



Report for the Quarter Ended September 30, 2022

# **Improving Lives**



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# **Condensed Interim Consolidated Financial Information**

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### Company's Information

#### **Board of Directors**

Muhammad Sohail Tabba – Chairman (Non-Executive)

Muhammad Ali Tabba - Vice Chairman (Non-Executive Director)

Jawed Yunus Tabba - Non-Executive Director

Amina A. Aziz Bawany - Non-Executive Director

Asif Jooma - Chief Executive

Khawaja Iqbal Hassan – Independent Director

Muhammad Abid Ganatra - Executive Director

Syed Muhammad Shabbar Zaidi - Independent Director

#### **Audit Committee**

Syed Muhammad Shabbar Zaidi - Chairman

Khawaja Iqbal Hassan - Member

Muhammad Ali Tabba - Member

Jawed Yunus Tabba - Member

### HR & Remuneration (HR&R) Committee

Khawaja Iqbal Hassan - Chairman

Muhammad Sohail Tabba - Member

Muhammad Ali Tabba - Member

Jawed Yunus Tabba - Member

Asif Jooma - Member

### **Executive Management Team (EMT)**

Asif Jooma - Chief Executive

Atif Aboobukar - Chief Financial Officer \*

Nauman Shahid Afzal – Vice President, Polyester

Arshaduddin Ahmed – Vice President, Chemicals & Agri Sciences

Laila Bhatia Bawany – General Counsel, Company Secretary and Head of Corporate Communications & Public Affairs

Muhammad Abid Ganatra – Vice President, Soda Ash

Eqan Ali Khan – General Manager, Strategy, Business

Development & Innovation

Aamer Mahmud Malik – Vice President, Pharmaceuticals Muhammad Farrukh Rasheed – General Manager, Human

Resources & Administration

### **Chief Financial Officer**

Atif Aboobukar

### General Counsel, Company Secretary and Head of Corporate Communications & Public Affairs

Laila Bhatia Bawany

### Head of Internal Audit

Khalid Munif Khan

#### Bankers

Allied Bank Limited

Allied Bank Limited - Islamic Banking Group

Askari Bank Limited

Askari Ikhlas - Islamic Banking

Bank Al Habib Limited

Bank Al Habib - Islamic Banking

Bank Alfalah Limited

Bank Alfalah Limited - Islamic Banking Group

BankIslami Pakistan Limited

Bank of Khyber

Bank of Punjab

Citibank N.A.

Faysal Bank Limited

Faysal Bank - Islamic Banking

Habib Bank Limited

Habib Bank Limited - Islamic Banking

Habib Metropolitan Bank Limited

Habib Metropolitan Bank - Sirat Islamic

Industrial and Commercial Bank of China Limited

MCB Bank Limited

MCB Islamic Bank Limited

Meezan Bank Limited

National Bank of Pakistan

Samba Bank Limited

Standard Chartered Bank (Pakistan) Limited

Standard Chartered Bank (Pakistan) Limited - Saadiq

United Bank Limited

UBL Ameen

#### **Registered Office**

ICI House, 5 West Wharf, Karachi - 74000.

Tel: 111-100-200 / (021) 32313717-22 | Fax: (021) 3231 1739

Website: www.ici.com.pk

### **Shares Registrar**

FAMCO Associates (Private) Limited

8 - F, Nursery,

Block - 6, P.E.C.H.S

Shahrah-e-Faisal, Karachi.

Tel: (021) 34380101-5 | Fax: (021) 34380106

Website: www.famco.com.pk

### **Auditors**

#### **Internal Auditors**

KPMG Taseer Hadi & Co., Chartered Accountants

### **External Auditors**

EY Ford Rhodes

Chartered Accountants

### Legal Advisor

Imran Mushtaq & Company

78 - B, Mozang Road (Opp. British Council), Lahore.

Tel: (042) 36298184-5 | Fax: (042) 36298186

<sup>\*</sup>Alphabetised as per the last name

### **Review of the Directors**

for the Quarter Ended September 30, 2022

The Directors are pleased to present their review, together with the unaudited financial statements of the Company, for the guarter ended September 30, 2022.

Net Turnover for the quarter at PKR 24,232 million is 33% higher compared to the same period last year (SPLY) owing to additional volume following the successful commissioning of the 75,000 TPA Soda Ash expansion project and energy related cost push leading to higher revenue by 84% for the business versus the SPLY. Revenues of the Polyester, Animal Health and Pharmaceuticals businesses were higher by 21%, 15% and 4% respectively whereas the Chemicals & Agri Sciences business witnessed a decline of 5% versus the SPLY.

The Operating Result for the quarter at PKR 3,093 million is 25% higher than the SPLY with a major contribution from the Soda Ash business, which registered a robust growth over the SPLY. The Operating Result of the Animal Health business recorded an increase of 5% from the SPLY whereas the Polyester, Pharmaceuticals and Chemicals & Agri Sciences businesses witnessed a decline of 18%, 17% and 42% respectively due to challenging economic conditions amidst inflationary pressures and demand curtailment.

The robust result posted by the Soda Ash business is attributable to a higher sales volume backed by higher production volumes as a result of the aforementioned expansion completed in June 2022 along with improved operational efficiencies. The Polyester business remained under pressure due to slow off-take in downstream markets resulting from global recessionary fears amidst monetary tightening. The Pharmaceuticals business was impacted by a cost push due to inflationary pressures and a depreciating Pak Rupee against the US Dollar. The Animal Health business saw improved margins and volumes attributable to growth in its Farmer's Choice portfolio in both the livestock and poultry segments. The Chemical & Agri Sciences business was affected by an overall slowdown of domestic economic activities amidst rising inflationary pressures, currency depreciation and volatility in global commodity prices.

Monetary tightening measures introduced at the start of the current fiscal year have led to a slowdown in economic activity across the country. The situation was further aggravated by the socio-economic aftershocks of catastrophic monsoon flooding which led to a loss of livelihood (employment, livestock and harvests), the spread of waterborne diseases and rising food costs. This combined with import restrictions to curb the trade deficit, higher energy costs, rising inflation and devaluation of the local currency resulted in significant demand curtailment which remained a key challenge during the quarter.

On September 16, 2022, ICI Pakistan Limited entered into a Share Purchase Agreement(SPA) with Morinaga Milk Industry Co. Ltd Japan (Morinaga Milk) for a partial divestment of approximately 26.5% of the issued and paid up share capital of Nutrico Morinaga (Private) Limited (NMPL). The implementation of the SPA is subject to receipt of requisite approvals in addition to fulfilment of closing conditions. In this regard the approval of the members of the Company was obtained in accordance with Section 183(3)(b) of the Companies Act, 2017 at the Annual General Meeting of the Company. The Company will continue to hold approximately 24.5% of the share capital of NMPL upon the completion of the proposed transaction.

The shareholders of the company at the Annual General Meeting held on September 27, 2022, approved a change of name of the Company from 'ICI Pakistan Limited' to 'Lucky Core Industries Limited' which is intended to take effect towards the end of the calendar year 2022.

Profit after Tax (PAT) for the quarter at PKR 1,916 million is 24% higher than the SPLY. The increase in the Operating Result along with dividend income of PKR 300M from ICI Pakistan PowerGen Limited (Wholly owned subsidiary) was set off by a 276% increase in finance cost, compared to the SPLY. The increase in finance cost was the result of an increase in policy rate as compared to the SPLY and an increase in debt levels to support higher working capital requirements owing to an increase in commodity prices and local currency depreciation. Further, exchange losses also increased by 156% due to the devaluation of Pak Rupee against the US Dollar by 11.5% during the quarter.

Earnings per Share (EPS) for the quarter at PKR 20.74 is 24% higher than the SPLY.

		Qu	arter Ended Sep'22	Quarter Ended Sep'21	
Net Turnover	(PKR million)		24,232	18,187	
<b>Profit before Taxation</b>	(PKR million)		2,649	2,166	
<b>Profit after Taxation</b>	(PKR million)		1,916	1,547	
Earnings per Share	(PKR)		20.74	16.75	
Net Turnover	(PKR m)		Profit before Ta	x (PKR m)	
Sep 2021	18,187	Sep 2021		2,166	
Sep 2022	24,232	Sep 2022		2,649	
Profit after Ta	ıx (PKR m)		Earnings per Sh	nare (PKR)	
Sep 2021	1,547	Sep 2021		16.75	
Sep 2022	1,916	Sep 2022		20.74	

### **Polyester Staple Fibre Business (PSF)**



During the period under review, the effects of the Russia-Ukraine conflict continued to impact the global supply chain hampering the flow of goods and global trade, causing product shortages, and resulting in higher energy costs and food prices.

Net Turnover of the Polyester business at PKR 8,931 million, is 21% higher than the SPLY, the increase being attributable to higher PSF price primarily due to the devaluation of the Pak Rupee (PKR). The Operating Result for the period under review at PKR 557 million, is 18% lower as compared to the SPLY, an outcome of lower import offers following unfavourable regional dynamics and a downward adjustment in sea freights. Further, downstream markets witnessed a slow off-take in anticipation of a recession in the US markets.

During the quarter under review, the crude oil average price increased by 33% as compared to the SPLY. Tracking crude oil prices, PX and PTA average prices increased by 19% and 17% respectively, as compared to the SPLY. In contrast, owing to abundant supply, the average price of MEG decreased by 25% compared to the SPLY. Furthermore, the Pak Rupee depreciated 11.5% against the US Dollar during the quarter. In line with the change in feedstock prices and Pak Rupee depreciation against US Dollar, the average price of domestic PSF increased by 42% as compared to the SPLY

Fuel prices also followed an upward trajectory and a hike of 48%, 71% and 22% was observed in coal, furnace oil and gas prices, respectively. Consequently, energy cost is higher by 42% against the SPLY.

On the cotton front, reduced global production induced by weather conditions (floods in Pakistan and a heatwave in the US) kept prices on the higher side. The international and domestic cotton average prices increased by 13% and 46% respectively, as compared to the SPLY.

Going forward, the subdued demand will continue to weigh down crude oil prices. However, some support is expected from OPEC+ following the announced output cuts. Similarly, owing to the soft demand outlook and upstream values, feedstock markets for PSF will remain under pressure. In addition to this, China is expected to continue its aggressive pricing in the region to liquidate inventories.

### **Soda Ash Business**



During the period under review, the total sales volume of the business grew by 6% compared to the SPLY. Domestic sales grew by 13% despite an overall slowdown of economic activities in the country. The business posted quarterly sales of 119,338 tonnes, despite the economic slowdown and flood-induced disruptions across the country.

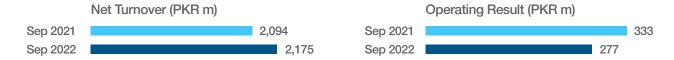
On the exports front, the business achieved a growth of 14% in export value compared to the SPLY with relatively better margins.

During the quarter under review, the business posted a Net Turnover of PKR 9,515 million and an Operating Result of PKR 1,880 million. An unprecedented increase in the prices of fuel and energy including coal, coke and RLNG and other input costs poses significant challenges for the business. Moreover, catastrophic monsoon floods in the country resulted in severe transport disruptions. Despite multiple challenges, the business posted notable growth in its Operating Results through better plant efficiencies, tight cost control and improved margins on export sales.

On the domestic front, the business anticipates a slight contraction in domestic sales volumes of soda ash in some market segments due to an economic slowdown in the country owing to devaluation, inflation, the aftermath of floods and depleting purchasing power of consumers.

On the exports front, the business has been able to expand its footprint in several regional markets and is exploring further growth opportunities based on relationships established with the leading glass and detergent manufacturers in the Middle-East market.

### **Pharmaceuticals Business**

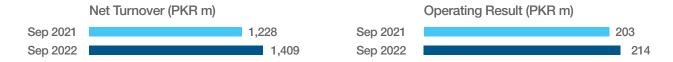


The pharmaceutical industry has continued its strong growth momentum led by robust demand. However, this growth trend is under threat due to inflation and the depreciation of the Pak Rupee against the US Dollar resulting in higher raw and packaging material, and freight and distribution costs. Fixed production cost has also increased significantly due to unexpected hikes in the prices of utilities. These factors may lead to an overall decline in the market growth in the coming months.

During the period under review, ICI Pakistan Limited's Pharmaceutical business delivered a Net Turnover of PKR 2,175 million, which is 4% higher than the SPLY. Operating Results for the period at PKR 277 million, is 17% lower than the SPLY mainly on the back of lower toll sales and cost push on the back of higher input costs, local currency depreciation and change in the tax regime.

The catastrophic effects of unprecedented monsoon flooding in Pakistan have disrupted the supply chain operation which negatively impacted in-market sales. The pharmaceutical industry also continues to face the consequences of an increase in the cost of commodities together with higher local input costs caused by inflation and change in the tax regime. The devaluation of the Pak Rupee has also resulted in significant exchange losses for the Pharmaceuticals business. The aforementioned factors have led to a considerable increase in the cost of production. With price controls in effect, the exorbitant increases in the cost of production have started to erode gross margins. A continuation of this trend may likely lead to a market shortage of life-saving drugs and negatively impact patients in need.

### **Animal Health Business**



During the quarter under review, the business delivered a Net Turnover of PKR 1,409 million which is 15% higher than the SPLY. Resultantly, the Operating Result for the period at PKR 214 million increased by 5% compared to the SPLY.

The business was able to deliver growth through the strong performance of its locally manufactured Farmer's Choice portfolio, in both the livestock and poultry segments. Furthermore, an overall efficient product mix resulted in increased profitability for the business.

The business's feed segment faced challenges, particularly due to an abundance of green fodder coupled with significant cost-push on account of increasing prices of key raw materials and fuel costs.

On the macroeconomic front, the devaluation of the Pak Rupee against the US Dollar and the increased cost of financing poses a challenge for the business. Furthermore, the imposition of Additional Sales Tax under the Finance Act 2022, has also impacted the business margins.

The unprecedented monsoon flooding across the country is expected to increase the mortality of livestock and poultry animals and adversely impact the livelihood and purchasing power of consumers. These factors combined may also affect the demand for the business's products.

Overall, the business remained on track during Q1 of FY'22-23 to deliver sustainable growth despite economic challenges. However, given the current economic and political uncertainties, the future outlook remains unclear. The business will continue to mitigate external challenges by leveraging on its robust portfolio and operational efficiencies

### **Chemicals & Agri Sciences Business**



The Chemicals & Agri Sciences business achieved a Net Turnover of PKR 2,214 million for the quarter under review, which is 5% lower compared to the SPLY. The Operating Result for the quarter under review was recorded at PKR 165 million, which is 42% lower compared to the SPLY.

The financial results are reflective of the overall economic slowdown amidst uncertainty related to the PKR devaluation, import restrictions, volatility in global commodity prices, rising inflation, high interest rates and political uncertainty.

The aforementioned challenges coupled with unprecedented floods across the country have severely jolted the consumer's demand dynamics. On the commercial front, these factors have translated into lower off-take, inventory pileups and liquidity constraints across the entire value chain.

Going forward, these factors are expected to keep the business's profitability under pressure. However, the business is committed to maintaining its focus on operational excellence and cost optimisation.

### **Future Outlook**

The global outlook has deteriorated throughout 2022 amid high inflation, aggressive monetary tightening, and uncertainties resulting from the Russia-Ukraine conflict. Soaring food and energy prices are eroding real incomes and triggering a global cost-of-living crisis. To prevent demand-driven inflation, monetary tightening measures are being implemented in all of the major economies.

Pakistan's economy faces mounting pressures on account of the aforementioned global situation coupled with a concerning domestic scenario. On the domestic front, challenges resulting from depleting foreign reserves, high interest rates and inflation, coupled with increasing trade deficit were further compounded by the aftershocks of unprecedented monsoon flooding. As a consequence, it is expected that the creation of gross value added and hence economic growth will both be negatively impacted.

Going forward, the economic outlook is expected to be shaped largely by the restoration of political stability, the continued implementation of reforms under the revived International Monetary Fund programme - aimed at stabilising the economy and restoring fiscal and external buffers, and flood relief support from the international community for rehabilitation & rebuilding against estimated losses of US Dollar 30 billion.

Inflationary pressures, high borrowing costs, uncertainty in the domestic business climate, along with continuing monetary tightening measures, higher energy costs and withdrawal of subsidies particularly from export-oriented sectors continue to pose a threat to demand for the Company's products and its profitability in the upcoming quarters. ICI Pakistan Limited is nevertheless committed to minimising these adverse impacts by leveraging on its diverse product portfolio and cost rationalisation to Cultivate Growth to provide sustainable results for the benefit of its stakeholders.

### Composition of the Board

In line with the requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2019, the Company encourages the representation of Independent and Non-Executive Directors, as well as gender diversity, on its Board.

The current composition of the Board is as follows:

### **Total number of Directors:**

(a) Male: 7 (b) Female: 1

### Composition:

(i) Independent Directors: 2 (ii) Non-Executive Directors: 4

(iii) Executive Directors: 2

Muhammad Sohail Tabba Chairman / Director

Dated: October 19, 2022

Karachi

Asif Jooma Chief Executive

### بورڈ کی تشکیل

ے۔ لٹڈ کیپنیز (کوڈ آف کارپوریٹ گورنس)ریگولیشنز 2019 کی تعمیل میں ، کمپنی اپنے بورڈ میں آزاداور نان ایگیزیکٹیوڈ ائر یکٹرز کی نمائندگی کے ساتھ خواتین کی شمولیت کے لیے بھی پرعزم ہے۔

بورڈ کی موجودہ شکیل درج ذیل ہے:

ڈائر یکٹرز کی کل تعداد

الف) مرد:7

ب) خواتين:1

تشكيل:

i) آزاد ڈائر یکٹرز:2

ii) نان الگزیشود ائر یکشرز: 4

iii) الگزیکٹوڈ ائریکٹرز:2

Aug Jonny

آصف جمعه

چيف الگزيکڻيو

1

محمه مهيل ثبا

چیئر مین/ ڈائر یکٹر

تاريخ:19ا كتوبر2022

كراچي

### مستقبل يرنظر

بڑھتی ہوئی مہنگائی، مالیاتی تختی کے اقد امات، روس اور پوکرین کی جنگ کے سبب غیریقینی کی صورتحال کے بتیجے میں 2022 کے دوران عالمی جائزے کی بگڑی ہوئی تصویر دکھائی دیتی ہے۔خوراک اورتوانائی کی تیزی سے بڑھتی ہوئی قیمتوں نے قیقی آمد نیوں کوروندڈ الا ہے اور عالمی طور پرگزر بسر کے اخراجات عکین صورتحال اختیار کررہے ہیں۔ تمام بڑی معیشتوں کی جانب سے طلب بڑھنے سے ہونے والی مہنگائی پر قابویا نے اور مالیاتی تختی کے اقد امات اٹھائے جارہے ہیں۔

پاکتان کی معیشت ندکورہ بالا بین الاقوامی صورتحال اور مقامی طور پرغیر بقینی کے سبب شدید دباؤ میں ہے۔مقامی محاذ پر ، زرمبادلہ کے ذخائر میں کمی کے مسائل ، شرح سود میں اضافے اور مہنگائی کے ساتھ بڑھتے ہوئے تجارتی خسارے میں حالیہ مون سون کی بارشوں سے تباہ کن سیلا بی صورتحال نے شدید مشکلات پیدا کر دی ہیں۔نیتجاً معاشی ترقی پر منفی اثرات مرتب ہونے کے امکانات ہیں۔

آ گے چل کے،سیاسی استحکام کی بحالی،نظر ثانی شدہ انٹرنیشنل مانیٹری فنڈ پروگرام کے تحت ریفار مزیم کی درآمد کے نتیج میں معیشت کے استحکام اور معاثی اورخار جی توازن کی بحالی اورتقریباً 30 بلین امریکی ڈالرز کے نقصانات کے تخمینے کے مقابلے میں عالمی کمیونٹی کی جانب سے بحالی اورتغیر نو کے لیے فلڈ ریلیف سپورٹ سے ہی معاثی صورتحال میں بہتری آنے کی توقع ہے۔

مہنگائی کے دباؤ، مالیاتی لاگت میں اضافے ، مقامی کاروباری فضامیں غیر بقینی ہخت اقتصادی اقدامات کے سلسل ، توانائی کی قیمتوں میں اضافے اور خصوصاً برآ مدی شعبے کو حاصل سبسڈی ختم کرنے سے آنے والی سہما ہیوں میں کمپنی پروڈ کٹس کی طلب اور منافع پر منفی اثر ات مرتب ہونے کے امکانات ہیں۔ اس کے باوجود کمپنی ان مسائل سے نبر د آز ما ہونے کے لیے اپنے وسیع پروڈ کٹ پورٹ فولیو کے بہتر استعمال اور اخراجات میں کمی سے اپنے اسٹیک ہولڈرز کے لیے اعلیٰ نتائج کی فراہمی کے پیش نظر ترقی کے مواقع پیدا کرنے والے اپنے عزم پرموثر انداز میں کوشاں ہے۔

### كيميكلزايندا يكرى سائنسز برنس



کیمیکلز اورا یگری سائنسز برنس نے زیر جائزہ سہ ماہی کے دوران 2,214 ملین روپے کا مجموعی کاروبار کیا ہے جو کہ گزشتہ سال کی اسی مدت کے مقابلے میں 5 فیصد کم ہے۔ سہ ماہی کے لیے برنس کا کاروباری منافع 165 ملین روپے ہے جو کہ گزشتہ سال کی اسی مدت کے مقابلے میں 42 فیصد کم ہے۔

بزنس کے مالیاتی نتائج،روپے کی ناقدری،درآمدات پر پابندیوں،عالمی اجناس کی قیمتوں میں تیزی، بڑھتی ہوئی مہنگائی،سود کی شرح میں اضافے اور سیاسی غیریقینی کے سبب مجموعی طور برمعاثی گراوٹ کا نتیجہ ہیں۔

نہ کورہ بالامسائل کے ساتھ ملک میں آنے والے غیر معمولی سیلاب نے صارفین کی طلب کو بری طرح متاثر کیا ہے۔ جس کے نتیج میں پوری ویلیوچین میں رکاوٹیں پیدا ہو کئیں جیسے انوینٹری میں اضافہ، کمرشل محاذ پرخریداری میں کمی اور کیکوئڈیٹی کے مسائل شامل ہیں۔

مزید برال،انعوامل سے برنس کے منافع کی صلاحیت پر دباؤ آنے کے امکانات ہیں۔البتہ، برنس نے اپنی کاروباری مہارت اوراخراجات پر قابو پانے کے ذریعے شخکم ترقی کی کوششیں جاری رکھی ہوئی ہیں۔

### اينيمل هيلته برنس



زیر جائزہ سہ ماہی کے دوران، برنس نے1,409 ملین روپے کا مجموعی کاروبار کیا جوگزشتہ سال کی اسی مدت کے مقابلے میں 15 فیصد زائد ہے۔ نیتجاً برنس کا کاروباری منافع 214 ملین روپے رہاجوگزشتہ سال کی اسی مدت کے مقابلے میں 5 فیصد زائد ہے۔

برنس نے اپنے مقامی طور پر تیار کردہ فارمرز چوائس پورٹ فولیو کی شاندار کارکردگی سے ترقی کا سفر جاری رکھتے ہوئے اپنے لائیواسٹاک اور پولٹری کے شعبوں میں پیش قدمی جاری رکھی۔مزید براں،مجموعی طور پرموژ پروڈ کٹ کمس کے نتیج میں برنس کے منافع کی صلاحیت بڑھانے میں کامیابی حاصل کی۔

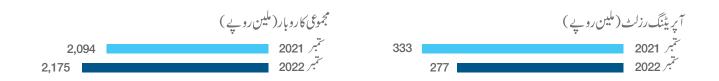
برنس کے فیڈ والے شعبے کومشکلات کا سامنار ہاخصوصاً سبز چارے کی فراوانی کے ساتھ خام مال اور فیول کی قیمتوں میں اضافے کے نتیجے میں ہونے والی مہنگائی کے دباؤسے برنس کے کاروبار پرمنفی اثرات مرتب ہوئے۔

قومی سطح پراقتصادی حوالے سے، پاکستانی روپے کی امریکی ڈالر کے مقابلے میں ناقدری اور فنانسنگ کے اخراجات میں اضافے نے برنس کے لیے مسائل پیدا کئے ہیں۔علاوہ ازیں، فنانس ایکٹے2022 کے تحت اضافی سیزٹیکس کے نفاذ سے برنس کے منافع پر منفی اثر ات مرتب ہوئے ہیں۔

ملک بھر میں مون سون کی غیر معمولی بارشوں اور سیلا بی صورتحال کے نتیج میں صارفین کی قوتِ خرید میں کی واقع ہوئی اور مویثی اور مرغیوں کی اموات میں اضافے کی وجہ سے بھی کاروباری مصنوعات کی مانگ میں کمی متوقع ہے۔

مجموعی طور پر بزنس مالی سال23-2022 کی پہلی سہ ماہی کے دوران معاثی مسائل کے باوجود مشکم ترقی کے سفر پرگامزن رہا۔ تاہم موجودہ معاثی اور سیاسی غیریقینی کے پیش نظر، مستقبل کے جائزے پروضاحت ممکن نہیں۔ بزنس اپنے شاندار پورٹ فولیواور کاروباری مہارتوں کے بھر پوراستعال سے ان داخلی مسائل پرقابویانے کے لیے کوشال رہےگا۔

### فار ماسيو ٹيکلز برنس

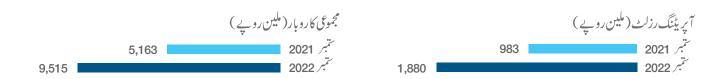


فار ماسیوٹیکڑ برنس نے زبردست طلب کے نتیجے میں ترقی کاسفر جاری رکھا۔البتہ ترقی کے اس سفر پرمہنگائی کے خطرات منڈلار ہے ہیں اورروپے کی امریکی ڈالر کے مقابلے میں ناقدری کے نتیجے میں خام اور پیکنگ مٹیریل کے مہنگے ہونے ،فریٹ اور ڈسٹری بیوٹن کے اخراجات بڑھنے سے مشکلات کا سامنا ہے۔روزمرہ کی اشیاء کی قیمتوں میں ہوشر با اضافے کے نتیج میں فکس پیداواری اخراجات بھی بڑھ کررہ گئے ہیں۔نیتجاً آنے والے بہینوں میں مارکیٹ کی مجموعی ترقی میں ست روی آسکتی ہے۔

سہ ماہی کے لیے آئی ہی آئی پاکتان کمیٹر کے فار ماسیوٹیکز برنس کامجموعی کاروبار2,175ملین روپے بنتا ہے جوگز شتہ سال کی اسی مدت کے مقابلے میں 4 فیصد زائد ہے۔اس مدت کے لیے کاروباری منافع 277 ملین روپے بنتا ہے جوگز شتہ سال کی اسی مدت کے مقابلے میں 17 فیصد کم ہے کیونکہ لیز میں کمی ہوئی اور مقامی کرنسی کی نافذری اورٹیکس میں اضافے کے سبب مہنگائی سے پیداواری اخراجات بڑھ گئے۔

پاکستان میں مون سون بارشوں کے نتیج میں تباہ کن سیلا بی صورتحال نے سپلائی چین آپریشنز کو بری طرح متاثر کیا اور مارکیٹ سیلز پر منفی اثر ات مرتب کئے۔فار ماسیوٹیکلز انڈسٹری کو اجناس کی قیمتوں میں اضافے سے مشکلات کاسامنا ہے۔روپے کی ناقدری سے بھی فار ما سیوٹیکلز برنس کوانیسی پینے نقصانات کا سامنا رہا۔ فدکورہ بالاعوامل سے پیداواری لاگت میں واضح اضافہ ہوا۔ قیمتوں پرضا بطے کی صورتحال اور پیداواری لاگت میں حدسے زیادہ اضافہ کے نتیج میں مجموعی منافع پر منفی اثر ات مرتب ہورہ ہیں۔اسی صورتحال کے شلسل میں زندگی بچانے والی ادویات کی قلت ہونے کے امکانات ہیں اور نتیج میں ضرورت کے وقت مریضوں کو پریشانی کا سامنا ہو سکتا ہے۔

### سوڈ االیش برنس



زیرہ جائزہ مدت کے دوران سوڈ اایش برنس کی ٹوٹل سیزئی مقدار گزشتہ سال کی اسی مدت کے مقابلے میں 6 فیصد زائدرہی۔ ملک میں اقتصادی سرگرمیوں کی مجموعی ست روی کے باوجود مقامی سیز میں 119,338 ویا۔ برنس نے ملک بھر میں معاشی گراوٹ اور سیلاب سے بڑی بتاہی آنے کے باوجود 119,338 ٹن کی ریکارڈ سیز حاصل کی۔مقامی سیز میں گلاس کا شعبہ بڑے شراکت دار کے طور پر سامنے آیا۔ اس طرح روپے کی نافذری سے درآمدہ پہیر کے مہلکے ہونے سے کاغذ کے شعبے کی سیز میں بھی اضافہ واقع ہوا۔

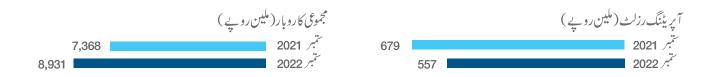
برآ مدات کے حوالے ہے، برنس نے گزشتہ سال کی اسی مدت کے مقابلے میں بہتر منافع کے ساتھ برآ مدات کی مقدار میں 14 فیصد ترقی حاصل کی۔

زیرجائزہ سے ماہی کے دوران مجموعی کاروبار اور کاروباری منافع 515,9ملین روپے اور 1,880 ملین روپے رہا۔ فیول اور بحلی کی قیمتیں بشمول کو کئے ،کوک اور 1RLNG اور دیگر خام مال کی قیمتوں میں ہوشر بااضافے سے برنس کے لیے شدید مسائل پیدا ہوئے ہیں۔علاوہ ازیں، ملک میں تباہ کن مون سون بارشوں کے نتیج ہیں آمد ورفت میں شدید خلل پیدا ہوا۔ مختلف مسائل کے باوجود، برنس نے پلانٹ کی بہتر صلاحیتوں، اخراجات پر نظر اور بر آمدات کی سیز سے بہتر منافع کی بدولت اپنے کاروباری منافع میں واضح ترقی حاصل کی ہے۔

مقامی سطح پر، ملک میں اقتصادی ست روی کے نتیج میں مارکیٹ کے پچھ شعبہ جات میں سوڈ اایش سیز کی مقدار میں کی کی تو قع ہے کیونکہ روپے کی ناقد ری،مہنگائی،سیاب کے ذیلی اثرات اورصارفین کی قوت خرید میں کمی آنے سے ملک میں معاشی گراوٹ جاری ہے۔

برآ مدات کے اعتبار سے، برنس نے مختلف علاقائی مارکیٹوں میں اپنی پیش قدمی بڑھائی ہے اور مشرق وسطٰی کی مارکیٹ میں گلاں اور ڈٹر جنٹ کے بڑے مینوفیکچررز کے ساتھ قائم شدہ تعلقات کی بنیاد پرتر قی کے مزیدمواقع حاصل کرنے کیلئے کوشاں ہے۔

### اليكسر الشيل فاتبر برنس (PSF)



زیر جائزہ مدت کے دوران، روس، پوکرین جنگ کے سب عالمی سپلائی چین پر منفی اثرات سے اشیاء کی نقل وحمل اور عالمی تجارت شدید متاثر ہوئی، جس کے نتیج میں مصنوعات کی قلت کے ساتھ تو انائی اور خوراک میں قیمتوں میں اضافہ واقع ہوا۔

پولیئسٹر برنس کا مجموعی کاروبارگزشتہ سال کے مقابلے میں 21 فیصداضا نے کے ساتھ 8,931 ملین روپے رہا۔ مذکورہ اضافہ پی ایس ایف کی قیمتوں میں اضافے کی بدولت ہوا جسکی بنیادی وجہ پاکستانی روپے کی نافقدری تھی۔ زیر جائزہ مدت کے لیے کاروباری منافع گزشتہ سال کی اسی مدت کے مقابلے میں 18 فیصد کمی کے ساتھ 557 ملین روپے رہا جو درآمدی آفر کے کم ہونے ، ناموافق علاقائی صورتحال اور بحری فریٹس میں کمی کا نتیجہ تھا۔ مزید براں امریکی مارکیٹوں میں معاشی گراوٹ کے خوف سے ڈاؤن اسٹریم مارکیٹوں سے خریداری میں سستی دیکھی گئی۔

زیر جائزہ سہ ماہی کے دوران کروڈ آئل کی اوسط قیمت گزشتہ سال کی اسی مدت کے مقابلے میں 33 فیصد زائدرہی۔کروڈ آئل کی قیمتوں میں اضافے کو دیکھتے ہوئے PTA کی اوسط قیمت گزشتہ سال کی اسی مدت PTA کی اوسط قیمت گزشتہ سال کی اسی مدت کے مقابلے میں وافر سپلائی کے سبب MEG کی اوسط قیمت گزشتہ سال کی اسی مدت کے مقابلے میں 25 فیصد گرگئی۔علاوہ ازیں، پاکستانی روپے نے امریکی ڈالر کے مقابلے میں 1.5 فیصد قدر کھوئی۔فیڈ اسٹاک کی قیمتوں میں تبدیلی اور امریکی ڈالر کے مقابلے میں 42 فیصد بڑھ گئی۔

توانائی کی قیمتوں میں تیزی کار جحان دیکھا گیا جس میں کو ئلے ،فرنیس آئل اور گیس کی قیمتوں میں بالتر تیب 48 فیصد، 71 فیصد اور 22 فیصد اضافہ ہوا۔ نتیج میں گزشتہ سال کے مقابلے میں توانائی کے اخراجات 42 فیصد بڑھ گئے۔

کپاس کے حوالے سے، پاکتان میں سیلاب اور امریکہ میں گرمی کی لہر کے نتیجے میں عالمی پیداوار میں کمی اور دستیا بی پر دباؤ بڑھنے سے کپاس کی قیمتیں بڑھتی ہوئی دیکھی گئیں ہیں۔ عالمی اور مقامی کیاس کی قیمتیں گزشتہ سال کے مقابلے میں بالترتیب 13 فیصد اور 46 فیصد بڑھ گئیں۔

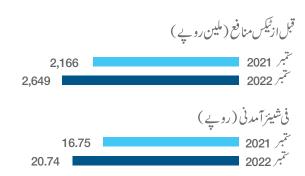
مزید براں،طلب میں گراوٹ جاری رہنے سے کروڈ آئل کی قیمتیں کم ہونے کے امکان ہیں۔ تاہم او پیک پلس کی جانب سے سپلائی میں کمی کے اعلان سے کچھ بہتری آنے کا امکان ہے۔اس طرح طلب میں کمی اور اپ اسٹریم ویلیوز سے PSF فیڈ اسٹاک مارکیٹوں پر دباؤ برقر اررہے گا۔اس کے علاوہ، چین کی جانب سے اپنی انوینٹریز کو زکا لنے کے پیش نظرر یجن میں قیمتوں میں کمی کی صورتحال رہنے کا امکان ہے۔ کمپنی کے شیئر ہولڈرزنے 27 ستبر2022 کومنعقدہ سالا نہ اجلاس عام میں، کمپنی کے نام آئی ہی آئی پاکستان کمیٹر گو''کلی کورانڈ سٹر پر لمیٹرڈ' سے بدلنے کی منظوری دی ہے جس پر سال2022 کے اختتام تک عمل درآ مدمتو قع ہے۔

زیر جائزہ سہ ماہی کے لیے بعداز کیکس منافع گزشتہ سال کی اسی مدت کے مقابلے میں 24 فیصداضا فے کے بعد 1,916 ملین روپے بنتا ہے۔ کاروباری منافع میں اضافے کے ساتھ آئی بی آئی پاکستان پاور جن کمیٹیٹر (زیر ملکیت فریل ادارے) سے منافع منقسمہ کی 300 ملین روپے آمدنی کی بدولت گزشتہ سال کی اسی مدت کے مقابلے میں اضافے اور اخراجات میں اضافے پالیسی ریٹ میں گزشتہ سال کی اسی مدت کے مقابلے میں اضافے کے علاوہ خام مال کی قیمتوں میں اضافے اور مقامی کرنسی کی ناقدری سے سرمایہ کی کاروباری ضروریات میں اضافے کو پورا کرنے کے لیقرض کی سطح میں اضافے سے ہوا۔ اس کے علاوہ سہ ماہی کے دوران امریکی ڈالر کے مقابلے میں روپے کی 11.5 فیصد ناقدری سے ایکھی فیضانات میں 156 فیصد اضافہ ہوا۔

زیر جائزہ سہ ماہی کے لیے ہرایک شیئر پر منافع (EPS) گزشتہ سال کی اسی مدت کے مقابلے میں 24 فیصد اضافے کے ساتھ 24. 20روپے بنتا ہے۔

	3ماهٔتم شده 30 تتمبر 2022	3 ماهٔ حتم شده 30 سمبر 2021
مجموعی کاروبار( ملین روپپے)	24,232	18,187
قبل از شیکس منافع (ملین روپے)	2,649	2,166
بعدازشیکس منافع (ملین روپے)	1,916	1,547
فی شیئر آمدنی (روپے)	20.74	16.75





## ڈائر یکٹرز کا جائزہ برائے سہ ماہی ختم شدہ 30 ستمبر 2022

### ڈائر یکٹرزا پناجائزہ برائے سہ ماہی ختم شدہ 30 ستمبر 2022 بشمول کمپنی کے غیرآ ڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہوئے خوشی محسوں کررہے ہیں۔

سہ ماہی کے دوران مجموعی کاروبار24,232ملین روپے رہاجو کہ گزشتہ سال کی اسی مدت کے مقابلے میں 33 فیصد زائد ہے جس میں سوڈ اایش کے برنس میں 75000 TPA کی اضافی پیداوار کے پروجیکٹ کی کامیاب تنصیب کے نتیج میں حاصل ہونے والی اضافی مقدار اور توانائی کے اخراجات کی اضافی لاگت کے سبب سوڈ االیش برنس نے گزشتہ سال کی اس مدت کے مقابلہ میں 84 فیصد زیادہ آمدنی حاصل کی۔ پولیئسٹر ، اینمل ہیلتھ اور فار ماسیوٹیکٹر بزنسز نے گزشتہ سال کی اس مدت کے مقابلے میں بالتر تیب 21 فیصد، 15 اور 4 فیصد زائد آمدنی کمائی البته کیمیکاز ایندا گیری سائنسز برنس نے گزشته سال کی اسی مدت کے مقابلے میں 5 فیصد کم آمدنی حاصل کی۔

کمپنی نے سہ ماہی کے لیے کاروباری منافع 3,093ملین روپے حاصل کیا جوگز شتہ سال کی اسی مدت کے مقابلے میں 25 فیصد زائد ہے جس میں سوڈ اایش برنس نے گزشتہ سال کی اسی مدت کے مقابلے میں غیرمعمولی ترقی کی۔اینمل ہیلتھ برنس کا کاروباری منافع گزشتہ سال کی اسی مدت کے مقابلے میں 6 فیصدز اندر ہا جبکہ پولیئسٹر ، فار ماسیوٹیکٹر اور کیمیکٹر اینڈا گیری سائنسز بزنسز نےمشکل اقتصادی حالات میں مہنگائی کے دباؤاور طلب میں کمی کے سبب بالتر تیب 18 فیصد، 17 اور 42 فیصد کم آمدنی حاصل کی۔

جون2022 میں مذکورہ بالانوسیعی منصوبے کی تکمیل کے نتیج میں زائد پیداواری مقدار کے سبب زیادہ فروخت اورموثر کاروباری صلاحیتوں کے استعال کی بدولت سوڈ االیش برنس کی جانب سے شاندار نتائج حاصل کئے گئے ۔مشکل اقتصادی حالات کے سبب عالمی کساد بازاری کے خوف کے باعث ڈاؤن اسٹریم مارکیٹوں میں کم خریداری کے سبب پولیئسٹر بزنس دباؤ کا شکار رہا۔ فار ماسیوٹیکٹر بزنس کومہنگائی کے دباؤ اورامر کی ڈالر کے مقابلے میں پاکستانی روپے کی ناقدری سے اخراجات کے بوجھ کا سامنا رہا۔ اینمل ہیلتھ برنس نے لائیواٹ کاور پولٹری کے شعبوں میں فارمرز چوائس پورٹ فولیومیں ترقی کے سبب منافع اور مقدار میں ترقی حاصل کی کیمیکل اورا مگری سائنسز برنس مہنگائی کے دباؤ، کرنسی کی نا قدری اور عالمی طور پراجناس کی قیمتوں میں تیزی سے مقامی معیشت میں ست روی سے متاثر ہوا۔

جاری مالی سال کے آغاز میں متعارف کرائے جانے والے مالیاتی تنتی پربنی اقد امات سے ملک بھر میں معیشت سست روی کا شکار ہوئی۔اس صورتحال میں مون سون کے دوران غیر معمولی بارشوں سے پیدا ہونے والی سیلا بی صورتحال میں روز گار، لا ئیواٹ ک اورفصلوں کے نقصانات اورسینکٹروں انسانوں کی جانییں ضایع ہونے ، گندے یانی سے پیدا ہونے والی بیاریوں اور کھانے پینے کی اشیام جنگی ہونے سے ساجی معیشت مزید مشکلات کا شکار ہوکررہ گئی۔علاوہ ازیں تجارتی خسارے کو کم کرنے کے پیش نظر درآ مدات پریابندیوں بجلی کی قیمتوں میں اضافے ، بڑھتی ہوئی مہنگائی اور مقامی کرنسی کی ناقدری کے نتیجے میں برنس کی مانگ میں واضح کمی ہوئی جواس سہ ماہی کا اہم مسکلہ رہا۔

16 ستمبر2022 کو، آئی تی آئی پاکستان کمیٹڈنے مورینا گاملک انڈسٹری کولمیٹڈ جاپان (مورینا گاملک) کے ساتھ شیئر پرچیزا مگریمنٹ کیا تا کہ نیوٹری کومورینا گا (پرائیویٹ) لمیٹڈ (NMPL) کے جاری شدہ اورا داشدہ شیئر کیپٹل کا تقریباً 26.5 فیصد جزوی ڈائیویٹ کیا جائے گا جس کی قیمت فروخت45,082,657امریکی ڈالر (تقریباً 2.07 امریکی ڈالرفی شیئر ) ہوگی۔ مٰدکورہ معاہدہ کا نفاذ ،مطلوبہ منظوریوں اور تکھیلی شرائط کو پورا کرنے ہے مشروط ہوگا۔ اس حوالے ہے کپنیزا یکٹ 2017 کے ہیں شان (3)183 کی تعمیل میں کمپنی کے سالانہ اجلاس عام کے دوران ممبران سے منظوری لی گئے ہے۔ کمپنی مجوزہ لین دین کی تکمیل پر NMPL کے تقریباً 5. 24 فیصد کے تبیئر کیپٹل کواپنے پاس رکھے گی۔

### ICI Pakistan Limited Condensed Interim Unconsolidated Statement of Financial Position As at September 30, 2022

		September 30,	unts in PKR '000 June 30,
	Note	2022	2022
	Note	(Unaudited)	(Audited)
ASSETS		(Ondudited)	(riddited)
Non-current assets			
Property, plant and equipment	4	27,937,446	26,867,152
Intangible assets	5	1,665,556	1,665,268
Right-of-use assets	6	143,193	163,074
		29,746,195	28,695,494
Long-term investments	7	2,407,242	4,466,958
Long-term loans	8	359,727	335,032
Long-term deposits and prepayments		55,250	55,250
		2,822,219	4,857,240
		32,568,414	33,552,734
Current assets	Ī	1 160 642	1,140,973
Stores, spares and consumables	9	1,169,642	
Stock-in-trade	9	19,099,137	16,668,932
Trade debts		3,994,859	3,613,548
Loans and advances		1,825,757	1,669,938
Trade deposits and short-term prepayments		1,120,235	729,034
Other receivables	_	2,269,899	2,212,741
Investment - Held for sale	7	2,059,716	-
Cash and bank balances	l	317,248   31,856,493	352,922 26,388,088
		31,030,493	20,366,066
Total assets		64,424,907	59,940,82
Authorised capital 1,500,000,000 (June 30, 2022: 1,500,000,000) ordinary shares of PKR 10 each		15,000,000	15,000,000
Issued, subscribed and paid-up capital			
92,359,050 (June 30, 2022: 92,359,050) ordinary shares of PKR 10 each		923,591	923,59
Capital reserves		309,643	309,643
Revenue reserve - unappropriated profit		25,688,064	25,157,888
Total equity		26,921,298	26,391,122
Non-current liabilities	-		
Provisions for non-management staff gratuity		120,773	117,304
Long-term loans	10	4,285,784	4,376,278
Lease liabilities	11	122,414	88,182
Deferred income - Government grant	12	1,115,780	869,805
Deferred tax liability - net	13	1,831,231	1,730,364
Contractor's retention money		-	198,259
Command Hala Hida		7,475,982	7,380,192
	ī	14,062,747	11,387,13
		434,869	356,84°
Trade and other payables		434.005	11,325,419
Trade and other payables Accrued mark-up	11	,	
Trade and other payables Accrued mark-up Short-term financing	14	12,845,704	
Trade and other payables Accrued mark-up Short-term financing Taxation - net	14	12,845,704 1,183,985	1,403,118
Trade and other payables Accrued mark-up Short-term financing Taxation - net Current portion of long-term loans		12,845,704 1,183,985 1,157,011	1,403,118 1,321,942
Trade and other payables Accrued mark-up Short-term financing Taxation - net Current portion of long-term loans Current portion of lease liabilities	11	12,845,704 1,183,985 1,157,011 35,762	1,403,118 1,321,942 96,117
Trade and other payables Accrued mark-up Short-term financing Taxation - net Current portion of long-term loans Current portion of lease liabilities Current portion of deferred income - Government grant		12,845,704 1,183,985 1,157,011 35,762 192,430	1,403,118 1,321,942 96,117 163,440
Trade and other payables Accrued mark-up Short-term financing Taxation - net Current portion of long-term loans Current portion of lease liabilities Current portion of deferred income - Government grant	11	12,845,704 1,183,985 1,157,011 35,762	1,403,118 1,321,942 96,117 163,440
Accrued mark-up Short-term financing Taxation - net Current portion of long-term loans	11	12,845,704 1,183,985 1,157,011 35,762 192,430	1,403,118 1,321,942 96,117 163,440 115,500 26,169,508 59,940,822

### **Contingencies and commitments**

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The annexed notes from 1 to 25 form an integral part of the condensed interim unconsolidated financial statements.

Asif Jooma
Chief Executive

Atif Aboobukar Chief Financial Officer

Chairman / Director

### ICI Pakistan Limited Condensed Interim Unconsolidated Statement of Profit or Loss (Unaudited) For the Quarter Ended September 30, 2022

	Am	ounts in PKR '000
	For the	For the
	3 months	3 months
	ended	ended
	September 30,	September 30,
	2022	2021
Net turnover - note 16	24,231,830	18,186,717
Cost of sales - note 16 and 17	(19,345,840)	(14,177,466)
Gross profit	4,885,990	4,009,251
Selling and distribution expenses	(1,332,868)	(1,112,401)
Administration and general expenses	(460,196)	(416,485)
Operating result - note 16	3,092,926	2,480,365
Finance costs	(478,409)	(127,301)
Exchange loss	(221,403)	(86,574)
Workers' profit participation fund	(95,472)	(113,998
Workers' welfare fund	(37,322)	(48,206
Other charges	(21,506)	(8,849
	(854,112)	(384,928)
Dividend income	300,000	-
Other income	109,955	70,534
Profit before taxation	2,648,769	2,165,971
Taxation - note 18	(733,206)	(618,895)
Profit after taxation	1,915,563	1,547,076
Basic and diluted earnings per share (PKR)	20.74	16.75

The annexed notes from 1 to 25 form an integral part of the condensed interim unconsolidated financial statements.

Muhammad Sohail Tabba Chairman / Director 701

Asif Jooma Chief Executive Atif Aboobukar Chief Financial Officer

### **ICI Pakistan Limited**

### Condensed Interim Unconsolidated Statement of Other Comprehensive Income (Unaudited) For the Quarter Ended September 30, 2022

	A	mounts in PKR '000
	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021
Profit after taxation	1,915,563	1,547,076
Other comprehensive loss		
Net loss on cash flow hedges	-	(8,466)
Total comprehensive income for the period	1,915,563	1,538,610

The annexed notes from 1 to 25 form an integral part of the condensed interim unconsolidated financial statements.

Muhammad Sohail Tabba
Chairman / Director

Asif Jooma
Chief Executive

Atif Aboobukar Chief Financial Officer

### ICI Pakistan Limited Condensed Interim Unconsolidated Statement of Changes in Equity For the Quarter Ended September 30, 2022

			Amoun	ts in PKR '000
	Issued, subscribed and paid-up capital	Capital reserves	Revenue reserve - unappropriated profit	Total
As at July 1, 2021 (Audited)	923,591	309,643	22,645,974	23,879,208
Final dividend for the year ended June 30, 2021 @ PKR 20.00 per share			(1,847,182)	(1,847,182)
Profit for the period Other comprehensive income for the period - net of tax	-	- -	1,547,076 (8,466)	1,547,076 (8,466)
Total comprehensive income	-	-	1,538,610	1,538,610
As at September 30, 2021 (Unaudited)	923,591	309,643	22,337,402	23,570,636
Interim dividend for the year ended June 30, 2022 @ PKR 20.00 per share		-	(1,847,182)	(1,847,182)
Profit for the period	-	-	4,701,511	4,701,511
Other comprehensive loss for the period - net of tax	-	-	(33,843)	(33,843)
Total comprehensive income	-	-	4,667,668	4,667,668
As at June 30, 2022 (Audited)	923,591	309,643	25,157,888	26,391,122
Final dividend of PKR 15.00 per share for the year ended June 30,2022		-	(1,385,387)	(1,385,387)
Profit for the period	-	-	1,915,563	1,915,563
Total comprehensive income	-	-	1,915,563	1,915,563
As at September 30, 2022 (Unaudited)	923,591	309,643	25,688,064	26,921,298

The annexed notes from 1 to 25 form an integral part of the condensed interim unconsolidated financial statements.

1

Muhammad Sohail Tabba Chairman / Director Aug Janny

Asif Jooma
Chief Executive

Atif Aboobukar

Chief Financial Officer

### ICI Pakistan Limited Condensed Interim Unconsolidated Statement of Cash Flows (Unaudited) For the Quarter Ended September 30, 2022

	September 30,	nounts in PKR '000 September 30,
	2022	2021
Cash flows from operating activities		
Cash generated from operations - note 19	1,235,113	1,468,667
Payments for:		
Non-management staff gratuity and eligible retired employees' medical scheme	(10,906)	(4,266
Staff retirement benefit plans	(10,017)	(10,591
Taxation	(851,350)	(843,228
Interest	(356,674)	(121,447
Net cash generated from operating activities	6,166	489,135
Cash flows from investing activities		
Capital expenditure	(1,569,192)	(1,609,610
Proceeds from disposal of operating fixed assets	2,000	2,850
Interest received on bank deposits	4,520	1,465
Investment in subsidiary	-	(770,182
Net cash used in investing activities	(1,562,672)	(2,375,477
Cash flows from financing activities		
Payment against finance liabilities *	(30,469)	(34,556
Long-term loans obtained *	573,323	509,271
Long-term loans repaid *	(541,926)	(493,028
Dividends paid	(381)	(1,324
Net cash generated / (used) in financing activities	547	(19,637
Net decreased in cash and cash equivalents	(1,555,959)	(1,905,979
Cash and cash equivalents at the beginning of the period	(10,972,497)	(1,565,144
Cash and cash equivalents at the end of period (Ref. 1)	(12,528,456)	(3,471,123
Ref. 1: Cash and cash equivalents at the end of period comprise of:		
Cash and bank balances	317,248	240,688
Short-term financing	(12,845,704)	(3,711,811
	(12,528,456)	(3,471,123

<sup>\*</sup> No non-cash items are included in these activities

The annexed notes from 1 to 25 form an integral part of the condensed interim unconsolidated financial statements.

Muhammad Sohail Tabba Chairman / Director Asif Jooma
Chief Executive

Atif Aboobukar Chief Financial Officer

### **ICI Pakistan Limited**

### Notes to the Condensed Interim unconsolidated Financial Statements For the Quarter Ended September 30, 2022

Amounts in PKR '000

#### 1 Status and nature of business

ICI Pakistan Limited ("the Company") is incorporated in Pakistan and is listed on the Pakistan Stock Exchange Limited. The Company is engaged in the manufacturing of polyester staple fibre, POY chips, soda ash, specialty chemicals, sodium bicarbonate, polyurethanes and pharmaceutical products; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchanting of general chemicals and manufacturing of masterbatches. It also acts as an indenting agent and toll manufacturer. The Company's registered office is situated at 5 West Wharf, Karachi.

These are the separate condensed interim unconsolidated financial statements of the Company in which investment in subsidiaries and associate is stated at cost less impairment losses if any.

#### 2 Statement of compliance

These condensed interim unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standard Board (IASB) as notified under Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3 Significant accounting policies

The accounting policies and methods of computation adopted for the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of the annual unconsolidated audited financial statements as at and for the year ended June 30, 2022.

		September 30, 2022 (Unaudited)	June 30, 2022 (Audited)
4	Property, plant and equipment		
	Operating fixed assets - at net book value Capital work-in-progress - at cost - Note 4.2	22,095,928	20,269,537
	Civil works and buildings	348,209	123,880
	Plant and machinery	5,062,759	5,294,412
	Advances to suppliers / contractors	430,550	1,179,323
		5,841,518	6,597,615
	Total property, plant and equipment	27,937,446	26,867,152

4.1 Following is the cost of operating fixed assets that have been added / disposed off during the quarter ended September 30, 2022:

	Additions / Transfers		Disposals at ne	t book value
	September 30,	June 30,	September 30,	June 30,
	2022	2022	2022	2022
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Freehold land	-	171,627	-	-
Lime beds on freehold land	-	96,294	-	-
Buildings on freehold land	38,372	183,616	-	-
Buildings on leasehold land	291,209	391,330	402	-
Plant and machinery	2,184,427	5,237,252	-	6,431
Rolling stock and vehicles	-	30,118	-	9,501
Furniture and equipment	20,630	239,595	-	365
	2,534,638	6,349,832	402	16,297

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		Amo	unis in PKR 000
		September 30,	June 30,
		2022	2022
		(Unaudited)	(Audited)
4.2	Following is the movement in capital work-in-progress during the period / year:	(	(*
4.2	Opening balance	6,597,615	3,032,645
	Addition during the period / year		9,572,707
	Addition during the period / year	1,750,360 8,347,975	12,605,352
		0,347,975	12,000,302
	Transferred to operating fixed assets	(2,506,457)	(6,007,737)
	Closing balance	5,841,518	6,597,615
	-		
5	Intangible assets		
•	Intangible assets - at net book value - note 5.1	1,665,556	1,665,268
	g	1,000,000	1,000,000
5.1	Following is the detail of intangible assets:		
	Brands	1,437,679	1,437,679
	Goodwill	206,374	206,374
	Others	21,503	21,215
	Others	1,665,556	1,665,268
		1,000,000	1,003,200
5.2	Addition to intangible assets:	3,445	919
6	Right-of-use assets		
	Opening net book value	163,074	234,202
	Additions	100,074	,
		-	9,527
	Depreciation charged during the period	(19,881)	(80,655)
	Closing net book value	143,193	163,074
7	Long-term investments		
	Unquoted		
	Subsidiary		
	- ICI Pakistan PowerGen Limited (wholly owned)		
	7,100,000 ordinary shares (June 30, 2022: 7,100,000) of PKR 100 each	710,000	710,000
	Provision of impairment loss	(209,524)	(209,524)
	1 Tovision of impairment loss	500,476	500,476
	NutriCo Marinaga (Privato) Limitad (E10/ aumarahin)	300,470	300,470
	- NutriCo Morinaga (Private) Limited (51% ownership)		
	20,044,905 ordinary shares of PKR 95 each (June 30, 2022: 41,884,746 ordinary shares		
	of PKR 95) - 7.1	1,904,266	3,963,982
	Others		
	Equity		
	- Arabian Sea Country Club Limited		
	250,000 ordinary shares (June 30, 2022: 250,000) of PKR 10 each	2,500	2,500
	, , , , , , , , , , , , , , , , , , , ,	2,407,242	4,466,958

7.1 On September 16, 2022, ICI Pakistan Limited entered into a Share Purchase Agreement (SPA) with Morinaga Milk Industry Co. Ltd Japan (Morinaga Milk) for partial divestment of its 26.5% shareholding in NutriCo Morinaga (Private) Limited (NMPL) at an aggregate sale price of USD 45,082,657 (approximately USD 2.07 per share) subject to receipt of requisite corporate and regulatory approvals in addition to fulfilment of closing conditions. The Company will continue to hold approximately 24.5% of the share capital of NMPL upon the completion of the proposed transaction. As per IFRS 5 - Non Current Asset Held for Sale, the investment of 26.5% held in NutriCo Morinaga is classified as Held for Sale in the Current Assets of the Company as at 30th September 2022.

#### 8 Long-term loans

### Considered Good

Due from executives and employees	908,554	857,862
Current portion shown under loans and advances (Current assets)	(548,827)	(522,830)
	359,727	335,032

		September 30, 2022 (Unaudited)	June 30, 2022 (Audited)
9	Stock-in-trade It includes items carried at net realisable value of PKR 696.192 million (Jur PKR 25.795 million (June 30, 2022: expense of PKR 4.685 million) was reco		which expense c
10	Long-term loans		
	Long-term loans - note 10.1	5,442,795	5,698,220
	Current portion shown under current liabilities	(1,157,011)	(1,321,942
		4,285,784	4,376,278
0.1	Following is the movement in long-term loans during the period / year:	5 000 000	4.070.04
	Opening balance	5,698,220	4,972,61
	Obtained during the period / year	573,323	3,054,04
	Impact of discounting Accretion of interest	(325,761) 38,939	(980,795 134,14
	Repaid during the period / year	(541,926)	(1,481,788
	Closing balance	5,442,795	5,698,220
11	There is no material change in the terms and conditions of the long unconsolidated financial statements as at and for the year ended June 30, 2 Lease liabilities		ompany's annua
	Long-term lease liability	158,176	88,182
	•	(35,762)	•
	Current portion shown under current liabilities	122,414	(96,117 (7,935
		,	(1,000
12	Deferred income - Government grant	1,308,210	1,033,245
	Government grant	• • •	
	Current portion of government grant	(192,430) 1,115,780	(163,440 869,805
		1,110,700	000,000
12.1	Following is the movement in government grant during the period / year:	4 000 045	404.00
	Opening balance	1,033,245	191,98
	Obtained during the period / year	325,761	980,79
	Amortisation of deferred income - Government grant	(50,796)	(139,530
		1,308,210	1,033,245
13	Deferred tax liability - net		
	Deductible temporary differences		
	Provisions for retirement benefits, doubtful debts and others	(314,946)	(309,601
	Retirement funds provision	(159,748)	(158,841
	Taxable temporary differences		
	Property, plant and equipment	2,305,925	2,198,806
		1,831,231	1,730,364
14	Short-term financing		
	Export refinance	781,000	741,000
		12,064,704	10,584,419
	Short-term financing - secured	12,845,704	11,325,419

### 15 Contingencies and commitments

15.1	Claims against the Company not acknowledged as debts are as follows:
	Lancette and the angle of

Local bodies	84,500	84,500
Others	6,192	6,192
	90,692	90,692

An	nounts in PKR '000
September 30,	June 30,
2022	2022
(Unaudited)	(Audited)

**15.2** There are no material changes in the status of custom duty, income tax and sales tax contingencies as reported in the annual unconsolidated audited financial statements as at and for the year ended June 30, 2022.

Commitments in respect of capital expenditure (including Light Ash project of Soda Ash)	1,810,673	1,873,196
Commitments for rentals under Ijarah contracts in respect of vehicles are as follows:		
Year		
2022-23	6,465	8,491
2023-24	9,181	9,043
2024-25	9,777	9,630
2025-26	10,413	10,256
2026-27	-	-
	35,836	37,420
Payable not later than one year	6,465	2,123
Payable later than one year but not later than five years	29,371	35,297
	35,836	37,420
Outstanding letter of credit (Unutilized PKR 8,467.735 million, June 30, 2022: 11,010.930		
nillion)	7,951,967	4,860,121
	Commitments for rentals under Ijarah contracts in respect of vehicles are as follows:  Year 2022-23 2023-24 2024-25 2025-26 2026-27  Payable not later than one year Payable later than one year but not later than five years  Outstanding letter of credit (Unutilized PKR 8,467.735 million, June 30, 2022: 11,010.930	Year  2022-23 6,465 2023-24 9,181 2024-25 9,777 2025-26 10,413 2026-27

16 Operating Segment results (Unaudited)

	Poly	Polyester	Soda Ash	Ash	Pharma	rma	Animal Health	lealth	Chemicals and Agri Sciences	Agri Sciences	Company	pany
	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021
Turnover - note 16.1 & 16.2	10,381,329	8,664,084	11,160,606	6,294,039	2,967,660	3,112,469	1,872,417	1,592,109	2,707,818	2,826,449	29,077,443	22,487,423
Sales tax	(1,438,723)	(1,242,320)	(1,461,535)	(786,669)	(32,819)	(10,982)	(44,027)	(128)	(253,843)	(283,186)	(3,230,947)	(2,323,285)
Excise duty	•	,	•				•	,		,	•	
Commission and discounts / price adjustment	(12,012)	(53,280)	(183,632)	(344,795)	(760,117)	(1,007,577)	(419,066)	(363,533)	(239,839)	(208,236)	(1,614,666)	(1,977,421
	(1,450,735)	(1,295,600)	(1,645,167)	(1,131,464)	(792,936)	(1,018,559)	(463,093)	(363,661)	(493,682)	(491,422)	(4,845,613)	(4,300,706)
Net turnover	8,930,594	7,368,484	9,515,439	5,162,575	2,174,724	2,093,910	1,409,324	1,228,448	2,214,136	2,335,027	24,231,830	18,186,717
Cost of sales - note 16.1 and 17	(8,148,813)	(6,525,110)	(7,122,587)	(3,657,706)	(1,428,260)	(1,370,251)	(969,656)	(874,515)	(1,688,911)	(1,751,611)	(19,345,840)	(14,177,466)
Gross profit	781,781	843,374	2,392,852	1,504,869	746,464	723,659	439,668	353,933	525,225	583,416	4,885,990	4,009,251
Selling and distribution expenses	(192,374)	(124,187)	(262,263)	(301,677)	(398,592)	(327,625)	(201,641)	(140,759)	(277,998)	(218,153)	(1,332,868)	(1,112,401)
Administration and general expenses	(32,741)	(40,107)	(250,262)	(220,481)	(70,926)	(63,168)	(24,134)	(10,388)	(82,133)	(82,341)	(460,196)	(416,485)
Operating result	556,666	679,080	1,880,327	982,711	276,946	332,866	213,893	202,786	165,094	282,922	3,092,926	2,480,365

	Poly	Polyester	Soda Ash	Ash	Pharma	ma	Animal Health	Health	Chemicals and Agri Sciences	Agri Sciences	Company	any	
	As at September 30, 2022 (Unaudited)	As at September As at 30, 2022 June 30, 2022 (Unaudited)	As at September 30, 2022 (Unaudited)	As at June 30, 2022 (Audited)	As at September 30, 2022 (Unaudited)	As at June 30, 2022 (Audited)	As at September 30, 2022 (Unaudited)	As at June 30, 2022 (Audited)	As at September 30, 2022 (Unaudited)	As at June 30, 2022 (Audited)	As at September 30, 2022 (Unaudited)	As at June 30, 2022 (Audited)	
Segment Assets Unallocated Assets	17,036,243	15,971,757	38,253,420	36,580,893	8,851,335	7,480,296	5,450,863	5,032,145	11,667,606	11,418,054	61,642,410 2,782,497 64,424,907	55,974,340 3,966,482 59,940,822	
Segment Liabilities Unallocated Liabilities	18,421,159	17,906,942	7,495,701	7,675,488	6,358,277	5,344,090	977,906	773,209	2,294,023	2,328,549	15,930,103 21,573,506 37,503,609	13,419,098 20,130,602 33,549,700	

Note: Inter unit current account balances of respective businesses have been eliminated from the total.

		All	nounts in PKR '000
		For the	For the
		3 months	3 months
		ended	ended
		September 30, 2022	September 30, 2021
			udited)
16.1	Turnover	42 207	1 707
	Inter-segment sales and purchases have been eliminated from the total.	12,387	1,727
16.2	Turnover includes export sales made to various countries amounting to:	1,361,093	709,141
17	Cost of sales		
	Opening stock of raw and packing materials	12,062,852	6,568,053
	Purchases	13,170,994	9,387,466
	Clasing stack of your and marking materials	25,233,846	15,955,519
	Closing stock of raw and packing materials	(12,239,061)	(6,835,496
	Raw and packing materials consumption	12,994,785	9,120,023
	Manufacturing costs	6,770,506	4,048,498
	Opening stock of work in process	19,765,291 329,612	13,168,521 201,744
	Opening stock of work-in-process	20,094,903	13,370,265
	Closing stock of work in process		, ,
	Closing stock of work-in-process Cost of goods manufactured	(482,850)	(206,783 13,163,482
		19,612,053	
	Opening stock of finished goods	4,276,469	4,516,576
	Finished goods purchased	1,834,544	1,156,445
	Olastic make deaf finished manda	25,723,066	18,836,503
	Closing stock of finished goods	(6,377,226)	(4,659,037
		19,345,840	14,177,466
18	Taxation Current	622 247	602 242
		632,217	693,213
	Deferred	100,989 733,206	(74,318 618,895
19	Cash flows from operations		
13	Profit before taxation	2,648,769	2,165,971
		_,,	_,,,,,,,,
	Adjustments for:		222.254
	Depreciation and amortisation	730,878	636,254
	Gain on disposal of operating fixed assets	(1,598)	(2,850
	Provision for non-management staff gratuity and eligible retired employees' medical scheme	9,855	9,379
	Provision for staff retirement benefit plan	10,336	10,551
	Interest expense	478,409	127,301
	Provision for doubtful trade debts	18,325	22,915
	Provision for slow moving and obsolete stock-in-trade	25,586	1,668
	Provision no longer required	(200)	(3,147
	Deferred income- Government grant	(47,459)	(21,932
	· · · · · · · · · · · · · · · · · · ·	• • •	
	Interest on bank deposits	(4,520) 3,868,381	(1,465 2,944,645
	Movement in:		
	Working capital - note 19.1	(2,608,573)	(1,462,436
	Long-term loans	(24,695)	(8,437
	Long-term deposits and prepayments	-	(5,105
	Cash generated from operations	1,235,113	1,468,667
9.1	Movement in working capital		
-	Increase in current assets		
	Stores, spares and consumables	(28,669)	5,981
	Stock-in-trade	(2,455,791)	(416,611
	Trade debts	(399,636)	(760,211
	Loans and advances	(155,751)	(105,307
	Trade deposits and short-term prepayments	(391,519)	(74,887
	Other receivables	(217,334)	300,490
	Increased / (Decrease) in current liabilities	(3,648,700)	(1,050,545
	mereasea / (Decrease) in current liabilities		
	Trade and other payables	1,040,127	(411,891

For the

#### 20 Transactions with related parties

The related parties comprise the holding company (Lucky Cement Limited) and related group companies, associated company, subsidiary companies, directors of the Company, companies where directors also hold directorship, key employees and staff retirement funds. All the transactions with related parties are entered into an agreed terms duly approved by the Board of directors of the company. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these unconsolidated financial statements are as follows:

		3 months ended September 30, 2022	3 months ended September 30, 2021
		(Una	udited)
Relationship with the company Parent Company	Nature of Transaction Dividend Sale of goods and material	761,970 7,852	1,015,960 -
	Purchase of goods, materials and services	15,891	13,710
Subsidiary Company	Purchase of electricity Provision of services and other receipts Sale of goods and material Dividend income Reimbursement of expenses	550,928 495 26 300,000 1,074	547,073 495 - - 1,100
Associated Companies	Royalty Purchase of goods, materials and services Sale of goods and materials Dividend Donations Paid	193,129 192,014 1,342,425 367,684 31,987	141,601 123,707 225,000 490,246 8,700
Others	Staff retirement benefits	94,895	86,971
Key management personnel	Remuneration paid Post employment benefits Director meeting fee Dividends	279,315 11,494 975 35,512	275,950 10,480 975 51,434

#### 21 Estimates

Judgments and estimates made by the management in the preparation of the condensed interim unconsolidated financial statements were the same as those that were applied to the annual unconsolidated audited financial statements as at and for the year ended June 30, 2022.

22 The accounting policies adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those of the previous financial year.

#### 23 Financial risk management

The Company's financial risk management objective and policies are consistent with that disclosed in the annual unconsolidated audited financial statements as at and for the year ended June 30, 2022.

#### 24 Date of authorisation

The condensed interim unconsolidated financial information was authorised for issue in the Board of Directors meeting held on 19th October, 2022.

#### 25 General

- 25.1 Corresponding figures have also been rearranged and reclassified, wherever necessary, for better presentation. However, there has been no material reclassification to report.
- 25.2 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.

Muhammad Sohail Tabba
Chairman / Director

Asif Jooma
Chief Executive

Atif Aboobukar Chief Financial Officer







# ICI Pakistan Limited and its Subsidiary Companies Consolidated Financial Statements

### **Review of the Directors**

for the Quarter Ended September 30, 2022

The Directors are pleased to present their review together with the unaudited Group results of ICI Pakistan Limited for the quarter ended September 30, 2022. The ICI Pakistan Group comprises ICI Pakistan Limited, and its subsidiaries: ICI Pakistan PowerGen Limited (PowerGen) and NutriCo Morinaga (Private) Limited (NMPL).

The Director's report, which provides a commentary on the performance of ICI Pakistan Limited for the quarter ended September 30, 2022, has been presented separately.

The Net Turnover of PowerGen for the quarter ended stood at PKR 512 million, which is 6% higher as compared to the SPLY. This was mainly due to an increase in electricity prices backed by higher HFO prices. The Operating Result declined by 43% against the SPLY due to lower volumes and higher cost of sales.

Net Turnover of NMPL for the quarter at PKR 3,594 million and Operating Result at PKR 583 million, is 10% and 14% higher respectively than the SPLY.

On September 16, 2022, ICI Pakistan Limited entered into a Share Purchase Agreement (SPA) with Morinaga Milk Industry Co. Ltd Japan (Morinaga Milk) for a partial divestment of approximately 26.5% of the issued and paid up share capital of NMPL. The implementation of the SPA is subject to receipt of requisite approvals in addition to fulfilment of closing conditions. The Company will continue to hold approximately 24.5% of the share capital of NMPL upon the completion of the proposed transaction. In accordance with IFRS 5 - Non Current Asset Held for Sale and discontinued operation, investment in NutriCo Morinaga (Private) Limited in consolidated group results is classified as discontinued operations.

On a consolidated basis (including the result of the Company's subsidiary PowerGen), Net Turnover for the quarter from continuing operations under review at PKR 24,296 million is higher by 13% over the SPLY. Whereas the Operating Result from continuing operations at PKR 3,135 million is higher by 2% in comparison to the SPLY. Including the impact of discontinued operations, Net Turnover and Operating Result for the quarter would have been 30% and 21% above the SPLY respectively.

PAT for the quarter under review for both continuing and discontinued operations at PKR 1,940 million is 48% lower than the SPLY whereas EPS attributable to the owners of the holding company for both continuing and discontinued operations at PKR 19.49 is 50% lower than the SPLY. The decline is due to a one-off net positive impact of PKR 1,847 million recorded in the SPLY as a consequence of the remeasurement of the previously held equity interest of NutriCo Pakistan (Private) Limited on acquisition of an additional 11% shareholding.

**Muhammad Sohail Tabba**Chairman / Director

Dated: October 19, 2022

Karachi.

for some

Asif Jooma
Chief Executive

مجموعی بنیادوں پر مپنی نے ( ذیلی ادارے پاورجن کے ساتھ ) اپنے جاری آپریشنز سے زیر جائزہ سہ ماہی کے دوران24,296 ملین روپے کا مجموعی کاروبار کیا جو کہ گزشتہ سال کے اسی عرصے کے مقابلے میں 2 فیصد ذائد ہے۔ کے اسی عرصے کے مقابلے میں 13 فیصد زائد ہے جبکہ جاری آپریشنز سے 3,135 ملین روپے کا کاروباری منافع گزشتہ سال کی اسی مدت کے مقابلے میں 2 فیصد زائد ہے۔ بشمول غیر جاری آپریشنز ،مجموعی کاروبار اور کاروباری منافع گزشتہ سال کی اسی مدت کے مقابلے میں بالتر تیب 30 فیصد اور 21 فیصد زائد رہا۔

زیر جائزہ سہ ماہی میں جاری اورغیر جاری آپریشنز سے مشتر کہ بعداز ٹیکس منافع1,940 ملین روپے ہے جو کہ گزشتہ سال کے مقابلے میں 48 فیصد کم ہے جبکہ جاری اورغیر جاری آپریشنز سے کمپنی کے مالکان کوحاصل ہونے والا ہرا کی شیئر پرمنافع49.10 روپے بنتا ہے جو گزشتہ سال کی اسی مدت کے مقابلے میں 50 فیصد کم ہے۔جس کی بنیا دی وجہ پچھلے سال نیوٹری کو پاکستان (پرائیوٹ) کمپیٹڈ میں اضافی 11 فیصد کی شیئر ہولڈنگ حاصل کرنے کے نتیجہ میں ہونے والی ایکوئی انٹریسٹ کی نظر ثانی سے حاصل ہونے والا 1,847 ملین روپے کا ون آف یازیٹوامپیکٹ تھا۔

Aug June

آصف جمعه

چف ایگزیکٹو

هر سهبیل ثبا چیئر مین/ڈائر یکٹر

19اكتوبر2022

کراچی

# ڈ ائر یکٹرز کا جائزہ برائے سہ ماہی ختم شدہ 30ستمبر 2022

ڈائر یکٹرزآئی سی آئی پاکتان کمیٹڈ کے غیرآ ڈٹ شدہ گروپ رزٹس بشمول جائزہ برائے سہ ماہی ختم شدہ 30 ستمبر 2022 پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔ آئی سی آئی پاکتان گروپ، آئی سی آئی پاکتان کمیٹڈ اور اس کے ذیلی اداروں آئی سی آئی پاکتان پاور جن کمیٹڈ (پاور جن) اور نیوٹری کومورینا گا (پرائیویٹ) کمیٹڈ (NMPL) پرشتمل ہے۔

30 ستمبر 2022 کونتم شدہ سہ ماہی کیلئے آئی ہی آئی پاکستان لمیٹاڑی کارکردگی کی وضاحت پرمشتمل ڈائر یکٹرزر پورٹ علیحدہ سے پیش کی جا چکی ہے۔

پاورجن کا مجموعی کاروبارسہ ماہی کے لئے 512ملین روپے بنتا ہے جوگز شتہ سال کی اسی مدت کے مقابلے میں 6 فیصد زائد ہے۔ بیاضا فہ بنیادی طور پر بجلی کی قیمت میں اضافہ کی وجہ سے ہے۔ بیاضا فہ ہنیادی طور پر بجلی کی قیمت میں اضافہ کی وجہ سے ہے۔ جس کے پیچھے HFO کی زائد قیمتوں کاعمل دخل ہے۔ فروخت کی مقدار میں کمی اور سیز کے اخراجات بڑھنے سے گزشتہ سال کی اسی مدت کے مقابلے میں کاروباری منافع 43 فیصد کم رہا۔

سہ ماہی کیلئے NMPL کا مجموعی کاروبار 3,594 ملین روپے تھا اور کاروباری منافع 583 ملین روپے بنتا ہے جو گزشتہ سال کی اسی مدت کے مقابلے میں 10 اور 14 فیصد زائد ہے۔

16 ستمبر2022 کو، آئی می آئی پاکستان کمیٹڈ نے مورینا گا ملک انڈسٹری کمپنی کمیٹڈ جاپان (مورینا گا ملک) کے ساتھ شیئر پرچیز ایگریمنٹ کیا تا کہ نیوٹری کومورینا گا (
پرائیویٹ) کمیٹٹ (NMPL) کے جاری شدہ اورادا شدہ شیئر کیپٹل کا تقریباً 26.5 فیصد جزوی ڈائیویسٹ کیا جائے گا جس کی قیمت فروخت 56,082,657 مریکی ڈالر 
تقریباً 2.07مریکی ڈالر فی شیئر) ہوگی۔ مذکورہ معاہدہ کا نفاذ ،مطلوبہ منظور یوں اور تکمیلی شرا کط کو پورا کرنے سے مشروط ہوگا۔ کمپنی مجوزہ لین دین کی تکمیل پر UMPL کے 
تقریباً 20.5 فیصد کے شیئر کیپٹل کو اپنے پاس رکھے گی جس کی 30 ستمبر 2022 کوختم شدہ پہلی سہہ ماہی کے مالیاتی گوشواروں میں ، 5 IFRS شیر جودہ اٹا ثیے برائے 
فروخت اور غیر جاری آپریشنز "کی روشنی میں ، غیر جاری آپریشنز کے طور پر درجہ بندی کی گئی ہے۔

مجموی بنیادوں پر کمپنی نے ( ذیلی ادارے پاور جن کے ساتھ ) اپنے جاری آپریشنز سے زیر جائزہ سہ ماہی کے دوران24,296 ملین روپے کا مجموی کاروبار کیا جو کہ گزشتہ سال کے اسی عرصے کے مقابلے میں 12 فیصد زائد ہے۔ کے اسی عرصے کے مقابلے میں 13 فیصد زائد ہے جبکہ جاری آپریشنز سے 3,135 ملین روپے کا کاروباری منافع گزشتہ سال کی اسی مدت کے مقابلے میں 2 فیصد زائد ہے۔ بشمول غیر جاری آپریشنز ،مجموعی کاروبار اور کاروبار کی منافع گزشتہ سال کی اسی مدت کے مقابلے میں بالتر تیب 30 فیصد اور 21 فیصد زائد رہا۔

# ICI Pakistan Limited Condensed Interim Consolidated Statement of Financial Position As at September 30, 2022

		September 30, 2022	June 30, 2022
	Note	(Unaudited)	(Audited)
ASSETS	Note	(Ollaudited)	(Addited)
Non-current assets			
Property, plant and equipment	4	28,002,046	32,296,855
Intangible assets	5	1,666,053	9,440,221
Right-of-use assets	6	143,193	163,074
1.19.11 01 400 400010		29,811,292	41,900,150
Long-term investments	7	2,500	2,500
Long-term loans	9	360,606	360,011
Long-term deposits and prepayments		55,250	55,445
		418,356	417,956
Current assets		30,229,648	42,318,106
Stores, spares and consumables		1,218,034	1,235,634
Stock-in-trade	10	19,157,846	19,685,162
Trade debts	10	4,042,390	4,820,447
Loans and advances		1,869,398	1,844,931
Trade deposits and short-term prepayments		1,130,247	793,520
Other receivables		2,023,964	3,738,493
Cash and bank balances		498,298	693,356
		29,940,177	32,811,543
Assets attributable to discontinued operations	8	19,738,115	=
Total assets		79,907,940	75,129,649
1,500,000,000 (June 30, 2022: 1,500,000,000) ordinary shares of PKR 10 each Issued, subscribed and paid-up capital		15,000,000	15,000,000
92,359,050 (June 30, 2022: 92,359,050) ordinary shares of PKR 10 each		923,591	923,591
Capital reserves		309,643	309,643
Revenue reserve - unappropriated profit		27,644,091	27,229,297
Attributable to the equity holders of the holding company		28,877,325	28,462,531
Non-controlling interests		4,968,646	4,828,721
Total equity		33,845,971	33,291,252
LIABILITIES			
Non-current liabilities			
Provisions for non-management staff gratuity		122,339	118,869
Long-term loans	11	4,285,876	6,044,640
Lease liabilities	12	122,414	88,182
Deferred income - Government grant	13	1,117,030	870,055
Deferred tax liability - net	14	1,831,231	2,812,745
Contractor's retention money		7,478,890	198,259 10,132,750
Current liabilities		7,470,030	10, 132,730
Taxation - net		1,195,868	1,085,812
Trade and other payables		13,510,451	14,317,974
Accrued mark-up		434,869	441,018
Short-term financing	15	12,846,348	13,705,104
Current portion of long-term loans		1,157,011	1,779,682
Current portion of lease liabilities		35,762	96,117
Current portion of deferred income - Government grant		192,430	164,440
Unclaimed dividend		115,119	115,500
	•	29,487,858	31,705,647
Liabilities associated with discontinued operations	8	9,095,221	=
Total equity and liabilities		79,907,940	75,129,649

#### **Contingencies and commitments**

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The annexed notes 1 to 26 form an integral part of the condensed interim consolidated financial statements.

Muhammad Sohail Tabba

Chairman / Director

Asif Jooma
Chief Executive

# ICI Pakistan Limited Condensed Interim Consolidated Statement of Profit or Loss (Unaudited) For the Quarter Ended September 30, 2022

	Amo	ounts in PKR '000
	For the	For the
	3 months	3 months
	ended	ended
	September	September
	30, 2022	30, 2021
Net turnover - note 17	24,295,762	21,468,400
Cost of sales - note 17 and 18	(19,367,607)	(16,658,526
Gross profit	4,928,155	4,809,874
Selling and distribution expenses	(1,332,868)	(1,277,545
Administration and general expenses	(460,260)	(470,477
Operating result - note 17	3,135,027	3,061,852
Finance costs	(478,409)	(218,070
Exchange loss	(221,749)	(128,720
Workers' profit participation fund	(97,520)	(117,624
Workers' welfare fund	(37,325)	(48,209
Other charges	(21,506)	(9,201
Č	(856,509)	(521,824
Other income	109,271	77,050
Gain on remeasurement of existing interest in NutriCo Pakistan	· <u>-</u>	1,847,321
Profit before taxation	2,387,789	4,464,399
Taxation - note 19	(733,246)	(729,105
Profit after taxation from continuing operations	1,654,543	3,735,294
Discontinued operations		
Profit after taxation from discontinued operations - note 8	285,562	-
Profit after Taxation	1,940,105	3,735,294
Attributable to:		
Owners of the Holding Company	1,800,180	3,601,989
Non-controlling interests	139,925	133,305
	1,940,105	3,735,294
Basic and diluted earnings per share (PKR) from:		
- continuing operations	17.91	39.00
- discontinued operations	1.58	
	19.49	39.00

The annexed notes 1 to 26 form an integral part of the condensed interim consolidated financial statements.

Muhammad Sohail Tabba Chairman / Director Asif Jooma
Chief Executive

# **ICI Pakistan Limited**

# Condensed Interim Consolidated Statement of Other Comprehensive Income For the Quarter Ended September 30, 2022

	Am	ounts in PKR '000
	For the 3 months ended September 30, 2022	For the 3 months ended September 30, 2021
Profit after taxation from continuing operations	1,654,543	3,735,294
Other comprehensive loss		
Net loss on cash flow hedges		(8,466)
Total comprehensive income for the period from continuing operations	1,654,543	3,726,828
Discontinued operations		
Profit after taxation from discontinued operations	285,562	-
Total comprehensive income for the period from discontinued operations	285,562	3,726,828
Total comprehensive income for the period	1,940,105	3,726,828
Attributable to:		
Owners of the Holding Company	1,800,180	3,593,523
Non-Controlling interests	139,925	133,305
	1,940,105	3,726,828

The annexed notes 1 to 26 form an integral part of the condensed interim consolidated financial statements.

Muhammad Sohail Tabba

Chairman / Director

Aug Jones

Asif Jooma
Chief Executive

# ICI Pakistan Limited Condensed Interim Consolidated Statement of Changes in Equity For the Quarter Ended September 30, 2022

					Amounts	s in PKR '000
	Issued, subscribed and paid-up capital	Capital reserves	Revenue reserve - unappropriated profit	Total reserves	Non- controlling interests	Total
As at July 1, 2021 (Audited)	923,591	309,643	22,500,442	22,810,085	1,665,538	25,399,214
Final dividend of PKR 20.00 per share for the year ended June 30,2021	-	-	(1,847,182)	(1,847,182)	-	(1,847,182)
Shares issued to non-controlling interests					-	-
Profit for the period Other comprehensive income for the period	-	-	3,601,989	3,601,989	133,305	3,735,294
- net of tax	-	-	(8,466)	(8,466)	-	(8,466)
Total comprehensive income		-	3,593,523	3,593,523	133,305	3,726,828
As at September 30, 2021 (Unaudited)	923,591	309,643	24,246,784	24,556,427	1,798,843	27,278,861
Interim dividend of PKR 20.00 per share for the year ended June 30, 2022	-	_	(1,847,182)	(1,847,182)	_	(1,847,182)
Non-controlling interest arising on step acquisition	-	_	-	-	2,768,690	2,768,690
Profit attributable to non-controlling interest for the period	-	-	-	-	261,188	261,188
		-	-	-	3,029,878	3,029,878
Profit for the period	-	-	4,863,540	4,863,540	-	4,863,540
Other comprehensive loss for the period - net of tax	-	-	(33,845)	(33,845)	-	(33,845)
Total comprehensive income	-	-	4,829,695	4,829,695	-	4,829,695
As at June 30, 2022	923,591	309,643	27,229,297	27,538,940	4,828,721	33,291,252
Final dividend of PKR 15.00 per share for the year ended June 30,2022	<u> </u>		(1,385,386)	(1,385,386)		(1,385,386)
Profit for the period	-	-	1,800,180	1,800,180	139,925	1,940,105
Other comprehensive income for the period - net of tax	-	-	-	-	-	-
Total comprehensive income	-	-	1,800,180	1,800,180	139,925	1,940,105
As at September 30, 2022 (Unaudited)	923,591	309,643	27,644,091	27,953,734	4,968,646	33,845,971

The annexed notes 1 to 26 form an integral part of the condensed interim consolidated financial statements.

Muhammad Sohail Tabba

Chairman / Director

Aug Jones

Asif Jooma
Chief Executive

# ICI Pakistan Limited Condensed Interim Consolidated Statement of Cash Flows (Unaudited) For the Quarter Ended September 30, 2022

<u> </u>	Am	ounts in PKR '000
	September 30, 2022	September 30, 2021
Cash flows from operating activities		
Cash generated from operations - note 20	1,177,655	1,404,347
Payments for:		
Non-management staff gratuity and eligible retired employees' medical scheme	(10,906)	(4,266)
Staff retirement benefit plans	(10,054)	(10,635)
Taxation	(851,350)	(963,039)
Interest	(356,674)	(184,797)
Discontinued operations - note 8.3	555,206	-
Net cash generated from operating activities	503,877	241,610
Cash flows from investing activities		
Capital expenditure	(1,573,650)	(1,612,177)
Acquisition of 11% interest of NutriCo Pakistan	- 1	(770,182)
Transfer upon acquisition	-	289,159
Proceeds from disposal of operating fixed assets	2,000	3,990
Interest received on bank deposits	4,520	2,220
Discontinued operations - note 8.3	3,082	-
Net cash used in investing activities	(1,564,048)	(2,086,990)
Cash flows from financing activities		
Long-term loans obtained *	573,323	509,271
Long-term loans repaid *	(541,926)	(558,266)
Payment against finance lease liability *	(30,469)	(34,556)
Dividends paid	(381)	(86,824)
Discontinued operations - note 8.3	(181,407)	-
Net cash (used) / generated from financing activities	(180,860)	(170,375)
Net (decreased) / increased in cash and cash equivalents	(1,241,031)	(2,015,755)
Cash and cash equivalents at the start of the period	(13,011,748)	(3,462,419)
Cash and cash equivalents at the end of the period (Ref. 1)	(14,252,779)	(5,478,174)
Cook and each equivalents at the end of the period from continuing energians	(42 249 050)	(5 A70 A7A)
Cash and cash equivalents at the end of the period from continuing operations  Cash and cash equivalents at the end of the period from discontinued operations	(12,348,050) (1,904,729)	(5,478,174)
Cash and cash equivalents at the end of the period	(14,252,779)	(5,478,174)
	, , - , -, -,	(, -, -, -,
Ref 1: Cash and cash equivalents at the end of period comprise of:	= 4= 400	040.005
Cash and bank balances	547,189	240,935
Short-term financing	(14,799,968)	(5,719,109)
	(14,252,779)	(5,478,174)

<sup>\*</sup> No non-cash items are included in these activities

The annexed notes 1 to 26 form an integral part of the condensed interim consolidated financial statements.

Muhammad Sohail Tabba Chairman / Director

Asif Jooma

Chief Executive

## **ICI Pakistan Limited**

# Notes to the Condensed Interim Consolidated Financial Statements For the Quarter Ended September 30, 2022

#### 1 Status and nature of business

The Group consists of:

- ICI Pakistan Limited (the "Holding Company");
- ICI Pakistan PowerGen Limited ("PowerGen");
- NutriCo Morinaga (Private) Limited ("NutriCo Morinaga");

The Holding company is incorporated in Pakistan and is listed on The Pakistan Stock Exchange Limited.

PowerGen is incorporated in Pakistan as an unlisted public company and is a wholly owned subsidiary company of ICI Pakistan Limited.

NutriCo Morinaga is incorporated in Pakistan as a private limited company. ICI Pakistan Limited has 51% ownership in NutriCo Morinaga.

The Holding company is engaged in the manufacture of polyester staple fibre, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchanting of general chemicals and manufacturing of Masterbatches. It also acts as an indenting agent and toll manufacturer.

PowerGen is engaged in generating, selling and supplying electricity to the Group.

NutriCo Morinaga is engaged in manufacturing of infant milk powder.

The Holding Company's registered office is situated at 5 West Wharf, Karachi.

As per the share purchase agreement, the group has decided to dispose 26.5% of investment held in NutriCo morinaga, further details are referred in note 8.

The condensed interim consolidated financial statements comprise the consolidated statement of financial position of ICI Pakistan Limited and its subsidiary companies, ICI Pakistan PowerGen Limited, NutriCo Morinaga (Private) Limited as at September 30, 2022 and the related consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity together with the notes forming part thereof.

#### 2 Statement of compliance

These condensed interim consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 3 Significant accounting policies

The accounting policies and methods of computation adopted for the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the annual consolidated audited financial statements as at and for the year ended June 30, 2022.

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	Allibuilis ill i KiX	
	September 30, 2022 (Unaudited)	June 30, 2022 (Audited)
Property, plant and equipment		
Operating assets - at net book value	22,134,864	25,652,445
Capital work-in-progress - at cost - Note 4.2		
Civil works and buildings	348,209	126,119
Plant and machinery	5,084,911	5,338,968
Advances to suppliers / contractors	434,062	1,179,323
	5,867,182	6,644,410
Total property, plant and equipment	28,002,046	32,296,855
	Operating assets - at net book value Capital work-in-progress - at cost - Note 4.2 Civil works and buildings Plant and machinery Advances to suppliers / contractors	Property, plant and equipment Operating assets - at net book value Capital work-in-progress - at cost - Note 4.2 Civil works and buildings Plant and machinery Advances to suppliers / contractors  September 30, 2022 (Unaudited)  22,134,864  22,134,864  23,134,864  24,134,864  55,867,182

**4.1** Following is the cost of operating fixed assets that have been added / disposed off during the quarter ended September 30, 2022:

	Additions /	Transfers	Disposals at r	et book value
	September 30, 2022 (Unaudited)	June 30, 2022 (Audited)	September 30, 2022 (Unaudited)	June 30, 2022 (Audited)
Freehold land	-	210,502	-	-
Leasehold land	-	102,656	-	-
Lime beds on freehold land	-	96,294	-	-
Buildings on freehold land	38,372	187,538	-	-
Buildings on leasehold land	291,209	405,962	402	-
Plant and machinery	2,211,037	5,265,032	-	6,431
Rolling stock and vehicles	-	132,093	-	15,013
Furniture and equipment	20,629	256,650	-	365
	2,561,247	6,656,727	402	21,809

		September 30, 2022 (Unaudited)	June 30, 2022 (Audited)
4.2	The following is the movement in capital work-in-progress during the period	/ year:	
	Opening balance	6,644,410	3,039,652
	Addition during the period / year	1,755,839	9,647,420
		8,400,249	12,687,072
	Transferred to operating fixed assets	(2,533,067)	(6,042,662)
	Closing balance	5,867,182	6,644,410
5	Intangible assets Intangible assets - at net book value - note 5.1	1,666,053	9,440,221
5.1	Following is the detail of intangible assets:		
	Brands	1,437,679	1,437,679
	Goodwill	206,374	895,520
	Distribution Rights	-	7,059,543
	Others	22,000	47,479
		1,666,053	9,440,221
5.2	Additions to intangible assets:		
	Additions	3,445	919
		3,445	919

		Amou	unts in PKR '000
		September 30, 2022	June 30, 2022
		(Unaudited)	(Audited)
6	Right-of-use assets		
	Cost	163,074	234,202
	Additions during the year	-	9,527
	Depreciation charged during the period	(19,881)	(80,655)
	Closing net book value	143,193	163,074
7	Long-term investments Unquoted Associate - NutriCo Pakistan (Private) Limited		
	<ul> <li>NutriCo Pakistan (Private) Limited</li> <li>200,000 ordinary shares (June 30, 2022: 200,000 ordinary shares) of PKR 1,000 each and premium of PKR 3,800 per share</li> <li>Opening post acquisition loss</li> </ul>	- 1	960,000 (6,659)
	Share of profit for the period / year	-	-
	Derecognition of investment on becoming subsidiary at acquisition date Carrying value of Associate	-	(6,659) (953,341) -
	Others		
	Equity - Arabian Sea Country Club Limited		
	250,000 ordinary shares (June 30, 2022: 250,000) of PKR 10 each	2,500	2,500
		2,500	2,500

## 8 Discontinued Operations

On September 16, 2022, The Group entered into a Share Purchase Agreement (SPA) with Morinaga Milk Industry Co. Ltd Japan (Morinaga Milk) for partial divestment of its 26.5% shareholding in NutriCo Morinaga (Private) Limited (NMPL) at an aggregate sale price of USD 45,082,657 (approximately USD 2.07 per share) subject to receipt of requisite corporate and regulatory approvals in addition to fulfilment of closing conditions. The Company will continue to hold approximately 24.5% of the share capital of NMPL upon the completion of the proposed transaction.

As per IFRS 5 - Non Current Asset Held for Sale and discontinued operation, NutriCo Morinaga (Private) Limited is classified as held for sale and discontinued operation.

### **8.1** An analysis of assets and liabilities attributable to discontinued operations as at the reporting date is as below:

	September
	30, 2022
	(Unaudited)
Assets attributable to discontinued operations	
Property & Equipment	5,262,144
ntangible Assets and goodwill	7,774,456
Long-term loans	22,041
ong-term deposits and prepayments	195
Stores, spares and consumables	45,173
Stock-in-trade	3,248,099
Trade debts	1,013,571
Loans and advances	45,348
Trade deposits and short-term prepayments	149,371
Other receivables	1,756,234
Taxation - net	372,592
Cash and bank balances	48,891
Total Assets	19,738,115

		Amo	ounts in PKR '000 September
			30, 2022
			(Unaudited)
	Liabilities associated to discontinued operations		
	Long term loan		1,606,244
	Trade & other payables		3,942,071
	Accrued markup		83,046
	Short term running finance		1,953,620
	Current portion of long term loans		454,528
	Current portion of deferred income - Government grant		92
	Defer tax liability		1,055,620
	Total Liabilities		9,095,221
	Net assets attributable to discontinued operations		10,642,894
		For the	For the
		3 months	3 months
		ended	ended
		September	September
		30, 2022	30, 2021
8.2	Financial performance of discontinued operations is as follows:	,	
	Turnover - net	3,594,208	3,281,684
	Cost of sales	(2,754,690)	(2,553,866)
	Gross Profit	839,518	727,818
	Selling and distribution expenses	(199,114)	(165,144)
	Administrative and general expenses	(57,815)	(53,937)
	Operating profit / (loss)	582,589	508,737
	Other charges	(443)	(352)
	Financial charges	(116,382)	(90,801)
	Exchange loss - net	(43,149)	(42,217)
	Other income	3,597	6,849
	Profit / (loss) before taxation	426,212	382,216
	Taxation	(140,650)	(110,163)
	Profit / (loss) after taxation	285,562	272,053
8.3	Cash flows attributable to discontinued operations:		
	Net cash generated from / (used in) operating activities	555,206	(224,747)
	Net cash used in investing activities	3,082	1,528
	Net cash generated from financing activities	(181,407)	(213,445)
	Net cash generated from discontinued operations	376,881	(436,664)
		September	June
		30, 2022	30, 2022
		(Unaudited)	(Audited)
9	Long-term loans		
	Considered good		
	Due from executives and employees	916,743	897,249
	Current portion shown under loans and advances (Current assets)	(556,137)	(537,238)
		360,606	360,011

## 10 Stock-in-trade

It includes items carried at net realisable value of PKR 696.192 million (June 30, 2022: PKR 12.653 million) on which expense of PKR 25.795 million (June 30, 2022: expense of PKR 4.685 million) was recognized during the period / year.

		Amou	unts in PKR '000
		September	June
		30, 2022	30, 2022
		(Unaudited)	(Audited)
11	Long-term loans		
	Long-term loans - note 11.1	5,442,887	7,824,322
	Current portion shown under current liabilities	(1,157,011)	(1,779,682)
		4,285,876	6,044,640
11.1	Following is the movement in Long-term loans during the period / year:		
	Opening Balance	5,698,312	7,559,671
	Obtained during the period / year	573,323	3,054,045
	Impact of discounting	(325,761)	(980,795)
	Accretion of interest	38,939	134,141
	Repaid during the period / year	(541,926)	(1,942,740)
	Closing balance	5,442,887	7,824,322
	There is no material change in the terms and conditions of the long-term	n loans as compare	d to disclosures
	made in the Group's annual consolidated financial statements as at and for	the year ended June	30, 2022.
12	Lease liabilities		
	Long-term lease liability	158,176	184,299
	Current portion shown under current liabilities	(35,762)	(96,117)
	Ourient portion shown under current habilities	122,414	88,182
		122,717	00,102
40	Coverage and event		
13	Government grant	4 200 400	4 004 405
	Government grant	1,309,460	1,034,495
	Current portion of government grant	(192,430)	(164,440)
		1,117,030	870,055
13.1	Following is the movement in government grant during the period / year:		
	Opening balance	1,034,495	193,230
	Obtained during the period / year	325,761	980,795
	Amortisation of deferred income - Government grant	(50,796)	(139,530)
	Closing balance	1,309,460	1,034,495
	Oloshig balance	1,505,400	1,004,400
14	Deferred tax liability - net		
	Deductible temporary differences		
	Provisions for retirement benefits, doubtful debts and others	(314,946)	(305,186)
	Retirement funds provision	(159,748)	(158,884)
	Minimum Tax	-	(34,513)
	Business Loss	-	(1,035,869)
	Taxable temporary differences	0.005.005	0.000.540
	Property, plant and equipment Intangible Asset	2,305,925	2,809,548 1,537,649
	Intallyble Asset	1,831,231	2,812,745
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. , -
15	Short-term financing		
	Export refinance facility	781,000	741,000
	Short-term financing - secured	12,846,348	12,964,104
		12,846,348	13,705,104

AIIIO	unis in PKK 000
September	June
30, 2022	30, 2022
(Unaudited)	(Audited)

'There is no material change in the terms and conditions of the short-term borrowings and running finances as compared to the disclosures made in the group's consolidated annual audited financial statements as at and for the year ended June 30, 2022.

## 16 Contingencies and commitments

 16.1 Claims against the Group not acknowledged as debts are as follows:
 84,500

 Local bodies
 84,500

 Others
 6,192
 6,192

 90,692
 90,692

**16.2** There are no material changes in the status of custom duty, income tax and sales tax contingencies as compared to the disclosures made in the annual consolidated audited financial statements as at and for the year ended June 30, 2022.

**16.3** Commitments in respect of capital expenditure including various projects : **1,917,486** 1,950,771

**16.4** Commitments for rentals under Ijarah contracts in respect of vehicles are as follows:

16.5	2022: 10,945.968 million)  Commitments in respect of Post dated cheques	590,359	552,082
16 E	Outstanding letter of credit (Unutilized PKR 8,467.735 million, June 30,	7,948,150	10,392,915
		35,836	37,420
	Payable later than one year but not later than five years	29,371	28,929
	Payable not later than one year	6,465	8,491
		35,836	37,420
	2025-26	-	-
	2024-25	10,413	10,256
	2023-24	9,777	9,630
	2022-23	9,181	9,043
	2021-22	6,465	8,491
	Year		

17 Operating Segment results - Unaudited

Amounts in PKR '000

	Polyester	ester	Soda	Soda Ash	Pharma	rma	Animal	Animal Health	Chemicals and Agri Sciences	Agri Sciences	NutriCo I	NutriCo Morinaga	Others	ers	Group	
	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the						
	3 months	3 months	3 months	3 months	3 months	3 months	3 months	3 months	3 months	3 months						
	ended	ended	ended	papua	ended	ended	ended	ended	ended	ended	ended	papua	ended	ended	ended	ended
	September	September	September	September	September	September	September	September	September	September	September	September	September	September	September	September
	30, 2022	30, 2021	30, 2022	30, 2021	30, 2022	30, 2021	30, 2022	30, 2021	30, 2022	30, 2021	30, 2022	30, 2021	30, 2022	30, 2021	30, 2022	30, 2021
Turnover - note 17.1 & 17.2	10,381,329	8,664,084	11,160,606	6,294,039	2,967,660	3,112,469	1,872,417	1,592,109	2,707,818	2,826,449		3,456,171	599,492	567,293	29,228,481	26,026,020
0000	(4 420 723)	1000 000	(4 464 525)	(099 902)	(22 040)	(10 083)	(44 003)		(253 843)	(383 186)			1907 4061	(82,427)	(3 340 053)	707 406 7407
Cales lax	(1,430,723)	(1,242,320)		(600,001)	(32,019)	(10,302)	(44,021)	(071)	(533,043)	(203,100)			(07,100)	(02,421)	(5.0,016,6)	(21 7,604,7)
Commission and discounts / price	(12 012)	(53.280)	(183 632)	(344 795)	(760 117)	(1 007 577)	- (419 066)	- (363 533)	(239 839)	(208 236)		(174 487)			(1 614 666)	
	( )	(22-12-2)			( ( )	(	()	(222)	()	(2011)		( ) ( ) ( )			(2226.226.2	(2001.0.1)
	(1,450,735)	(1,295,600)	(1,645,167)	(1,131,464)	(792,936)	(1,018,559)	(463,093)	(363,661)	(493,682)	(491,422)		(174,487)	(87,106)	(82,427)	(4,932,719)	(4,557,620)
Net tumover	8,930,594	7,368,484	9,515,439	5,162,575	2,174,724	2,093,910	1,409,324	1,228,448	2,214,136	2,335,027		3,281,684	512,386	484,866	24,295,762	21,468,400
Cost of sales - note 17.1 and 18	(8,148,813)	(6,525,110)	(7,122,587)	(3,657,706)	(1,428,260)	(1,370,251)	(969,656)	(874,515)	(1,688,911)	(1,751,611)		(2,553,866)	(471,091)	(412,495)	(19,367,607)	(16,658,526)
Gross profit	781,781	843,374	2,392,852	1,504,869	746,464	723,659	439,668	353,933	525,225	583,416		727,818	41,295	72,371	4,928,155	4,809,874
Selling and distribution expenses	(192,374)	(124,187)	(262,263)	(301,677)	(398,592)	(327,625)	(201,641)	(140,759)	(277,998)	(218,153)		(165,144)		•	(1,332,868)	(1,277,545)
Administration and general expenses	(32,741)	(40,107)	(250,262)	(220,481)	(70,926)	(63,168)	(24,134)	(10,388)	(82,133)	(82,341)		(53,937)	(124)	(115)	(460,260)	(470,477)
Operating result	556,666	679,080	1,880,327	982,711	276,946	332,866	213,893	202,786	165,094	282,922	•	508,737	41,171	72,256	3,135,027	3,061,852
	Poly	Polyester	Soda	Soda Ash	Pharma	rma	Animal	Animal Health	Chemicals and Agri Sciences	Agri Sciences	NutriCo I	NutriCo Morinaga	Others	ers	Group	
	Asat	Asat	As at	As at	Asat	As at	As at	Asat	As at	As at	Asat	As at	As at	Asat	As at September	As at
	er	June 30, 2022	September	June 30, 2022	September	June 30, 2022	-e	June 30, 2022	30, 2022	June 30, 2022						
	30, 2022 (Unaudited)	(Audited)	30, 2022 (Unaudited)	(Audited)	30, 2022 (Unaudited)	(Audited)	30, 2022 (Unaudited)	(Audited)	(Unaudited)	(Audited)						
Segment Assets	17,036,243	15,971,757	38,253,420	36,580,893	8,851,335	7,480,296	5,450,863	5,032,162	11,667,606	11,418,255		13,799,380	966,359	907,757	60,167,325	75,127,149
Unallocated Assets															2,500	2,500
															60,169,825	75,129,649
Segment Liabilities Thallocated Liabilities	18,421,159	17,907,421	7,495,701	7,675,381	6,358,277	5,343,936	977,906	773,209	2,294,023	2,328,549		2,992,347	82,429	124,559	16,012,621	17,632,145
															121,100,02	202,002,12

Note: Inter unit current account balances of respective businesses have been eliminated from the total.

		For the	ounts in PKR '000 For the
		3 months	3 months
		ended	ended
		September	September
		30, 2022	30, 2021
17.1	Turnover	(Una	audited)
	Inter-segment sales and purchases have been eliminated from the total	460,841	486,594
17.2	Turnover includes export sales made to various countries amounting to:	1,361,093	709,141
18	Cost of sales		
	Opening stock of raw and packing materials	12,157,401	7,196,354
	Purchases	13,134,795	9,499,278
	1 4 9 1 4 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	25,292,196	16,695,632
	Closing stock of raw and packing materials	(12,297,770)	(7,205,385)
	Raw and packing materials consumption	12,994,426	9,490,247
	Manufacturing costs	6,792,631	4,203,114
		19,787,057	13,693,361
	Opening stock of work-in-process	329,612	201,744
		20,116,669	13,895,105
	Closing stock of work-in-process	(482,850)	(206,783)
	Cost of goods manufactured	19,633,819	13,688,322
	Opening stock of finished goods	4,276,469	5,129,214
	Transfer upon acquisition	•	1,272,874
	Finished goods purchased	1,834,546	2,964,023
		25,744,834	23,054,433
	Closing stock of finished goods	(6,377,226)	(6,395,907)
	Stock of Milohou goods	19,367,608	16,658,526
19	Taxation		
19	Current	632,257	844,489
	Deferred	100,989	(115,384)
		733,246	729,105
20	Cash flows from operations		
	Profit before taxation	2,387,789	4,464,399
	Adjustments for:	_,,,	., ,
	Depreciation and amortisation	737,433	731,650
	Gain on disposal of operating fixed assets	(1,598)	(2,850)
	Unrealised gain on acquisition of NutriCo Pakistan shares	(.,)	(1,847,321)
	Provision for non-management staff gratuity and eligible retired employees' medical scheme	9,855	9,379
	Provision for staff retirement benefit plan	10,373	10,595
	Interest on bank deposits	(4,520)	(2,221)
	Deferred income - Government grant	(47,459)	(21,932)
	Interest expense	478,409	218,070
	Provision for doubtful debts	18,325	22,915
	Provision for slow moving and obsolete stock-in-trade	25,586	1,668
	Provisions and accruals no longer required written back	(200)	(3,147)
	1 TOVISIONS and accidate the longer required written back	3,613,993	3,581,205
	Movement in:	-,,	-,,
	Working capital - note 20.1	(2,412,736)	(2,163,896)
	Long-term loans	(23,602)	(7,857)
	Long-term deposits and prepayments	-	(5,105)
	Cash generated from operating activities	1,177,655	1,404,347
20.1	Movement in working capital		
20.1	Decrease/ (Increase) in current assets		
	Stores, spares and consumables	(24,343)	6,354
	Stock-in-trade	(2,419,949)	(9,557)
	Trade debts	(442,480)	(919,854)
		(202,700)	(114,201)
	Loans and advances	(202,700)	
	Loans and advances Trade deposits and short-term prepayments	(391,872)	, ,
			, ,
	Trade deposits and short-term prepayments Other receivables	(391,872)	(73,991)
	Trade deposits and short-term prepayments	(391,872) (68,773)	(73,991) 280,997

For the	For the
3 months	3 months
ended	ended
September	September
30, 2022	30, 2021

## 21 Transactions with related parties

The related parties comprise the holding company (Lucky Cement Limited), related group companies, local associated company, directors of the company, companies where directors also hold directorship, key employees and staff retirement funds. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these consolidated financial statements are as follows:

Relationship with the Company	Nature of Transaction		
Parent Company	Dividend Sale of goods and materials	761,970 7,852	1,015,960
	Purchase of goods, materials and services	15,891	13,710
Associated Companies	Royalty Purchase of goods, materials and services Sale of goods and materials Dividend Reimbursement of expenses Donations paid	193,129 192,014 1,342,425 367,684 - 31,987	141,601 1,944,887 225,000 490,246 34,781 8,700
Others	Staff retirement benefits	94,895	87,250
Key management personnel	Remuneration paid Post employment benefits Dividend Director meeting fee	279,315 11,494 35,512 975	275,950 10,480 51,434 975

#### 22 Estimates

Judgments and estimates made by the management in the preparation of the condensed interim consolidated financial statements were the same as those that were applied to the annual consolidated audited financial statements as at and for the year ended June 30, 2022.

#### 23 Standards, amendments and interpretations adopted during the period

The accounting policies adopted in the preparation of these condensed interim consolidated financial statements are consistent with those of the previous financial year.

### 24 Financial risk management

The Group's financial risk management objective and policies are consistent with that disclosed in the annual consolidated audited financial statements as at and for the year ended June 30, 2022.

#### 25 Date of authorisation

The condensed interim consolidated financial information was authorised for issue in the Board of Directors meeting held on 19th October, 2022.

#### 26 General

- 26.1 Corresponding figures have also been rearranged and reclassified, wherever necessary, for better presentation. However, there has been no material reclassification to report.
- 26.2 Figures have been rounded off to the nearest thousand rupees except as stated otherwise.

Muhammad Sohail Tabba

Chairman / Director

Asif Jooma
Chief Executive

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