Business's operating losses over the SPLY.

The Business attended various consultation meetings organised by the Ministry of Commerce with regard to Free Trade Agreements with China, Turkey and Thailand. At these meetings, Business representatives voiced concerns with regard to maintaining PSF in the no concessions list. The Business also made representations at several hearings against petitions filed by APTMA and Chinese PSF exporters to protect the final imposition of anti-dumping duty on Chinese PSF import.

Going forward, prices across the petrochemical value chain will depend upon compliance to the aforementioned agreement by OPEC and other oil-producing nations. Margins in the domestic PSF industry will depend heavily on the pricing strategy adopted by regional producers, mainly China. Further, an increase in crude oil prices would also result in a higher RLNG tariff being charged to the industrial sector in Punjab during the winter season. This is expected to negatively impact the energy cost and competitiveness of the domestic industry, unless pre-emptive measures are introduced by the Government.

## Soda Ash Business

### Net turnover (PKR m)

Dec 2015	5,473
Dec 2016	5,520

### Operating result (PKR m)

1,504	Dec 2015
1,406	Dec 2016

Net turnover for the first half of the year grew by 1% on account of higher sales volume in the domestic market. During the period under review, low import prices provided stiff competition in the domestic market, limiting the Business's pricing capability.

# Review of the Directors

For the Quarter & Six Months Ended December 31, 2016

The Soda Ash market grew by 3% over the SPLY on the back of strong demand from the float glass, detergent and paper segments. The float glass segment continues to flourish on account of strong construction activity. Demand for powder detergent remains high, as consumers continue to migrate from laundry soap to powder detergent, underscoring the emergence of the latter as a preferred washing medium. Powder detergents have also established a strong foothold in rural markets, which were previously dominated by laundry soap. The first half of the year also witnessed the resurgence of the paper segment. The increase in writing paper prices, coupled with a gradual slowdown of imports from Indonesia, has enabled manufacturers in this segment to operate at higher rates.

Domestic sales volumes during the first half of the year were 5% higher than the SPLY. The impetus for growth in sales volumes was provided mainly by the detergent segment. The Business was successful in maintaining its market share despite experiencing substantial headwinds during the first half of the year due to imported product. A gradual decline in Chinese prices, Iran's re-emergence on the international trade scene, and the uneasiness of European producers caused by Turkey's Soda Ash capacity expansion plans were all factors that led to a drop in export prices and brought new players into the export market. The Business was able to rise to these challenges in a timely manner, thereby preventing any erosion of market share.

Operating result for the first half of the year, at PKR 1,406 million, was 6% lower compared to the SPLY, mainly due to significantly higher depreciation charges. The Business capitalised its new power generation plant and 14 KTPA Refined Sodium Bicarbonate capacity expansion project at the end of fiscal year 2015-16, which resulted in an increase in depreciation charges compared to the SPLY.

The Business continues to maintain a strong focus on improving the reliability and production capability of the Soda Ash Plant. As a result of these efforts, production volumes at 174,035 tons were 1% higher than the SPLY.

The new power generation plant operated successfully during the period under review. As a result, for the first time in the history of the Business, operations across the entire Soda Ash plant were powered by a single power source.

During the first half of the year, the Business commissioned a mechanical salt mining project in Pakistan, utilising a road header machine. Mechanical mining operations are currently underway, with a focus on the resolution of certain teething issues. It is expected that the project will achieve the required results in reducing salt costs once operations have regularised.

The DGAD (Director General Anti-Dumping) India released its report, revealing that all anti-dumping duties on imports of soda ash into India had been revoked. However, the decision was challenged in the High Court of Gujrat by the Alkali Manufacturers Association of India to revoke the order passed by the DGAD. As a result, the High Court passed an interim order barring the Customs Authority from issuing any notification on the matter. Currently the matter is under evaluation in court.

Looking ahead, demand is expected to remain positive in major segments, with the float glass and detergent segments leading the way. An increase in coal and metallurgic coke prices had led to a slight hike in regional soda ash prices, which is expected to provide much needed respite in the third quarter of the fiscal year.



# Review of the Directors

For the Quarter & Six Months Ended December 31, 2016

## Life Sciences Business

### Net turnover (PKR m)

Dec 2015	4,323
Dec 2016	5,219

### Operating result (PKR m)

Dec 2015	510
Dec 2016	559

The Life Sciences Business delivered growth of 21% in net turnover and 10% in operating result during the six months under review, as compared to the SPLY. The increase in sales was primarily driven by strong performance by the Pharmaceuticals and Animal Health Divisions, with both Divisions posting double-digit growth in their operating results.

The acquisition of Cirin Pharmaceuticals (Private) Limited (Cirin), along with its manufacturing facility based in Hattar, KPK was completed. The Cirin facility is equipped to manufacture hospital / emergency care, and primary care products, specifically, products for pain management (including anti-inflammatories), anti-infectives, gastro-intestinal products, psychotropics and anti-allergy products.

ICI Pakistan Limited is also working towards the acquisition of certain assets of Wyeth Pakistan Limited, a multinational pharmaceutical company operating in Pakistan since 1949. Assets under consideration for acquisition include Wyeth Pakistan Limited's manufacturing facility located on Hawkes Bay Road, SITE, Karachi, along with a strategic portfolio of brands. The acquisition is subject to completion of due diligence, execution of definitive agreements and receipt of regulatory approvals.

These developments are the latest in a series of strategic steps taken by ICI Pakistan Limited to expand its pharmaceuticals portfolio and footprint in line with the Company's growth aspirations.

The future outlook for the Life Sciences Business remains encouraging, with the launch of new product lines across all Divisions, alongside a continued focus on strengthening the Business's existing portfolios.

## Chemicals Business

### Net turnover (PKR m)

Dec 2015	1,728
Dec 2016	1,919

### Operating result (PKR m)

Dec 2015	165
Dec 2016	177

Net turnover for the six months at PKR 1,919 million is 11% higher than the SPLY with improved performance across all segments. The Polyurethanes segment (PU) was the major contributor to growth, whereas in Specialty Chemicals (SC), improved performance was driven by both, the crops and adhesives segments. General Chemicals (GC) posted improved performance in the Industrial Chemicals segment.

Operating income, at PKR 177 million, is 7% higher than the SPLY. The Business intends to remain committed to delivering strong results by exploring new markets, increasing market share, strengthening relationships with customers and suppliers, and maintaining a continued focus on cost efficiencies.

# Review of the Directors

For the Quarter & Six Months Ended December 31, 2016

## Future Outlook

Going forward, the outlook for all Businesses remains positive. However, margins in the PSF segment will rely heavily on adherence to OPEC's agreement, along with the pricing strategy of regional manufacturers. The Soda Ash capacity expansion projects are expected to improve the Business's performance in the near future. The outlook for the Life Sciences and Chemicals Businesses also remains positive.

The Company plans to remain focussed on fulfilling customer needs, launching new products, discovering innovative energy conversion methods, cost reduction initiatives and strengthening relationships with existing customers and suppliers, whilst exploring opportunities for both organic and inorganic growth.



**Muhammad Sohail Tabba**  
Chairman / Director

January 24, 2017  
Karachi



**Asif Jooma**  
Chief Executive



## ڈائریکٹرز کا جائزہ

برائے سہ ماہی اور شش ماہی ختم شدہ 31 دسمبر 2016

سرن فار ماسیوٹیکلز (پرائیویٹ) لمیٹڈ (Cirin)، بشمول اس کے حطار، خیبر پختونخوا میں واقع مینوفیکچرنگ پلانٹ کی خریداری مکمل کی گئی۔ یہ پلانٹ ہسپتال، ایمرضی کبیر اور پراجری کیمر سے متعلق پروڈکٹس کی تیاری کے لئے تمام ضروری سامان کا حامل ہے خاص طور پر ردی اودیات (بشمول اینٹی انفلیمیٹری)، اینٹی انٹیکو، گیسٹر وائٹیکسٹل پروڈکٹس، سائیکلو پکس اور اینٹی الجری کی پروڈکٹس تیار کی جاتی ہیں۔

آئی سی آئی پاکستان لمیٹڈ وائٹھ پاکستان لمیٹڈ کے چند اثاثہ جات کے حصول میں بھی دلچسپی لے رہی ہے یہ ایک ملٹی نیشنل فار ماسیوٹیکل کمپنی ہے جو 1949 سے پاکستان میں کام کر رہی ہے۔ خریداری کے لئے زیر غور اثاثہ جات میں وائٹھ پاکستان لمیٹڈ کی باس بے روڈ سائٹ کراچی میں واقع مینوفیکچرنگ سہولت کے ساتھ برانڈز کا ایک پورٹ فولیو ہے۔ یہ خریداری تمام لازمی امور کی تکمیل، حتیٰ معاہدوں اور قواعد و ضوابط کی لازمی منظور یوں سے مشروط ہے۔

یہ آئی سی آئی پاکستان لمیٹڈ کی جانب سے اپنے فار ماسیوٹیکل پورٹ فولیو کی توسیع کے سلسلے میں اٹھائے گئے تازہ ترین اقدامات کا مظہر ہے اور کمپنی کی توسیعی منصوبہ بندی کا ایک حصہ ہے۔

ہمارے لائف سائنسز برنس کا مستقبل بہت بہت افزا ہے اور تمام ڈویژنوں میں نئی پروڈکٹس کے اجرا کے ساتھ برنس اپنی موجودہ صلاحیت میں مزید ترقی کا تسلسل جاری رکھنے کے لئے مستعد ہے۔

## کیمیکلز برنس

آپریٹنگ رزلٹ (ملین روپے)

Net turnover (ملین روپے)

دسمبر 2015	1,728	دسمبر 2015	165
دسمبر 2016	1,919	دسمبر 2016	177

ہمارے کیمیکلز برنس کے تمام شعبہ جات میں بہتر کارکردگی کی بدولت مذکورہ شش ماہی کا مجموعی کاروبار گزشتہ سال کے اسی عرصہ کے مقابلے میں 11 فیصد اضافے سے 1,919 ملین روپے رہا۔ پالی پورٹھن (PU) اس ترقی کا، ہم محرک ہے جبکہ آکسیٹھنٹی کیمیکلز (SC) کی بہتر کارکردگی کراچی اور ایڈیووز کے شعبوں میں بہتری سے مزین ہے۔ جنرل کیمیکلز (GC) نے بھی انڈسٹریل کیمیکلز کے شعبے میں بہتر کارکردگی دکھائی۔

ہمارے اس برنس کا کاروباری منافع گزشتہ سال کے اسی عرصہ کے مقابلے میں 7 فیصد ترقی کے ساتھ 177 ملین روپے رہا۔ برنس نئے مارکیٹس کی تلاش، اپنے مارکیٹ شیئر میں اضافے، اپنے سٹمٹرز اور سپلائرز سے بہتر تعلقات اور قیمتوں پر مضابطے کی مسلسل کوششوں سے بہترین نتائج کے حصول کے لئے پرعزم رہتے ہوئے پرامید ہے۔

## مستقبل پر نظر

مجموعی طور پر ہمارے تمام برنسز کی صورتحال اطمینان بخش ہے۔ جبکہ PSF کے شعبے کا دار و مدار زیادہ تر اوپیک معاہدے پر عمل درآمد اور علاقائی مینوفیکچررز کی قیمتوں سے متعلق پالیسی پر ہے۔ سوڈا ایس کی پیداواری صلاحیت کو بڑھانے کے پروڈیکٹس سے مستقبل قریب میں کاروباری کارکردگی میں اضافے کا امکان ہے۔ لائف سائنسز اور کیمیکلز برنس کی صورتحال بھی مثبت اور بہتر رہی ہے۔

کمپنی حاضرین کی ضروریات کی تکمیل، نئی پروڈکٹس کے اجراء، توانائی کے متبادل ذرائع کی تلاش، اخراجات میں کمی کے اقدامات، موجودہ سٹمٹرز اور سپلائرز سے تعلقات کی مضبوطی کے ساتھ آرکیٹیک وان آرکیٹیک ترقی کے لئے مواقع تلاش کرنے کی منصوبہ بندی پراپنی پوری توجہ مرکوز کئے ہوئے ہے۔

آصف احمد

آصف احمد

چیف ایگزیکٹو

محمد سہیل شاہ  
چیرمین / ڈائریکٹر

بتاریخ: 24 جنوری 2017

کراچی۔

## ڈائریکٹر زکا جائزہ

برائے سہ ماہی اور ششماہی ختم شدہ 31 دسمبر 2016

فلوٹ گلاس کے شعبے نے تعمیراتی سرگرمیوں میں مسلسل اضافے کی بدولت اپنا ترقیاتی سفر جاری رکھا۔ صارفین کی جانب سے لائڈری کے مقابلے میں ڈرلنگ کوڑھنی میڈیم کے طور پر اپنانے کی وجہ سے پاؤڈر ڈرلنگ کے طلب بلند رہی۔ اس صورتحال میں پاؤڈر ڈرلنگ کے لائڈری سوپ کے مقابلے میں مقامی مارکیٹ میں اپنی گرفت مضبوط بنائی ہے۔ سال کی پہلی ششماہی کے دوران کانفر کے شعبے میں بھی بحالی دیکھنے میں آئی۔ تحریری کانفر کی قیمتوں میں اضافہ اور انڈونیشیا سے درآمدات میں کمی کے رجحان نے مقامی مینوفیکچررز کو اس شعبے میں بلند قیمتوں پر کاروبار کرنے کے قابل بنایا۔

مالی سال کی پہلی ششماہی کے دوران مقامی سیکڑ میں گزشتہ سال کے اسی عرصہ کے مقابلے میں 5 فیصد اضافہ دیکھنے میں آیا۔ سیکڑ میں اضافہ کی اہم وجہ ڈرلنگ کا شعبہ ہے۔ اس شعبے نے برآمدی پروڈکٹس کی بہتات کے باوجود اپنا مارکیٹ شیئر برقرار رکھا، چنانچہ قیمتوں میں بتدریج کمی، ایران کا عالمی کاروبار میں دوبارہ نمایاں ہونا، ترکی کی جانب سے سوڈا الیش کی پیداواری صلاحیتوں میں ترقی کے منصوبوں سے یورپین پروڈیوسرز کی بے چینی ایسے عوامل ہیں جو درآمدی قیمتوں میں کمی اور ایکسپورٹ مارکیٹ میں نئے کھلاڑیوں کو متعارف کرانے کی نوید سناتے ہیں۔ ہمارا سوڈا الیش برنس اس قابل تھا کہ ان پلینچر سے بروقت خبردار ماہوار کسی بھی مارکیٹ شیئر کی کمی سے متاثر نہ ہو۔

زائد ذیل پریسی الیشن چارج کے سبب آپریٹنگ رزلٹ برائے ششماہی گزشتہ سال کے اسی عرصہ کے مقابلے میں 6 فیصد کمی سے 1,406 ملین روپے رہا۔ اس برنس نے 2015-16 کے مالی سال کی آخر میں اپنا پاور جنریشن پلانٹ اور 14 KTPA کے ریفائنڈ سوڈیم ہائی کاربونیٹ کا توسیعی منصوبہ بھی مکمل کیا جس سے گزشتہ سال کے اسی عرصہ کے مقابلے میں پریسی الیشن چارج میں اضافہ ہوا۔

برنس نے پلانٹ کی پائیداری بڑھانے اور سوڈا الیش پلانٹ کی پیداواری صلاحیت کو مزید بڑھانے پر اپنی توجہ مرکوز کر رکھی ہے۔ ان اقدامات کی بدولت پیداواری مقدار 174,035 ٹن ری جو گزشتہ سال کے اسی عرصہ کے مقابلے میں 1 فیصد زائد ہے۔

زیر جائزہ عرصہ کے دوران ہمارے نئے پاور جنریشن پلانٹ نے کامیابی کے ساتھ اپنا کام شروع کیا۔ جس کے نتیجے میں، برنس کی تاریخ میں پہلی بار پورے سوڈا الیش پلانٹ کے تمام آپریٹنگز کو ایک ہی توانائی کے ذریعے سے چلایا گیا۔

مالی سال کی پہلی ششماہی کے دوران برنس نے پاکستان میں مکینیکل سالٹ مینٹگ پروڈیکٹ کی تنصیب روڈ ہیڈ مشینز کے استعمال سے کی، مکینیکل مینٹگ آپریٹرز کچھ تکنیکی مسائل کے حل پر توجہ کے ساتھ اس وقت جاری ہیں اور امید کی جارہی ہے کہ اس کے اجراء سے نمک کے اخراجات میں کمی کے مطلوبہ نتائج حاصل ہوں گے۔

ڈائریکٹر جنرل اینٹی ڈیمنگ (DGAD) ہمارے اپنی رپورٹ جاری کر دی ہے جس میں انہوں نے سوڈا الیش کی انڈیا میں امپورٹ پر اینٹی ڈیمنگ ڈیوٹیوں کو اعدادمقرر دیا ہے۔ جبکہ اس فیصلے کو الگ مینوفیکچررز ایسوسی ایشن آف انڈیا کی جانب سے گجرات کی ہائی کورٹ میں چیلنج کیا گیا ہے، جس کے نتیجے میں ہائی کورٹ نے متعلقہ کسٹم اتھارٹیز کو عبوری حکم کے تحت اس معاملے پر کوئی فیصلہ نہیں جاری کرنے سے منع کیا ہے۔ فی الحال یہ معاملہ کورٹ میں زیرِ غور ہے۔

سوڈا الیش مارکیٹ کے اہم شعبوں میں خاص کر فلوٹ گلاس اور ڈرلنگ کے بڑھتی طلب سے بہتری کی امید ہے۔ کوئلے اور مینٹر جک کوک کی قیمتوں میں تیزی سے اضافہ علاقائی سوڈا الیش کی قیمتوں میں چڑھاؤ کا باعث بنا جس سے مالی سال کی تیسری سہ ماہی میں درکار ریلیف کی امید کی جاسکتی ہے۔

## لائف سائنسز برنس

آپریٹنگ رزلٹ (ملین روپے) Operating result

Net turnover (ملین روپے)

دسمبر 2015	4,323	دسمبر 2015	510
دسمبر 2016	5,219	دسمبر 2016	559

ہمارے لائف سائنسز کے کاروبار نے مذکورہ ششماہی کے دوران گزشتہ سال کے اسی عرصہ کے مقابلے میں مجموعی کاروبار میں 21 فیصد کا قابل ذکر اضافہ اپنے نام کرنے کے ساتھ انتظامی نتائج بھی گزشتہ سال کے اسی عرصہ کے مقابلے میں 10 فیصد بہتر کئے۔ اضافے کا بنیادی سبب فارماسیوٹیکل اور اینٹیل ہیلتھ ڈویژن کی مضبوط کارکردگی ہے۔ جن میں سے ہر ایک نے اپنے انتظامی منافع میں دو عددی اضافہ حاصل کیا۔

## ڈائریکٹر زکا جائزہ

برائے سہ ماہی اور ششماہی ختم شدہ 31 دسمبر 2016

### پولیسٹر اسٹیکل فابریک برنس (PSF)

آپریٹنگ رزلٹ (ملین روپے) Operating result

مجموعی کاروبار (ملین روپے) Net turnover

دسمبر 2015	5,544	دسمبر 2015	(531)
دسمبر 2016	6,982	دسمبر 2016	(209)

زیر جائزہ عرصہ میں برطانیہ کے یورو زون سے نکل جانے کی خبر اور امریکی صد ارتقی انتخابات سے پیدا ہونے والی سیاسی غیر یقینی کے باعث عالمی اقتصادی صورتحال میں کوئی بہتر پیش رفت نظر نہیں آ رہی، دوسری جانب دوسری سہ ماہی کے دوران ایک اور دیگر تیل پیدا کرنے والے ممالک کے درمیان تیل کی پیداوار میں کمی پر ضماندہ کی کامعاہدہ طے پایا۔ اس معاہدے کے ساتھ کوڈی مارکیٹ میں فنڈز کے اجراء سے پیٹرولیم مصنوعات کی قیمتوں میں بہتری کی امید کی جاسکتی ہے۔

چائینیز PSF ایکسپورٹس برائینی ڈیمینگ ڈیویٹیز کے اجراء اور نیٹ ایکلو پریکٹن میں اضافہ کے سبب مقامی مارجن میں 11 فیصد اضافہ ہوا جو دیگر علاقائی مارجن برقرار رہے۔ ان اقدامات کی بدولت مقامی پولیسٹر فابریک کی طلب میں اضافہ دیکھا گیا۔ نتیجتاً ہمارے پولیسٹر برنس نے سبز میں اضافے کی بدولت گزشتہ سال کے اسی عرصہ کے مقابلے میں 7 فیصد مجموعی منافع اپنے نام کیا۔

کروڈ آئل کی قیمتوں میں کمی، صنعتی شعبے کو گیس کی فراہمی میں تسلسل کے سبب پولیسٹر پلانٹ کی توانائی کی ضروریات کو نئے سے پیدا ہونے والی توانائی کے مقابلے میں گیس اور فرنیس آئل جیسی کم قیمت توانائی سے پوری کی گئیں۔ توانائی ضروریات کو پورا کرنے میں متبادل ذرائع کی بدولت گزشتہ سال کے اسی عرصہ کے مقابلے میں توانائی کے اخراجات برابر رہے۔ مزید برآں اخراجات پر قابو پانے کے اقدامات کی وجہ سے انتظامی اخراجات میں دو فیصد کمی واقع ہوئی۔ اس کے ساتھ ساتھ مقامی منافع میں اضافہ نے گزشتہ سال کے اسی عرصہ کے مقابلے میں انتظامی خسارے کو 61 فیصد کم کیا ہے۔

برنس نے چین، ترکی اور تھائی لینڈ سے فری تجارت کے معاہدے کے سلسلے میں وزارت تجارت کے اہتمام کردہ کئی مشاورتی اجلاسوں میں شرکت کی۔ ان اجلاسوں میں ہماری ٹیم نے "کوئی رعایت نہیں" کی فہرست میں PSF کو برقرار رکھنے کی اہمیت پر دلائل دیے۔ اس کے ساتھ برنس نے IPTMA اور چائینیز PSF ایکسپورٹرز کی داخل کردہ پینشنز کے خلاف ساتوں میں نمائندگی بھی کی تاکہ چائینیز PSF ایکسپورٹرز پر ایٹمی ڈیمینگ ڈیویٹیز کا نافذ جاتی حق پر لاگو ہو۔

مستقبل میں پیٹرولیم مصنوعات کی قیمتوں کا مدد مذکورہ بالا ایک اور دیگر تیل پیدا کرنے والے ممالک کے درمیان ہونے والے معاہدے سے عمل درآمد سے مشروط ہے۔ مقامی PSF صنعت کی مارکیٹ کا دارومدار علاقائی مارکیٹ کی قیمتوں بالخصوص چائنا پر ہوگا۔ مزید برآں، کروڈ آئل کی قیمتوں میں اضافے کے نتیجے میں RLNG ٹیرف میں اضافہ ہوگا۔ جو موسمہ مارکے دوران پنجاب کے صنعتی شعبے پر لاگو ہوتا ہے۔ اس سے مقامی صنعت میں مقابلے اور توانائی کے اخراجات پر منفی اثرات مرتب ہوں گے تا وقتیکہ حکومت کی جانب سے کوئی اقدامات کئے جائیں۔

### سوڈا الیش برنس

آپریٹنگ رزلٹ (ملین روپے) Operating result

مجموعی کاروبار (ملین روپے) Net turnover

دسمبر 2015	5,473	دسمبر 2015	1,504
دسمبر 2016	5,520	دسمبر 2016	1,406

روانہ مالی سال کی پہلی ششماہی کے دوران مقامی مارکیٹ سبز میں 1 فیصد اضافہ ہوا۔ زیر جائزہ عرصہ کے دوران کم درآمدی اخراجات نے مقامی مارکیٹ میں سخت مقابلے کا رجحان برقرار رکھتے ہوئے قیمتوں کو متاثر کئے رکھا۔

سوڈا الیش کی مارکیٹ نے فلوٹ گلاس، ڈز جنٹ اور کانڈکٹ کے شعبے میں زبردست طلب کی بدولت گزشتہ سال کے اسی عرصہ کے مقابلے میں 3 فیصد اضافہ اپنے نام کیا۔

## ڈائریکٹرز کا جائزہ

برائے سرمایہ اور ششماہی ختم شدہ 31 دسمبر 2016

ڈائریکٹرز کمپنی کے غیر آڈٹ شدہ مالیاتی گوشوارے اور اپنا جائزہ برائے سرمایہ اور ششماہی ختم شدہ 31 دسمبر 2016 پیش کرتے ہوئے خوشی محسوس کر رہے ہیں۔

سرمایہ کا مجموعی کاروبار گزشتہ سال کی نسبت 9 فیصد اضافے کے ساتھ 10,383 ملین روپے رہا، اضافے کی وجہ تمام برنسز کی آمدنی میں خاطر خواہ اضافہ ہے۔ سرمایہ کا آپریٹنگ رزلٹ 1,063 ملین روپے گزشتہ سال کے اسی عرصہ کے مقابلے میں 13 فیصد زائد ہے، اہم وجہ پولیسٹر برنس کے آپریٹنگ خسارے میں 48 فیصد کمی کے ساتھ کیمیکل برنس میں 25 فیصد نمایاں ترقی ہے۔

متذکرہ ششماہی کا مجموعی کاروبار گزشتہ سال کے اسی عرصہ کے مقابلے تمام برنسز میں مثبت رجحان کے سبب 9 فیصد اضافہ کے ساتھ 19,638 ملین روپے رہا۔ اس حوالے سے لائف سائنسز اور پولیسٹر برنس نے اہم کردار ادا کیا اور بالترتیب 21 فیصد اور 7 فیصد کی ترقی اپنے نام کی۔ اس ششماہی کا آپریٹنگ رزلٹ پولیسٹر، لائف سائنسز اور کیمیکل برنسز میں بالترتیب 61 فیصد، 10 فیصد اور 7 فیصد بہتر کارکردگی کے باعث گزشتہ سال کے مقابلے میں 17 فیصد ترقی کے ساتھ 1,934 ملین روپے رہا۔ اس بہتر کارکردگی نے سوڈ الائش برنس میں ہونے والے 6 فیصد کی اضافہ کیا۔ پولیسٹر برنس کی بہتر کارکردگی مقامی مارجن میں بہتری اور مجموعی کاروباری اخراجات میں 2 فیصد کمی کے لئے اٹھائے گئے اقدامات کی مرہون منت ہے۔ لائف سائنسز برنس میں دونوں فارما اور ہتھیل ہیلتھ ڈویژن نے دو عدد ترقی اپنے نام کی۔

ششماہی کا بعد از ٹیکس منافع (PAT) 1,536 ملین روپے ہے جو گزشتہ سال کے اسی عرصہ کے مقابلے میں 18 فیصد زائد ہے جس کی اہم وجہ بہتر آپریٹنگ منافع، NutriCo پاکستان (پرائیویٹ) لمیٹڈ کی زائد ڈیوڈنڈ آمدنی اور زرمبادلہ کے منافع میں گزشتہ سال کے اسی عرصہ کے مقابلے بہتر کارکردگی ہے۔

فی شیئر منافع برائے ششماہی ختم شدہ 31 دسمبر 2016 کے لئے 16.63 روپے رہا جو گزشتہ سال کے اسی عرصہ کے مقابلے میں 18 فیصد زائد ہے۔

دسمبر 2016 کو ختم شدہ ششماہی	دسمبر 2015 کو ختم شدہ ششماہی	
19,638	18,064	مجموعی کاروبار (ملین روپے) Net turnover (PKR million)
2,020	1,656	قبل از ٹیکس منافع (ملین روپے) Profit before taxation (PKR million)
1,536	1,305	بعد از ٹیکس منافع (ملین روپے) Profit after taxation (PKR million)
16.63	14.13	فی شیئر منافع (روپے) Earnings per share (PKR)

قبل از ٹیکس منافع (ملین روپے) Profit before taxation

دسمبر 2015 1,656  
دسمبر 2016 2,020

مجموعی کاروبار (ملین روپے) Net turnover

دسمبر 2015 18,064  
دسمبر 2016 19,638

فی شیئر منافع (روپے) Earnings per share

دسمبر 2015 14.13  
دسمبر 2016 16.63

بعد از ٹیکس منافع (ملین روپے) Profit after taxation

دسمبر 2015 1,305  
دسمبر 2016 1,536

# Auditors' Report to the Members on Review of Interim Financial Information

## Introduction

We have reviewed the accompanying condensed interim unconsolidated balance sheet of **ICI Pakistan Limited** (the Company) as at **31 December 2016**, the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity, and notes to the condensed interim unconsolidated financial statements for the six-months period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

The figures of the condensed interim unconsolidated profit and loss account and condensed interim unconsolidated statement of comprehensive income for the quarters ended 31 December 2016 and 2015 have not been reviewed, as we are required to review only the cumulative figures for the six months period ended 31 December 2016.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Date: January 24, 2017  
Karachi



EY Ford Rhodes  
Chartered Accountants  
Shariq Ali Zaidi

# Condensed Interim Unconsolidated Balance Sheet

As at December 31, 2016

Amounts in PKR '000

	Note	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	4	17,201,095	17,040,334
Intangible assets	5	13,694	16,460
		<b>17,214,789</b>	17,056,794
Long-term investments	6	2,444,276	1,462,976
Long-term loans	7	368,846	356,330
Long-term deposits and prepayments		32,823	33,594
		<b>2,845,945</b>	1,852,900
		<b>20,060,734</b>	18,909,694
<b>Current assets</b>			
Stores, spares and consumables		878,541	811,963
Stock-in-trade	8	5,460,240	5,296,746
Trade debts		1,887,723	1,640,447
Loans and advances		428,339	391,342
Trade deposits and short-term prepayments		458,974	428,713
Other receivables		1,113,881	726,683
Taxation - net		1,359,046	2,236,155
Cash and bank balances		190,178	146,287
		<b>11,776,922</b>	11,678,336
<b>Total assets</b>		<b>31,837,656</b>	30,588,030

## EQUITY AND LIABILITIES

### Share capital and reserves

Authorised capital			
1,500,000,000 (June 30, 2016: 1,500,000,000)			
ordinary shares of PKR 10 each		<b>15,000,000</b>	15,000,000

Issued, subscribed and paid-up capital			
92,359,050 (June 30, 2016: 92,359,050)			
ordinary shares of PKR 10 each		<b>923,591</b>	923,591
Capital reserves		309,643	309,643
Unappropriated profit		<b>13,936,108</b>	13,183,294

<b>Total equity</b>		<b>15,169,342</b>	14,416,528
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<b>Surplus on revaluation of property, plant and equipment</b>		<b>781,433</b>	829,645
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### Non-current liabilities

Provisions for non-management staff gratuity		<b>96,366</b>	90,867
Long-term loans	9	4,407,967	3,652,586
Deferred tax liability - net	10	<b>1,380,771</b>	1,430,789
		<b>5,885,104</b>	5,174,242

### Current liabilities

Trade and other payables		<b>8,213,658</b>	7,731,736
Accrued mark-up		71,693	77,663
Short-term borrowings and running finance	11	<b>1,300,246</b>	1,964,433
Current portion of long-term loans		416,180	393,783
		<b>10,001,777</b>	10,167,615

<b>Total equity and liabilities</b>		<b>31,837,656</b>	30,588,030
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### Contingencies and commitments 12

The annexed notes from 1 to 23 form an integral part of the condensed interim unconsolidated financial statements.

**Muhammad Sohail Tabba**  
Chairman / Director

**Asif Jooma**  
Chief Executive

**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
<b>Turnover - note 13</b>	<b>12,048,884</b>	<b>22,620,918</b>	<b>11,038,791</b>	<b>20,865,574</b>
Sales tax	(688,256)	(1,268,224)	(738,890)	(1,436,253)
Commission and discounts	(977,884)	(1,715,175)	(738,244)	(1,365,772)
	<b>(1,666,140)</b>	<b>(2,983,399)</b>	<b>(1,477,134)</b>	<b>(2,802,025)</b>
Net turnover	<b>10,382,744</b>	<b>19,637,519</b>	<b>9,561,657</b>	<b>18,063,549</b>
Cost of sales - note 13 and 14	<b>(8,438,821)</b>	<b>(16,000,001)</b>	<b>(7,885,092)</b>	<b>(14,963,823)</b>
<b>Gross profit</b>	<b>1,943,923</b>	<b>3,637,518</b>	<b>1,676,565</b>	<b>3,099,726</b>
Selling and distribution expenses	(636,080)	(1,216,581)	(511,867)	(1,011,015)
Administration and general expenses	(244,895)	(487,284)	(220,633)	(440,700)
<b>Operating result - note 13</b>	<b>1,062,948</b>	<b>1,933,653</b>	<b>944,065</b>	<b>1,648,011</b>
Finance costs	(93,944)	(195,425)	(87,514)	(169,824)
Exchange gains / (losses)	7,783	6,099	(2,868)	(50,896)
Workers' profit participation fund	(62,412)	(106,380)	(55,200)	(87,356)
Workers' welfare fund	(24,201)	(41,222)	(21,404)	(33,797)
Other charges	(6,092)	(16,210)	(6,940)	(18,740)
	<b>(178,866)</b>	<b>(353,138)</b>	<b>(173,926)</b>	<b>(360,613)</b>
Dividend income	285,000	405,000	255,000	330,000
Other income	16,740	34,349	23,659	38,665
<b>Profit before taxation</b>	<b>1,185,822</b>	<b>2,019,864</b>	<b>1,048,798</b>	<b>1,656,063</b>
Taxation - note 15	(266,645)	(484,030)	(218,576)	(350,951)
<b>Profit after taxation</b>	<b>919,177</b>	<b>1,535,834</b>	<b>830,222</b>	<b>1,305,112</b>

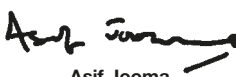
(PKR)

<b>Basic and diluted earnings per share</b>	<b>9.95</b>	<b>16.63</b>	<b>8.99</b>	<b>14.13</b>
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The annexed notes from 1 to 23 form an integral part of the condensed interim unconsolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer



# Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)

For the Six Months Ended December 31, 2016

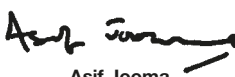
Amounts in PKR '000

	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
<b>Profit after taxation</b>	<b>919,177</b>	<b>1,535,834</b>	<b>830,222</b>	<b>1,305,112</b>
Items to be reclassified to profit or loss in subsequent periods:				
Gain / (loss) on hedge during the period	-	-	1,057	(2,285)
Income tax relating to hedging reserve	-	-	(338)	731
	-	-	719	(1,554)
Adjustments for amounts transferred to initial carrying amounts of hedged item - capital work-in-progress	-	-	1,168	1,554
	-	-	1,887	-
<b>Total comprehensive income for the period</b>	<b>919,177</b>	<b>1,535,834</b>	<b>832,109</b>	<b>1,305,112</b>

The annexed notes from 1 to 23 form an integral part of the condensed interim unconsolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Unconsolidated Cash Flow Statement (Unaudited)

For the Six Months Ended December 31, 2016

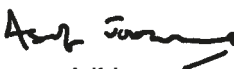
Amounts in PKR '000

	December 31, 2016	December 31, 2015
<b>Cash flows from operating activities</b>		
Cash generated from operations - note 16	2,872,010	1,743,443
Payments for :		
Non-management staff gratuity and eligible retired employees' medical scheme	(8,324)	(10,139)
Staff retirement benefit plan	(27,734)	(26,470)
Taxation	343,061	(19,846)
Interest	(201,395)	(150,220)
<b>Net cash generated from operating activities</b>	<b>2,977,618</b>	<b>1,536,768</b>
<b>Cash flows from investing activities</b>		
Capital expenditure	(1,364,778)	(2,578,688)
Proceeds from disposal of operating fixed assets	1,061	991
Interest received on bank deposits	1,470	248
Investment in subsidiary (Cirin Pharmaceuticals Private Limited)	(981,300)	-
Dividend from associate	120,000	180,000
<b>Net cash used in investing activities</b>	<b>(2,223,547)</b>	<b>(2,397,449)</b>
<b>Cash flows from financing activities</b>		
Long-term loans obtained	1,000,000	1,725,730
Long-term loans repaid	(222,222)	(477,778)
Dividends paid	(823,771)	(595,617)
<b>Net cash (used in) / generated from financing activities</b>	<b>(45,993)</b>	<b>652,335</b>
Net increase / (decrease) in cash and cash equivalents	708,078	(208,346)
<b>Cash and cash equivalents at the beginning of the period</b>	<b>(1,818,146)</b>	<b>(1,763,980)</b>
<b>Cash and cash equivalents at the end of period (Ref. 1)</b>	<b>(1,110,068)</b>	<b>(1,972,326)</b>
<b>Ref. 1: Cash and cash equivalents at the end of period comprise of:</b>		
Cash and bank balances	190,178	141,653
Short-term borrowings and running finance	(1,300,246)	(2,113,979)
	<b>(1,110,068)</b>	<b>(1,972,326)</b>

The annexed notes from 1 to 23 form an integral part of the condensed interim unconsolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited)

For the Six Months Ended December 31, 2016

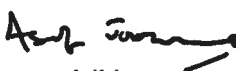
Amounts in PKR '000

	Issued, subscribed and paid-up capital	Capital reserves	Unappropriated profit	Total
<b>As at July 1, 2015</b>	<b>923,591</b>	<b>309,643</b>	<b>11,483,846</b>	<b>12,717,080</b>
Final dividend of PKR 6.50 per share for the year ended June 30, 2015	-	-	(600,337)	(600,337)
Profit for the period	-	-	1,305,112	1,305,112
Other comprehensive income for the period - net of tax	-	-	-	-
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>1,305,112</b>	<b>1,305,112</b>
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	36,720	36,720
<b>As at December 31, 2015</b>	<b>923,591</b>	<b>309,643</b>	<b>12,225,341</b>	<b>13,458,575</b>
Interim dividend of PKR 6.50 per share for the year ended June 30, 2016	-	-	(600,337)	(600,337)
Profit for the period	-	-	1,538,074	1,538,074
Other comprehensive income for the period - net of tax	-	-	(13,960)	(13,960)
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>1,524,114</b>	<b>1,524,114</b>
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	34,176	34,176
<b>As at June 30, 2016</b>	<b>923,591</b>	<b>309,643</b>	<b>13,183,294</b>	<b>14,416,528</b>
Final dividend of PKR 9.00 per share for the year ended June 30, 2016	-	-	(831,231)	(831,231)
Profit for the period	-	-	1,535,834	1,535,834
Other comprehensive income for the period - net of tax:	-	-	-	-
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>1,535,834</b>	<b>1,535,834</b>
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	48,211	48,211
<b>As at December 31, 2016</b>	<b>923,591</b>	<b>309,643</b>	<b>13,936,108</b>	<b>15,169,342</b>

The annexed notes from 1 to 23 form an integral part of the condensed interim unconsolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Notes to the Condensed Interim Unconsolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

## 1 Status and nature of business

ICI Pakistan Limited ("the Company") is incorporated in Pakistan and is listed on the Pakistan Stock Exchange Limited. The Company is a subsidiary of Lucky Holding Limited (a subsidiary of Lucky Cement Limited) and is engaged in the manufacture of polyester staple fibre, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchandising of general chemicals. It also acts as an indenting agent and toll manufacturer. The Company's registered office is situated at 5 West Wharf, Karachi.

These are the separate condensed interim unconsolidated financial statements of the Company in which investment in subsidiaries and associate is stated at cost less impairment losses if any.

## 2 Statement of compliance

These condensed interim unconsolidated financial statements have been prepared in accordance with International Accounting Standard - 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirement differ, the provision of or directives issued under the Companies Ordinance, 1984 have been followed.

These condensed interim unconsolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with Company's annual financial statements for the year ended June 30, 2016.

## 3 Significant accounting policies

The accounting policies and methods of computation adopted for the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of the unconsolidated financial statements for the year ended June 30, 2016, except for the adoption of new accounting standards and interpretations as disclosed in note 19 to these financial statements.

## 4 Property, plant and equipment

	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
Operating fixed assets - at net book value - note 4.1	15,682,344	15,878,014
Capital work-in-progress - at cost:		
Civil works and buildings	458,721	443,249
Plant and machinery	700,839	648,500
Advances to suppliers / contractors	359,191	70,571
Total capital work-in-progress - note 4.3	1,518,751	1,162,320
<b>Total property, plant and equipment</b>	<b>17,201,095</b>	<b>17,040,334</b>

### 4.1 Following is the movement in operating fixed assets during the period:

Opening net book value	15,878,014	12,573,587
Additions during the period / year - note 4.2	903,515	4,744,887
Revaluation	-	450,908
Disposals during the period / year - note 4.2	(455)	(13,712)
Depreciation charge during the period / year	(1,098,730)	(1,877,656)
	15,682,344	15,878,014

# Notes to the Condensed Interim Unconsolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

4.2 Following is the cost of operating fixed assets that have been added / disposed off during the six months ended December 31, 2016:

	Additions / Transfers		Disposals - Net book value	
	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
Freehold land	-	22,713	-	-
Lime beds on freehold land	-	92,052	-	39
Buildings on freehold land	-	42,856	-	-
Buildings on leasehold land	36,393	832,025	-	6,966
Plant and machinery	832,939	3,685,378	-	5,665
Rolling stock and vehicles	-	4,347	(455)	622
Furniture and equipment	34,183	65,516	-	420
	903,515	4,744,887	(455)	13,712

4.3 Following is the movement in capital work-in-progress during the period / year:

	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
Opening balance	1,162,320	1,662,776
Addition during the period / year - note 4.4	1,229,357	4,183,925
	2,391,677	5,846,701
Transferred to operating fixed assets	(872,926)	(4,684,381)
<b>Closing balance</b>	<b>1,518,751</b>	<b>1,162,320</b>

4.4 Additions to plant and machinery include transfer from capital work-in-progress. It also includes borrowing cost for various projects amounting to:

14,004 132,085

## 5 Intangible assets

Intangible assets - at net book value - note 5.1 13,694 16,460

5.1 Addition to intangible assets: 1,068 9,724

## 6 Long-term investments

### Unquoted

#### Subsidiaries

- ICI Pakistan PowerGen Limited (wholly owned) - note 6.1  
7,100,000 ordinary shares (June 30, 2016: 7,100,000) of PKR 100 each  
Provision for impairment loss

710,000  
(209,524) 710,000  
(209,524)

500,476 500,476

- Cirin Pharmaceuticals (Private) Limited (wholly owned) - note 6.2  
112,000 ordinary shares of PKR 100 each and premium of  
PKR 8,661.61 per share

981,300 -

#### Associate

- NutriCo Pakistan (Private) Limited (40% ownership)  
200,000 ordinary shares (June 30, 2016: 200,000 shares)  
of PKR 1,000 each and premium of PKR 3,800 per share

960,000 960,000

### Others

Equity security available for sale

2,500 2,500

- Arabian Sea Country Club Limited

2,444,276 1,462,976

# Notes to the Condensed Interim Unconsolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
<b>6.1</b> As of the balance sheet date, the value of the Company's investment on the basis of net assets of ICI Pakistan PowerGen Limited ("PowerGen") as disclosed in its unaudited condensed interim financial statements:	<b>739,910</b>	831,156
<b>6.2</b> On 23rd December, 2016, the Company acquired 100% voting shares of Cirin Pharmaceuticals (Private) Limited ("Cirin") against a net consideration of PKR 981.300 million. Cirin is involved in manufacturing and sales of pharmaceutical products.		
As of the balance sheet date, there is no material adjustment required to the carrying amount stated in financial statements.		
<b>7 Long-term loans</b>		
<b>Considered Good</b>		
Due from executives and employees	<b>477,036</b>	459,221
Current portion shown under loans and advances	<b>(108,190)</b>	(102,891)
	<b>368,846</b>	356,330
<b>8 Stock-in-trade</b>		
It includes items carried at net realisable value of PKR 356.516 million (June 30, 2016: PKR 338.822 million) on which reversal of PKR 18.589 million (June 30, 2016: PKR 10.999 million expense) was recognised during the period / year.		
<b>9 Long-term loans</b>		
Long term loans - note 9.1	<b>4,824,147</b>	4,046,369
Current portion shown under current liabilities	<b>(416,180)</b>	(393,783)
	<b>4,407,967</b>	3,652,586
<b>9.1</b> Opening balance	<b>4,046,369</b>	2,449,498
Obtained during the period / year	<b>1,000,000</b>	2,552,427
Repaid during the period / year	<b>(222,222)</b>	(955,556)
<b>Closing balance - note 9.2</b>	<b>4,824,147</b>	4,046,369
<b>9.2</b> There is no material change in the amounts and disclosures made in the annual financial statements with regard to long-term loans except that the Company availed a further long-term loan based on Diminishing Musharaka amounting to PKR 1,000 million @ 6MKIBOR + 0.05% The mark-up is payable on semi annual basis.		
<b>10 Deferred tax liability - net</b>		
<b>Deductible temporary differences</b>		
Provisions for retirement benefits, doubtful debts and others	<b>(247,344)</b>	(239,276)
Retirement funds provision	<b>(19,491)</b>	(19,491)
<b>Taxable temporary differences</b>		
Property, plant and equipment	<b>1,647,606</b>	1,689,556
	<b>1,380,771</b>	1,430,789

# Notes to the Condensed Interim Unconsolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
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## 11 Short-term borrowings and running finance

Export refinance - (mark-up: SBP rate + 0.25% per annum)	332,943	388,741
Money market	500,000	300,000
Short-term running finance - secured	467,303	1,275,692
	<b>1,300,246</b>	<b>1,964,433</b>

## 12 Contingencies and commitments

### 12.1 Claims against the Company not acknowledged as debts are as follows:

Local bodies	1,100	1,100
Others	16,148	28,529
	<b>17,248</b>	<b>29,629</b>

### 12.2 There are no material changes in the status of custom duty, income tax and sales tax contingencies as reported in the annual audited financial statements of the Company.

12.3 Commitments in respect of capital expenditure (including light ash and coal & steam generation project of Soda Ash)	<b>2,631,482</b>	<b>2,193,478</b>
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### 12.4 Commitments for rentals under operating lease / Ijarah contracts in respect of vehicles are as follows:

<b>Year</b>		
2016-17	36,327	64,050
2017-18	56,714	44,247
2018-19	44,146	28,227
2019-20	24,325	6,550
2020-21	4,266	-
	<b>165,778</b>	<b>143,074</b>
Payable not later than one year	36,327	64,050
Payable later than one year but not later than five years	129,451	79,024
	<b>165,778</b>	<b>143,074</b>



Notes to the Condensed Interim Unconsolidated  
Financial Statements (Unaudited)  
For the Six Months Ended December 31, 2016

### 13 Operating Segment results

Amounts in PKR '000

	Polyester				Soda Ash				Life Sciences				Chemicals				Company			
	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015				
Sales tax Commission and discounts	3,870,781	7,156,685	3,620,281	6,954,682	3,623,183	6,921,285	3,453,026	6,710,612	3,402,858	6,312,323	2,944,529	5,061,688	1,152,804	2,233,765	1,023,143	2,122,272	12,046,884	22,620,918	11,038,791	20,865,574
	-	-	(105,460)	(202,593)	656,548	(869,114)	(476,548)	(931,687)	(48,862)	(861,169)	(467,700)	(74,719)	(130,845)	(242,941)	(110,182)	(227,754)	(868,256)	(1,286,224)	(736,890)	(1,436,753)
	(96,889)	(175,062)	(94,378)	(208,193)	(245,567)	(441,893)	(178,648)	(506,303)	(597,930)	(1,026,907)	(379,421)	(684,733)	(37,478)	(71,513)	(65,797)	(166,483)	(977,884)	(1,716,175)	(738,244)	(1,365,772)
	(96,889)	(175,062)	(199,838)	(410,786)	(754,116)	(1,400,807)	(655,190)	(1,237,390)	(646,812)	(1,093,076)	(426,121)	(759,012)	(168,323)	(914,454)	(195,979)	(394,237)	(1,666,140)	(2,963,389)	(1,477,134)	(2,802,029)
Net turnover	3,773,892	6,981,623	3,420,443	6,548,936	2,869,047	5,820,489	2,797,830	5,472,622	2,759,046	5,219,247	2,518,409	4,322,877	894,481	1,919,311	827,164	1,728,035	10,382,744	19,837,519	9,561,657	18,063,549
Cost of sales	(3,769,360)	(6,942,549)	(3,544,028)	(6,807,575)	(1,936,415)	(3,860,769)	(1,880,375)	(6,700,098)	(1,933,351)	(3,867,379)	(1,813,250)	(3,101,430)	(778,417)	(1,512,885)	(649,626)	(1,338,401)	(4,438,821)	(16,000,001)	(7,885,092)	(14,863,823)
Gross profit	4,332	39,274	(123,585)	(263,679)	910,632	1,059,750	917,455	1,772,524	825,695	1,351,868	705,156	1,221,247	206,064	406,626	177,539	389,634	1,943,923	3,837,518	1,676,565	3,099,726
Selling and distribution expenses	(56,653)	(104,310)	(55,775)	(129,297)	(88,325)	(102,874)	(79,945)	(152,468)	(435,673)	(820,216)	(311,084)	(593,027)	(75,428)	(159,181)	(65,363)	(136,203)	(638,060)	(1,216,581)	(511,867)	(1,011,015)
Administration and general expenses	(76,758)	(143,719)	(68,688)	(138,302)	(82,331)	(102,745)	(58,374)	(116,282)	(72,184)	(162,237)	(59,198)	(118,039)	(39,622)	(70,587)	(34,372)	(68,077)	(244,895)	(487,284)	(220,633)	(440,700)
Operating result	(128,679)	(208,751)	(247,148)	(531,278)	779,976	1,406,131	779,106	1,503,754	314,838	559,445	334,873	510,181	97,013	173,688	77,804	165,354	1,069,948	1,933,663	944,065	1,548,011

Tunover - note 13.1, 13.2 & 13.3

# Notes to the Condensed Interim Unconsolidated Financial Statements (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
<b>13.1 Turnover</b>				
Inter-segment sales and purchases have been eliminated from the total.	722	3,320	2,188	3,681
<b>13.2</b> Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.				
<b>13.3</b> Turnover includes export sales made to various countries amounting to:	139,003	353,606	193,027	340,264
<b>14 Cost of sales</b>				
Opening stock of raw and packing materials	2,189,951	2,258,116	2,089,132	2,056,724
Purchases	4,224,018	8,183,152	3,938,141	8,001,062
	6,413,969	10,441,268	6,027,273	10,057,786
Closing stock of raw and packing materials	(2,240,515)	(2,240,515)	(1,859,684)	(1,859,684)
Raw and packing materials consumption	4,173,454	8,200,753	4,167,589	8,198,102
Manufacturing costs	2,169,450	4,303,220	2,076,314	4,071,709
	6,342,904	12,503,973	6,243,903	12,269,811
Opening stock of work-in-process	121,656	140,179	103,250	96,034
	6,464,560	12,644,152	6,347,153	12,365,845
Closing stock of work-in-process	(131,252)	(131,252)	(117,108)	(117,108)
Cost of goods manufactured	6,333,308	12,512,900	6,230,045	12,248,737
Opening stock of finished goods	3,144,216	2,898,451	2,819,962	2,769,008
Finished goods purchased	2,049,770	3,677,123	1,203,012	2,314,005
	11,527,294	19,088,474	10,253,019	17,331,750
Closing stock of finished goods	(3,088,473)	(3,088,473)	(2,367,927)	(2,367,927)
	8,438,821	16,000,001	7,885,092	14,963,823
<b>15 Taxation</b>				
Current	248,035	534,048	283,584	442,485
Deferred	18,610	(50,018)	(65,008)	(91,534)
	266,645	484,030	218,576	350,951

# Notes to the Condensed Interim Unconsolidated Financial Statements (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

For the 6 months ended December 31, 2016	For the 6 months ended December 31, 2015
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## 16 Cash flows from operations

Profit before taxation	2,019,864	1,656,063
Adjustments for:		
Depreciation and amortisation	1,102,561	929,933
(Gain) / loss on disposal of operating fixed assets	(605)	5,649
Provision for non-management staff gratuity and eligible retired employees' medical scheme	15,950	7,180
Provision for staff retirement benefit plan	13,514	23,442
Dividend from Subsidiary (PowerGen)	(125,000)	(150,000)
Dividend from Associate	(280,000)	(180,000)
Interest expense	195,227	169,575
Provision / (reversal) for slow moving and obsolete stock-in-trade	29,320	(1,925)
Provision for doubtful trade debts	27,389	16,312
Provision for slow moving and obsolete stores, spares and consumables	-	7,193
	2,998,220	2,483,422
Movement in:		
Working capital - note 16.1	(114,464)	(723,399)
Long-term loans	(12,517)	(16,255)
Long-term deposits and prepayments	771	(325)
	2,872,010	1,743,443

### 16.1 Movement in working capital

<b>(Increase) / decrease in current assets</b>		
Stores, spares and consumables	(66,578)	(105,312)
Stock-in-trade	(192,814)	578,972
Trade debts	(274,665)	(530,429)
Loans and advances	(36,997)	(30,704)
Trade deposits and short-term prepayments	(16,041)	(28,998)
Other receivables	(103,470)	18,138
	(690,565)	(98,333)
<b>Increase / (decrease) in current liabilities</b>		
Trade and other payables	576,100	(625,066)
	(114,465)	(723,399)

# Notes to the Condensed Interim Unconsolidated Financial Statements

For the Six Months Ended December 31, 2016

For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
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## 17 Transactions with related parties

The related parties comprise the holding company (Lucky Holding Limited), the ultimate parent company (Lucky Cement Limited) and related group companies, associated company, subsidiary companies, directors of the Company, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these unconsolidated financial statements are as follows:

Relationship with the company	Nature of Transaction				
Holding Company	Royalty	66,429	125,023	62,183	120,165
	Dividend	620,967	620,967	448,476	448,476
Subsidiary Companies: <i>PowerGen</i>	Purchase of electricity	133,499	251,752	49,866	131,425
	Provision of services and other receipts	495	990	495	990
	Sale of goods and material	-	221	-	896
	Dividend income	125,000	125,000	150,000	150,000
<i>Cirin</i>	Investment in subsidiary	981,300	981,300	-	-
Associated Companies	Purchase of goods, materials and services	42,745	53,907	58,873	70,690
	Sale of goods and materials	406,298	771,406	344,079	726,038
	Reimbursement of expenses	24,897	41,873	17,613	31,990
	Dividend paid to associate	99,523	99,523	71,878	71,878
	Dividend income from associate	160,000	280,000	105,000	180,000
Others	Staff retirement benefits	41,386	87,844	55,074	89,375
Key management personnel	Remuneration paid	48,823	151,854	44,126	124,608
	Post employment benefits	7,820	15,025	7,791	15,128

## 18 Estimates

Judgments and estimates made by the management in the preparation of the condensed interim unconsolidated financial statements were the same as those applied to the financial statements as at and for the year ended June 30, 2016.

## 19 New amended and revised standards and interpretations of IFRSs

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

The Company has adopted the following amendment to IFRSs which became effective for the current period:

IFRS 10 – Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements: Investment Entities: Applying the Consolidation Exception (Amendment)

IFRS 11 – Joint Arrangements: Accounting for Acquisition of Interest in Joint Operation (Amendment)

IAS 1 – Presentation of Financial Statements: Disclosure Initiative (Amendment)

# Notes to the Condensed Interim Unconsolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

IAS 16 – Property, Plant and Equipment and IAS 38 Intangible Assets: Clarification of Acceptable Method of Depreciation and Amortization (Amendment)

IAS 16 – Property, Plant and Equipment and IAS 41 Agriculture: 'Agriculture - Bearer Plants (Amendment)

IAS 27 – Separate Financial Statements: Equity Method in Separate 'Financial Statements (Amendment)

The adoption of the above amendment to accounting standards did not have any effect on the condensed interim financial statements.

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB. The Company expects that such improvements to the standards do not have any material impact on the Company's financial statements for the period.

## 20 Financial risk management

The Company's financial risk management objective and policies are consistent with that disclosed in the represented financial statements as at and for the year ended June 30, 2016.

## 21 Post balance sheet - dividend

The Directors in their meeting held on January 24, 2017 have recommended and approved an interim cash dividend of PKR 8.00 per share in respect of six months ended December 31, 2016 (December 2015: PKR 6.50 per share). The condensed interim unconsolidated financial statements for the six months ended December 31, 2016 do not include the effect of the above interim dividend which will be accounted for in the period in which it is approved.

## 22 Date of authorisation

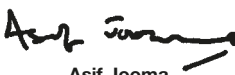
The condensed interim unconsolidated financial information was authorised for issue in the Board of Directors meeting held on January 24, 2017.

## 23 General

23.1 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer



**ICI PAKISTAN LTD.**

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# **ICI Pakistan Limited and its Subsidiary Company Consolidated Financial Statements**



A Part of  
**YBG**

# Review of the Directors

For the Quarter & Six Months Ended December 31, 2016

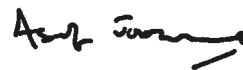
The Directors are pleased to present their report together with the unaudited Group results of ICI Pakistan Limited for the quarter and half year ended December 31, 2016. The ICI Pakistan Group comprises of ICI Pakistan Limited, ICI Pakistan PowerGen Limited, and Cirin Pharmaceuticals (Private) Limited (Cirin), both wholly owned subsidiaries. The acquisition of Cirin was completed on December 23, 2016. However, considering the acquisition was very close to the half year ending December 31, 2016, financial statements of Cirin have not been consolidated on which exemption has been granted by Securities & Exchange Commission of Pakistan.

The Directors' Report, which provides a commentary on the performance of ICI Pakistan Limited for the half year ended December 31, 2016, has been presented separately.

ICI Pakistan PowerGen Limited posted a net turnover of PKR 215 million for the first half of the year, which is 94% higher than the same period last year (SPLY). This significant increase was attributable to growth of 194% in the sale of electricity to the Polyester plant of ICI Pakistan Limited, as, due to cost economics, the Polyester business met its electricity requirements by utilising furnace oil instead of coal. As a result, operating profit for the half year ended December 31, 2016 was enhanced by 228% compared to the SPLY (PKR 36 million versus PKR 11 million).



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive

January 24, 2017  
Karachi



## ڈائریکٹر کا جائزہ

برائے سہ ماہی اور ششماہی ختم شدہ 31 دسمبر 2016

ڈائریکٹر آئی سی آئی پاکستان لمیٹڈ کے غیر آڈٹ شدہ گروپ نتائج برائے سہ ماہی اور ششماہی ختم شدہ 31 دسمبر 2016 پیش کرتے ہوئے خوشی محسوس کر رہے ہیں۔ آئی سی آئی پاکستان گروپ، آئی سی آئی پاکستان لمیٹڈ، آئی سی آئی پاکستان PowerGen لمیٹڈ (PowerGen)، سرن فارماسیوٹیکلز (پرائیویٹ) لمیٹڈ (Cirin) دونوں مکمل زیر ملکیت اداروں پر مشتمل ہے۔ سرن فارماسیوٹیکلز کی خریداری 23 دسمبر 2016 کو پایہ تکمیل پر پہنچی۔ چونکہ یہ خریداری ششماہی ختم شدہ 31 دسمبر 2016 کے بالکل آخر میں واقع ہوئی اس لئے سرن فارماسیوٹیکلز کے مالیاتی گوشوارے شامل نہیں کئے جارہے ہیں اور اس کے لئے سیکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان کی جانب سے استثنائی منظور کر لیا گیا ہے۔

ششماہی ختم شدہ 31 دسمبر 2016 کے عرصہ کے دوران آئی سی آئی پاکستان لمیٹڈ کی کارکردگی کی وضاحت پر مشتمل ڈائریکٹر رپورٹ علیحدہ سے پیش کی جا چکی ہے۔

آئی سی آئی پاکستان PowerGen لمیٹڈ کا مجموعی کاروبار برائے پہلی ششماہی ختم شدہ 31 دسمبر 2016، 215 ملین روپے رہا جو کہ گزشتہ سال کے اسی عرصہ کے مقابلے میں 94 فیصد زائد ہے۔ اس قابل قدر اضافے کی اہم وجہ پولیٹر پلانٹ آف آئی سی آئی پاکستان لمیٹڈ کو بجلی کی فروخت میں 194 فیصد اضافہ ہے کیونکہ پولیٹر پلانٹ پر بجلی کی ضروریات کو پورا کرنے کے لئے کوئلے کی جگہ فرنیس آئل کے استعمال سے اخراجات کم آئے۔ نتیجے میں انتظامی منافع برائے ششماہی ختم شدہ 31 دسمبر 2016 کو گزشتہ سال کے اسی عرصہ کے مقابلے میں 228 فیصد اضافہ ریکارڈ کیا گیا (36 ملین روپے بمقابلہ 11 ملین روپے)۔

آصف جمہ  
چیف ایگزیکٹو

محمد سہیل شاہ  
چیرمین / ڈائریکٹر

بتاریخ: 24 جنوری 2017

کراچی۔

# Condensed Interim Consolidated Balance Sheet

As at December 31, 2016

Amounts in PKR '000

	Note	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	4	17,301,593	17,164,769
Intangible assets	5	13,694	16,460
		17,315,287	17,181,229
Long-term investment	6	1,986,634	963,667
Long-term loans	7	370,672	357,637
Long-term deposits and prepayments		32,823	33,594
		2,390,129	1,354,898
		19,705,416	18,536,127
<b>Current assets</b>			
Stores, spares and consumables		932,296	861,544
Stock-in-trade	8	5,476,928	5,317,357
Trade debts		1,887,412	1,640,067
Loans and advances		429,368	392,362
Trade deposits and short-term prepayments		461,628	430,649
Other receivables		1,068,179	804,400
Taxation - net		1,356,000	2,234,248
Cash and bank balances		435,001	258,962
		12,046,812	11,939,589
<b>Total assets</b>		<b>31,752,228</b>	<b>30,475,716</b>

## EQUITY AND LIABILITIES

### Share capital and reserves

Authorised capital			
1,500,000,000 (June 30, 2016: 1,500,000,000)			
ordinary shares of PKR 10 each		15,000,000	15,000,000
Issued, subscribed and paid-up capital			
92,359,050 (June 30, 2016: 92,359,050)			
ordinary shares of PKR 10 each		923,591	923,591
Capital reserves		309,643	309,643
Unappropriated profit		14,049,512	13,341,517
<b>Total equity</b>		<b>15,282,746</b>	<b>14,574,751</b>
<b>Surplus on revaluation of property, plant and equipment</b>		<b>944,269</b>	<b>995,330</b>
<b>Non-current liabilities</b>			
Provisions for non-management staff gratuity		96,366	90,867
Long-term loans	9	4,407,967	3,652,586
Deferred tax liability - net	10	1,380,771	1,430,789
		5,885,104	5,174,242
<b>Current liabilities</b>			
Trade and other payables		7,865,299	7,322,763
Accrued mark-up		71,693	77,663
Short-term borrowings and running finance	11	1,286,937	1,937,184
Current portion of long-term loans		416,180	393,783
		9,640,109	9,731,393
<b>Total equity and liabilities</b>		<b>31,752,228</b>	<b>30,475,716</b>

### Contingencies and commitments

12

The annexed notes 1 to 23 form an integral part of the condensed interim consolidated financial statements.

**Muhammad Sohail Tabba**  
Chairman / Director

**Asif Jooma**  
Chief Executive

**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Consolidated Profit and Loss Account (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
<b>Turnover - note 13</b>	<b>12,068,281</b>	<b>22,657,497</b>	<b>11,045,813</b>	<b>20,884,447</b>
Sales tax	(707,653)	(1,304,803)	(745,911)	(1,455,125)
Commission and discounts	(977,884)	(1,715,175)	(738,244)	(1,365,772)
	(1,685,537)	(3,019,978)	(1,484,155)	(2,820,897)
Net turnover	10,382,744	19,637,519	9,561,658	18,063,550
Cost of sales - note 13 and 14	(8,419,116)	(15,962,808)	(7,881,502)	(14,951,693)
<b>Gross profit</b>	<b>1,963,628</b>	<b>3,674,711</b>	<b>1,680,156</b>	<b>3,111,857</b>
Selling and distribution expenses	(636,080)	(1,216,581)	(511,867)	(1,011,015)
Administration and general expenses	(245,107)	(487,525)	(220,819)	(440,891)
<b>Operating result - note 13</b>	<b>1,082,441</b>	<b>1,970,605</b>	<b>947,470</b>	<b>1,659,951</b>
Finance costs	(93,944)	(195,443)	(87,514)	(169,835)
Exchange gains / (losses)	7,652	5,966	(2,835)	(50,885)
Workers' profit participation fund	(63,441)	(108,318)	(55,485)	(88,064)
Workers' welfare fund	(24,600)	(41,973)	(21,515)	(34,072)
Other charges	(6,396)	(16,514)	(6,939)	(18,739)
	(180,729)	(356,282)	(174,288)	(361,595)
Other income	18,669	37,343	26,027	41,149
Share of profit from associate	192,653	321,667	100,387	176,426
<b>Profit before taxation</b>	<b>1,113,034</b>	<b>1,973,333</b>	<b>899,596</b>	<b>1,515,931</b>
Taxation - note 15	(267,516)	(485,168)	(218,576)	(350,951)
<b>Profit after taxation</b>	<b>845,518</b>	<b>1,488,165</b>	<b>681,020</b>	<b>1,164,980</b>

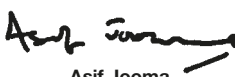
(PKR)

<b>Basic and diluted earnings per share</b>	<b>9.15</b>	<b>16.11</b>	<b>7.37</b>	<b>12.61</b>
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The annexed notes 1 to 23 form an integral part of the condensed interim consolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)

For the Six Months Ended December 31, 2016

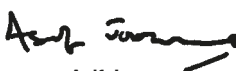
Amounts in PKR '000

	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
<b>Profit after taxation</b>	<b>845,518</b>	<b>1,488,165</b>	<b>681,020</b>	<b>1,164,980</b>
Items to be reclassified to profit or loss in subsequent periods:				
Gain / (loss) on hedge during the period	-	-	1,057	(2,285)
Income tax relating to hedging reserve	-	-	(338)	731
	-	-	719	(1,554)
Adjustments for amounts transferred to initial carrying amounts of hedged item - capital work-in-progress	-	-	1,168	1,554
	-	-	1,887	-
<b>Total comprehensive income for the period</b>	<b>845,518</b>	<b>1,488,165</b>	<b>682,907</b>	<b>1,164,980</b>

The annexed notes 1 to 23 form an integral part of the condensed interim consolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Consolidated Cash Flow Statement (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	December 31, 2016	December 31, 2015
<b>Cash flows from operating activities</b>		
Cash generated from operations - note 16	2,986,257	2,042,220
Payments for :		
Non-management staff gratuity and eligible retired employees' medical scheme	(8,324)	(10,139)
Staff retirement benefit plan	(27,798)	(26,470)
Taxation	343,062	(19,846)
Interest	(201,413)	(150,231)
<b>Net cash generated from operating activities</b>	<b>3,091,784</b>	<b>1,835,534</b>
<b>Cash flows from investing activities</b>		
Capital expenditure	(1,364,198)	(2,578,451)
Proceeds from disposal of operating fixed assets	1,061	991
Dividend from associate	120,000	180,000
Interest received on bank deposits	4,932	3,093
Long-term investments	(981,300)	-
<b>Net cash used in investing activities</b>	<b>(2,219,505)</b>	<b>(2,394,367)</b>
<b>Cash flows from financing activities</b>		
Long-term loans obtained	1,000,000	1,725,730
Long-term loans repaid	(222,222)	(477,778)
Dividends paid	(823,771)	(595,617)
<b>Net cash (used in) / generated from financing activities</b>	<b>(45,993)</b>	<b>652,335</b>
Net increase in cash and cash equivalents	826,286	93,502
<b>Cash and cash equivalents at the start of the period</b>	<b>(1,678,222)</b>	<b>(1,712,800)</b>
<b>Cash and cash equivalents at the end of the period (Ref. 1)</b>	<b>(851,936)</b>	<b>(1,619,298)</b>
<b>Ref 1: Cash and cash equivalents at the end of period comprise of:</b>		
Cash and bank balances	435,001	489,568
Short-term borrowings and running finance	(1,286,937)	(2,108,866)
	<b>(851,936)</b>	<b>(1,619,298)</b>

The annexed notes 1 to 23 form an integral part of the condensed interim consolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Condensed Interim Consolidated Statement of Changes in Equity (Unaudited)

For the Six Months Ended December 31, 2016

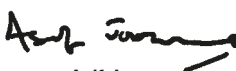
Amounts in PKR '000

	Issued, subscribed and paid-up capital	Capital reserves	Unappropriated profit	Total
<b>As at July 1, 2015</b>	<b>923,591</b>	<b>309,643</b>	<b>11,755,187</b>	<b>12,988,421</b>
Final dividend of PKR 6.50 per share for the year ended June 30, 2015	-	-	(600,337)	(600,337)
Profit for the period	-	-	1,164,980	1,164,980
Other comprehensive income for the period - net of tax	-	-	-	-
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>1,164,980</b>	<b>1,164,980</b>
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	36,387	36,387
<b>As at December 31, 2015</b>	<b>923,591</b>	<b>309,643</b>	<b>12,356,217</b>	<b>13,589,451</b>
Interim dividend of PKR 6.50 per share for the year ended June 30, 2016	-	-	(600,337)	(600,337)
Profit for the period	-	-	1,564,841	1,564,841
Other comprehensive income for the period - net of tax	-	-	(13,960)	(13,960)
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>1,550,881</b>	<b>1,550,881</b>
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	34,756	34,756
<b>As at June 30, 2016</b>	<b>923,591</b>	<b>309,643</b>	<b>13,341,517</b>	<b>14,574,751</b>
Final dividend of PKR 9.00 per share for the year ended June 30, 2016	-	-	(831,231)	(831,231)
Profit for the period	-	-	1,488,165	1,488,165
Other comprehensive income for the period - net of tax:	-	-	-	-
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>1,488,165</b>	<b>1,488,165</b>
Transfer from surplus on revaluation of property, plant and equipment incremental depreciation for the period - net of deferred tax	-	-	51,061	51,061
<b>As at December 31, 2016</b>	<b>923,591</b>	<b>309,643</b>	<b>14,049,512</b>	<b>15,282,746</b>

The annexed notes 1 to 23 form an integral part of the condensed interim consolidated financial statements.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

# Notes to the Condensed Interim Consolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

## 1 Status and nature of business

The Group consists of ICI Pakistan Limited, ICI Pakistan PowerGen Limited and Cirin Pharmaceuticals (Private) Limited. ICI Pakistan Limited ("the Company") is incorporated in Pakistan and is listed on The Pakistan Stock Exchange. ICI Pakistan PowerGen Limited ("PowerGen") is incorporated in Pakistan as an unlisted public company and is a wholly owned subsidiary company of ICI Pakistan Limited. Cirin Pharmaceuticals (Private) Limited ("Cirin") is incorporated in Pakistan as a private limited company and is a wholly owned subsidiary of ICI Pakistan Limited. The Group is a subsidiary of Lucky Holding Limited (a subsidiary of Lucky Cement Limited). The Company is engaged in the manufacture of polyester staple fibre, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchandising of general chemicals. It also acts as an indenting agent and toll manufacturer. ICI Pakistan PowerGen Limited is engaged in generating, selling and supplying electricity to the Company while Cirin Pharmaceuticals (Private) Limited is involved in manufacturing and sale of pharmaceutical products. The Group's registered office is situated at 5 West Wharf, Karachi.

The condensed interim consolidated financial statements comprise the consolidated balance sheet of ICI Pakistan Limited and its subsidiary company, ICI Pakistan PowerGen Limited, as at December 31, 2016 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof.

## 2 Statement of compliance

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard - 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirement differ, the provision of or directives issued under the Companies Ordinance, 1984 have been followed.

These condensed interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with Company's annual financial statements for the year ended June 30, 2016.

## 3 Significant accounting policies

The accounting policies and methods of computation adopted for the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2016. except for the adoption of new accounting standards and interpretations as disclosed in note 19 to these financial statements.

## 4 Property, plant and equipment

	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
Operating fixed assets - at net book value - note 4.1	15,782,099	16,001,818
Capital work-in-progress - at cost:		
Civil works and buildings	458,721	443,249
Plant and machinery	701,583	649,131
Advances to suppliers / contractors	359,190	70,571
Total capital work-in-progress - note 4.3	1,519,494	1,162,951
<b>Total property, plant and equipment</b>	<b>17,301,593</b>	<b>17,164,769</b>

### 4.1 Following is the movement in operating fixed assets during the period:

Opening net book value	16,001,818	12,713,226
Additions during the period - note 4.2	903,515	4,764,101
Revaluation	-	470,932
Disposals during the period - note 4.2	(455)	(13,712)
Depreciation charge during the period	(1,122,779)	(1,932,729)
	<b>15,782,099</b>	<b>16,001,818</b>

# Notes to the Condensed Interim Consolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

4.2 Following is the cost of operating fixed assets that have been added / disposed off during the six month ended December 31, 2016:

	Additions / Transfers		Disposals - Net book value	
	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
Freehold land	-	22,713	-	-
Lime beds on freehold land	-	92,052	-	(39)
Buildings on freehold land	-	42,856	-	-
Buildings on leasehold land	36,393	832,025	-	(6,966)
Plant and machinery	832,939	3,704,592	-	(5,665)
Rolling stock and vehicles	-	4,347	(455)	(622)
Furniture and equipment	34,183	65,516	-	(420)
	903,515	4,764,101	(455)	(13,712)

	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
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4.3 The following is the movement in capital work-in-progress during the period / year:

Opening balance	1,162,951	1,675,698
Addition during the period / year	1,229,469	4,183,927
	2,392,420	5,859,625
Transferred to operating fixed assets	(872,926)	(4,696,674)
<b>Closing balance</b>	<b>1,519,494</b>	<b>1,162,951</b>

4.4 Additions to plant and machinery include transfer from capital work-in-progress. It also includes borrowing cost for various projects amounting to:

14,004 132,085

## 5 Intangible assets

Intangible assets - at net book value - note 5.1	13,694	16,460
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5.1 Addition to intangible assets:	1,068	9,724
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## 6 Long-term investments

### Unquoted

#### Associate

- NutriCo Pakistan (Private) Limited - note 6.1  
Cost of investment - 200,000 ordinary shares  
(June 30, 2016: 200,000 shares) of PKR 1,000 each and premium of PKR 3,800 per share  
Post acquisition profits at the beginning  
Share of profit for the period / year  
Dividend received during the period / year

960,000	960,000
1,167	52,224
321,667	407,318
(280,000)	(458,375)

Carrying value of Associate	1,002,834	961,167
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#### Subsidiary

- Cirin Pharmaceuticals Private Limited - note 6.2  
112,000 ordinary shares of PKR 100 each and premium of PKR 8,661.61 per share

981,300 -

### Others

Equity security available for sale  
- Arabian Sea Country Club Limited

2,500 2,500

1,986,634 963,667



# Notes to the Condensed Interim Consolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

**6.1** The Group has a 40% interest in NutriCo Pakistan (Private) Limited (the associate), which is involved in marketing and distribution of infant milk and nutritional products.

**6.2** On 23rd December 2016, the Group acquired 100% voting shares of Cirin Pharmaceuticals (Private) Limited ("Cirin") against a net consideration of PKR 981.300 million. Cirin is involved in manufacturing and sales of pharmaceutical products. However, considering the acquisition was very close to the half year ending December 31, 2016, financial statements of Cirin have not been consolidated for which exemption has been granted by Securities & Exchange Commission of Pakistan. The summary of financial information as per the audited accounts of Cirin as at 30th June, 2016 was as follows:

	<b>December 31, 2016 (Unaudited)</b>	<b>June 30, 2016 (Audited)</b>
Total assets	-	301,411
Total liabilities	-	135,118
Total equity and reserves	-	166,293
Total revenue for the year	-	744,560
Profit after tax for the year	-	70,615

Nasir Javed Maqsood Imran Chartered Accountants, were the auditors of Cirin as at 30th June, 2016 who issued an unqualified opinion.

## **7 Long-term loans**

### **Considered good**

Due from executives and employees	<b>479,164</b>	460,752
Current portion shown under current assets	<b>(108,492)</b>	(103,115)
	<b>370,672</b>	357,637

## **8 Stock-in-trade**

It includes items carried at net realisable value of PKR 356.516 million (June 30, 2016: PKR 338.822 million) on which reversal of PKR 18.589 million (June 30, 2016: PKR 10.999 million expense) was recognised during the period / year.

## **9 Long-term loans**

Long-term loans - note 9.1	<b>4,824,147</b>	4,046,369
Current portion shown under loans and advances	<b>(416,180)</b>	(393,783)
	<b>4,407,967</b>	3,652,586

<b>9.1</b> Opening Balance	<b>4,046,369</b>	2,449,498
Obtained during the period / year	<b>1,000,000</b>	2,552,427
Repaid during the period / year	<b>(222,222)</b>	(955,556)
<b>Closing balance - note 9.2</b>	<b>4,824,147</b>	4,046,369

**9.2** There is no material change in the amounts and disclosures made in the annual financial statements with regard to long-term loans except that the Company availed a further long-term loan based on Diminishing Musharaka amounting to PKR 1,000 million @ 6MKIBOR + 0.05% The mark-up is payable on semi annual basis.

# Notes to the Condensed Interim Consolidated Financial Statements

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	December 31, 2016 (Unaudited)	June 30, 2016 (Audited)
<b>10 Deferred tax liability - net</b>		
<b>Deductible temporary differences</b>		
Provisions for retirement benefits, doubtful debts and others	(247,344)	(239,276)
Retirement funds provision	(19,491)	(19,491)
<b>Taxable temporary differences</b>		
Property, plant and equipment	1,647,606	1,689,556
	<b>1,380,771</b>	<b>1,430,789</b>
<b>11 Short-term borrowings and running finance</b>		
Export refinance - (mark-up: SBP rate + 0.25% per annum)	332,943	388,741
Money market	500,000	300,000
Short-term running finance - secured	453,994	1,248,443
	<b>1,286,937</b>	<b>1,937,184</b>
<b>12 Contingencies and commitments</b>		
<b>12.1</b> Claims against the Group not acknowledged as debts are as follows:		
Local bodies	1,100	1,100
Others	16,148	28,529
	<b>17,248</b>	<b>29,629</b>
<b>12.2</b> There are no material changes in the status of custom duty, income tax and sales tax contingencies as reported in the annual audited financial statements of the Company.		
<b>12.3</b> Commitments in respect of capital expenditure (including light ash and coal & steam generation project of Soda Ash)	<b>2,631,482</b>	<b>2,193,478</b>
<b>12.5</b> Commitments for rentals under operating lease / Ijarah contracts in respect of vehicles are as follows:		
<b>Year</b>		
2016-17	36,327	64,050
2017-18	56,714	44,247
2018-19	44,146	28,227
2019-20	24,325	6,550
2020-21	4,266	-
	<b>165,778</b>	<b>143,074</b>
Payable not later than one year	36,327	64,050
Payable later than one year but not later than five years	129,451	79,024
	<b>165,778</b>	<b>143,074</b>

# Notes to the Condensed Interim Consolidated Financial Statements (Unaudited) For the Six Months Ended December 31, 2016

## 13 Operating Segment results

Amounts in PKR '000

	Polyester			Soda Ash			Life Sciences			Chemicals			Others - PowerGen			Group						
	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015	For the 6 months ended December 31, 2015	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2015					
Turnover - note 13.1, 13.2 & 13.3	3,870,761	7,156,885	6,552,281	6,552,682	3,622,163	6,502,264	3,432,026	6,710,612	3,402,268	6,212,223	2,944,529	5,081,689	1,552,604	2,233,766	1,023,143	2,122,272	133,499	251,792	12,062,281	22,657,467	11,945,813	20,884,447
Sales tax	-	-	(105,400)	(202,350)	(655,114)	(891,687)	(476,546)	(891,687)	(46,862)	(65,169)	(46,700)	(74,219)	(130,045)	(242,344)	(110,152)	(227,754)	(14,397)	(36,579)	(707,653)	(1,304,003)	(745,917)	(1,455,126)
Commission and discounts	(66,686)	(175,062)	(84,378)	(245,567)	(306,330)	(178,848)	(306,330)	(597,950)	(1,036,207)	(379,421)	(654,790)	(654,790)	57,478	(71,513)	(65,797)	(96,453)	-	-	(877,884)	(1,715,175)	(738,244)	(1,365,772)
	(66,686)	(175,062)	(198,838)	(410,786)	(410,786)	(410,786)	(410,786)	(410,786)	(1,036,207)	(410,786)	(654,790)	(654,790)	57,478	(71,513)	(65,797)	(96,453)	-	-	(877,884)	(1,715,175)	(738,244)	(1,365,772)
Net turnover	3,773,682	6,961,823	6,342,443	6,543,866	2,665,047	5,520,457	2,759,830	5,472,622	2,756,046	5,219,247	2,518,408	4,322,677	994,481	1,918,312	827,164	1,738,035	114,102	215,173	10,362,744	19,637,319	9,551,658	18,053,550
Cost of sales - note 13.1 and 14	(769,300)	(6,340,540)	(5,544,028)	(6,307,375)	(1,953,415)	(3,660,708)	(1,330,375)	(3,700,036)	(1,303,351)	(3,867,719)	(1,813,250)	(5,101,430)	(778,417)	(1,517,658)	(648,625)	(1,358,401)	(64,620)	(473,650)	(8,449,118)	(15,982,208)	(7,811,502)	(14,561,658)
Gross profit	4,532	38,274	(123,386)	(263,079)	910,632	1,658,749	917,455	1,772,524	822,695	1,531,668	705,155	1,221,247	206,064	406,627	177,539	389,634	19,270	36,323	3,913,626	3,674,111	1,880,156	3,111,892
Selling and distribution expenses	(66,650)	(104,310)	(55,475)	(129,297)	(68,325)	(132,874)	(79,945)	(152,488)	(436,673)	(820,218)	(311,084)	(653,027)	(75,428)	(159,181)	(65,303)	(138,203)	-	-	(606,008)	(1,246,581)	(511,867)	(1,011,015)
Administration and general expenses	(76,759)	(143,715)	(68,688)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(138,302)	(220,919)	(446,891)
Operating result	(128,978)	(202,751)	(247,748)	(531,278)	774,976	1,465,100	773,108	1,520,754	314,638	559,415	334,873	510,181	97,013	176,859	77,934	165,354	18,988	35,962	1,082,441	1,970,805	947,401	1,653,951

# Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

	For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
<b>13.1 Turnover</b>				
Inter-segment sales and purchases have been eliminated from the total	114,824	218,493	43,492	114,694
<b>13.2</b> Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.				
<b>13.3</b> Turnover includes export sales made to various countries amounting to:	139,003	353,606	193,027	340,264
<b>14 Cost of sales</b>				
Opening stock of raw and packing materials	2,209,034	2,278,726	2,109,238	2,078,367
Purchases	4,221,623	8,179,230	3,938,752	8,000,136
	6,430,657	10,457,956	6,047,990	10,078,503
Closing stock of raw and packing materials	(2,257,203)	(2,257,203)	(1,880,400)	(1,880,400)
Raw and packing materials consumption	4,173,454	8,200,753	4,167,590	8,198,103
Manufacturing costs	2,149,748	4,266,029	2,072,724	4,059,579
	6,323,202	12,466,782	6,240,314	12,257,682
Opening stock of work-in-process	121,656	140,179	103,250	96,034
	6,444,858	12,606,961	6,343,564	12,353,716
Closing stock of work-in-process	(131,252)	(131,252)	(117,108)	(117,108)
Cost of goods manufactured	6,313,606	12,475,709	6,226,456	12,236,608
Opening stock of finished goods	3,144,216	2,898,452	2,819,962	2,769,008
Finished goods purchased	2,049,767	3,677,120	1,203,011	2,314,004
	11,507,589	19,051,281	10,249,429	17,319,620
Closing stock of finished goods	(3,088,473)	(3,088,473)	(2,367,927)	(2,367,927)
	8,419,116	15,962,808	7,881,502	14,951,693
<b>15 Taxation</b>				
Current	248,904	535,186	283,584	442,485
Deferred	18,612	(50,018)	(65,008)	(91,534)
	267,516	485,168	218,576	350,951

# Notes to the Condensed Interim Consolidated Financial Statements (Unaudited)

For the Six Months Ended December 31, 2016

Amounts in PKR '000

For the 6 months ended December 31, 2016	For the 6 months ended December 31, 2015
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## 16 Cash flows from operating activities

Profit before taxation	1,973,333	1,515,931
Adjustments for:		
Depreciation and amortisation	1,126,612	957,076
(Gain) / loss on disposal of operating fixed assets	(605)	5,649
Provision for non-management staff gratuity and eligible retired employees' medical scheme	15,950	7,180
Provision for staff retirement benefit plan	13,514	23,442
Share of profit from associate	(321,667)	(176,426)
Interest on bank deposits	(3,870)	(3,555)
Interest expense	195,444	169,834
Provision for doubtful debts	27,389	16,312
Provision / (reversal) for slow moving and obsolete stock-in-trade	29,320	(1,925)
Provision for slow moving stores, spares and consumables	-	7,193
	3,055,420	2,520,711
Movement in:		
Working capital - note 16.1	(56,899)	(462,013)
Long-term loans	(13,035)	(16,153)
Long-term deposits and prepayments	771	(325)
<b>Cash generated from operations</b>	<b>2,986,257</b>	<b>2,042,220</b>

### 16.1 Movement in working capital

<b>(Increase) / decrease in current assets</b>		
Stores, spares and consumables	(70,752)	(106,158)
Stock-in-trade	(188,891)	579,899
Trade debts	(274,734)	(530,321)
Loans and advances	(37,006)	(30,467)
Trade deposits and short-term prepayments	(16,693)	(31,119)
Other receivables	(104,841)	15,763
	(692,917)	(102,403)
<b>Increase / (decrease) in current liabilities</b>		
Trade and other payables	636,018	(359,610)
	(56,899)	(462,013)

# Notes to the Condensed Interim Consolidated Financial Statements

For the Six Months Ended December 31, 2016

For the 3 months ended December 31, 2016	For the 6 months ended December 31, 2016	For the 3 months ended December 31, 2015	For the 6 months ended December 31, 2015
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## 17 Transactions with related parties

The related parties comprise the holding company (Lucky Holding Limited), the ultimate parent company (Lucky Cement Limited) and related group companies, associated company, subsidiary company, directors of the Company, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

Relationship with the company	Nature of Transaction				
Holding Company	Royalty	66,429	125,023	62,183	120,165
	Dividend	620,967	620,967	448,476	448,476
Subsidiary Company (Cirin)	Investment in subsidiary	981,300	981,300	-	-
Associated Companies	Purchase of goods, materials and services	42,745	53,907	58,873	70,690
	Sale of goods and materials	406,298	771,406	344,079	726,038
	Reimbursement of expenses	24,897	41,873	17,613	31,990
	Dividend paid to associates	99,523	99,523	71,878	71,878
	Dividend received from associate	160,000	280,000	105,000	180,000
Others	Staff retirement benefits	41,386	87,844	55,074	89,375
Key management personnel	Remuneration paid	48,823	151,854	44,126	124,608
	Post employment benefits	7,820	15,025	7,791	15,128

## 18 Estimates

Judgments and estimates made by the management in the preparation of the condensed interim consolidated financial statements were the same as those applied to the financial statements as at and for the year ended June 30, 2016.

## 19 New, amended and revised standards and interpretations of IFRSs

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

The Company has adopted the following amendment to IFRSs which became effective for the current period:

IFRS 10 – Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements: Investment Entities: Applying the Consolidation Exception (Amendment)

IFRS 11 – Joint Arrangements: Accounting for Acquisition of Interest in Joint Operation (Amendment)

IAS 1 – Presentation of Financial Statements: Disclosure Initiative (Amendment)

# Notes to the Condensed Interim Consolidated Financial Statements

For the Six Months Ended December 31, 2016

IAS 16 – Property, Plant and Equipment and IAS 38 Intangible Assets: Clarification of Acceptable Method of Depreciation and Amortization (Amendment)

IAS 16 – Property, Plant and Equipment and IAS 41 Agriculture: 'Agriculture - Bearer Plants (Amendment)

IAS 27 – Separate Financial Statements: Equity Method in Separate 'Financial Statements (Amendment)

The adoption of the above amendment to accounting standards did not have any effect on the condensed interim financial statements.

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB. The Company expects that such improvements to the standards do not have any material impact on the Company's financial statements for the period.

## 20 Financial risk management

The Group's financial risk management objective and policies are consistent with that disclosed in the financial statements as at and for the year ended June 30, 2016.

## 21 Post balance sheet - dividends

The Directors in their meeting held on January 24, 2017 have recommended an interim cash dividend of PKR 8.00 per share in respect of six months ended December 31, 2016 (December 2015: PKR 6.50 per share). The condensed interim unconsolidated financial statements for the six months ended December 31, 2016 do not include the effect of the above interim dividend which will be accounted for in the period in which it is approved.

## 22 Date of authorisation

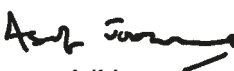
The condensed interim consolidated financial information was authorised for issue in the Board of Directors meeting held on January 24, 2017.

## 23 General

23.1 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.



**Muhammad Sohail Tabba**  
Chairman / Director



**Asif Jooma**  
Chief Executive



**Muhammad Abid Ganatra**  
Chief Financial Officer

A publication of the Corporate Communications  
& Public Affairs Department

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