



## ICI PAKISTAN LTD.

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The Managing Director  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi – 74000

January 28, 2019  
Ref#ComSec/PSX/04/2019

Dear Sir,

### **BOARD MEETING RESULTS FOR THE 2<sup>ND</sup> QUARTER / HALF YEAR ENDED DECEMBER 31, 2018**

We wish to inform you that the Board of Directors of ICI Pakistan Limited at its meeting held on January 28, 2019, has approved the un-audited accounts of the Company for the 2nd Quarter / Half Year ended December 31, 2018, and are pleased to announce the consolidated and un-consolidated results of the same which are attached as **Annexure 'A' & 'B'**, respectively.

#### **DIVIDEND**

The Board has approved interim cash dividend in respect of the financial year ending June 30, 2019, at the rate of 45% i.e. PKR 4.50 per share of Rs. 10/- each to be payable to the members.

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on Friday, February 15, 2019.

#### **FINANCIAL RESULTS**

Attached as Annexure 'A' (consolidated results) and Annexure 'B' (unconsolidated results).

#### **OVERVIEW**

On a consolidated basis, including the results of the Company's subsidiaries, ICI Pakistan PowerGen Limited, Cirin Pharmaceuticals (Private) Limited and NutriCo Morinaga (Private) Limited, net turnover for the six months period under review at PKR 28,408 million is 21% higher than the same period last year (SPLY), with the Polyester, Soda Ash and Chemicals & Agri Sciences Businesses providing the impetus, with growths of 30%, 42% and 8%, respectively.

Operating result for the six months at PKR 1,949 million is 9% lower as compared to the SPLY on account of lower operating performances in the Polyester and Life Sciences Businesses, which was partially offset by improved performance in the Soda Ash and Chemicals & Agri Sciences Businesses by 21% and 1217%,



respectively. The improved performance achieved by the Soda Ash Business was mainly driven by higher sales volumes attributable to the successful commissioning of 75,000 tons per annum expansion plant. The Chemicals & Agri Sciences Business showed improved performance on the back of strong operating result delivered by Agro Chemicals segment under Agri Division. Lower operating result in the Polyester Business is attributable to net realizable value adjustments following decline in prices of polyester staple fibre (PSF) on higher carrying inventory required to cover the shutdown period. The operating result of Life Sciences Business was lower as sales were adversely affected by ban on import and marketing of recombinant bovine somatotropin (rbST) injections, along with higher costs due to a surge in international raw material prices and rupee devaluation.

Profit after tax (PAT) for the six months period under review at PKR 825 million is 49% lower than the SPLY. This was due to above mentioned decrease in the operating results, higher finance cost by PKR 490 million owing to increased interest rates and higher debt due to shift in Company's payment policy from Usance LC to Sight LC to minimise foreign exchange losses and higher effective tax rate due to non-availability of tax credits as were available during SPLY on the Light Soda Ash expansion project.

Earnings per share (EPS) for the six months period under review, at PKR 8.83, is 50% lower as compared to the SPLY.

On an unconsolidated basis, PAT for the six months period under review at PKR 900 million and EPS at PKR 9.75 are 38% lower than the SPLY.

## MATERIAL INFORMATION

The Board has authorised Management to proceed with Phase 2 of the 150,000 tons per annum (TPA) Light Ash expansion of the Soda Ash Plant being expansion of 75,000 TPA. The Company has already successfully commissioned Phase 1 of the Project (75,000 TPA in February 2018). This is in addition to a Dense Ash expansion of 70,000 MT per annum which will cater to the growing needs of the market.

A Disclosure Form as required by SRO 143/(1)/2012 dated December 5, 2012 read with Sections 96 and 131 of the Securities Act, 2015 is also enclosed as **Annexure 'C'**.

## BOOK CLOSURE

The Share Transfer Books of the Company will be closed from February 16, 2019 to February 22, 2019 (both days inclusive). Transfers received in order at the office of Company's Shares Registrar M/s FAMCO Associates (Pvt.) Limited, 8-F, Nursery, Block 6, P.E.C.H.S. Shahra-e-Faisal, Karachi, by the close of business on Friday, February 15, 2019, will be treated in time entitle to the transferees for the purpose of above stated Interim Cash Dividend.



The Company will send you the required number of printed unaudited Accounts for distribution amongst the members of the Exchange. The full set of Financial Results will shortly be available on our website [www.ici.com.pk](http://www.ici.com.pk).

Yours faithfully,

Nausheen Ahmad  
Company Secretary

cc: The Commissioner  
Company Law Division, Securities & Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue, Islamabad.

The Commissioner  
Securities Market Division, Securities & Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue, Islamabad.





**FINANCIAL RESULTS:**

**ANNEXURE – A**

**ICI Pakistan Limited**

**Condensed Interim Consolidated Statement of Profit or Loss (Unaudited)**

**For the Six Months Ended December 31, 2018**

Amounts in PKR '000

	For the 3 months ended December 31, 2018	For the 6 months ended December 31, 2018	For the 3 months ended December 31, 2017	For the 6 months ended December 31, 2017
<b>Net turnover</b>	<b>15,108,398</b>	<b>28,407,645</b>	<b>12,129,960</b>	<b>23,519,953</b>
Cost of sales	(12,976,324)	(24,066,680)	(9,751,902)	(19,088,696)
<b>Gross profit</b>	<b>2,132,074</b>	<b>4,340,965</b>	<b>2,378,058</b>	<b>4,431,257</b>
Selling and distribution expenses	(834,537)	(1,649,566)	(769,566)	(1,480,327)
Administration and general expenses	(380,919)	(742,320)	(511,690)	(806,632)
<b>Operating result</b>	<b>916,618</b>	<b>1,949,079</b>	<b>1,096,802</b>	<b>2,144,298</b>
Finance costs	(384,726)	(703,682)	(104,194)	(214,150)
Exchange losses	(204,941)	(216,841)	(206,850)	(238,202)
Workers' profit participation fund	(11,947)	(60,446)	(43,469)	(93,677)
Workers' welfare fund	(6,048)	(23,857)	(24,432)	(36,325)
Other charges	(12,090)	(30,234)	(12,482)	(23,493)
	(619,752)	(1,035,060)	(391,427)	(605,847)
Other income	25,893	68,942	34,165	63,564
Share of profit from associate	44,005	168,531	135,279	279,038
<b>Profit before taxation</b>	<b>366,764</b>	<b>1,151,492</b>	<b>874,819</b>	<b>1,881,053</b>
Taxation	(87,359)	(326,588)	(70,627)	(251,767)
<b>Profit after taxation</b>	<b>279,405</b>	<b>824,904</b>	<b>804,192</b>	<b>1,629,286</b>
<b>Attributable to:</b>				
Owners of the Holding Company	277,059	815,447	800,311	1,621,525
Non-controlling interests	2,346	9,457	3,881	7,761
	<b>279,405</b>	<b>824,904</b>	<b>804,192</b>	<b>1,629,286</b>
	<b>(PKR)</b>			
<b>Basic and diluted earnings per share</b>	<b>3.00</b>	<b>8.83</b>	<b>8.67</b>	<b>17.56</b>

**ANNEXURE – B****ICI Pakistan Limited****Condensed Interim Unconsolidated Statement of Profit or Loss (Unaudited)****For the Six Months Ended December 31, 2018**

Amounts in PKR '000

	For the 3 months ended December 31, 2018	For the 6 months ended December 31, 2018	For the 3 months ended December 31, 2017	For the 6 months ended December 31, 2017
<b>Net turnover</b>	14,779,909	27,914,445	11,942,094	23,177,059
Cost of sales	(12,748,756)	(23,725,950)	(9,660,851)	(18,930,467)
<b>Gross profit</b>	2,031,153	4,188,495	2,281,243	4,246,592
Selling and distribution expenses	(781,813)	(1,557,621)	(737,417)	(1,412,548)
Administration and general expenses	(352,667)	(675,659)	(495,522)	(776,530)
<b>Operating result</b>	896,673	1,955,215	1,048,304	2,057,514
Finance costs	(380,091)	(695,819)	(102,573)	(210,544)
Exchange losses	(203,714)	(215,385)	(206,850)	(238,202)
Workers' profit participation fund	(15,721)	(62,697)	(40,977)	(89,184)
Workers' welfare fund	(8,292)	(26,060)	(22,903)	(34,560)
Other charges	(11,444)	(32,131)	(12,093)	(22,979)
	(619,262)	(1,032,092)	(385,396)	(595,469)
Dividend income	25,000	255,000	95,000	195,000
Other income	24,834	41,451	20,652	36,374
<b>Profit before taxation</b>	327,245	1,219,574	778,560	1,693,419
Taxation	(84,310)	(319,117)	(56,691)	(230,547)
<b>Profit after taxation</b>	242,935	900,457	721,869	1,462,872
	<b>(PKR)</b>			
<b>Basic and diluted earnings per share</b>	2.63	9.75	7.82	15.84



## ANNEXURE – C

## DISCLOSURE FORM

## IN TERMS OF SECTIONS 96 AND 131 OF THE SECURITIES ACT, 2015

Name of Company:	ICI Pakistan Limited ICI House, 5 West Wharf, Karachi.
Date of Report:	January 28, 2019
Contact Information:	Nausheen Ahmad Company Secretary ICI House, 5 West Wharf, Karachi. Telephone Number: +9221-111-100-200 (Ext- 8114) Fax Number: +92 21 32312500

[X] Public disclosure of price sensitive / inside information, which directly concerns the listed securities.

**Disclosure of price sensitive / inside information by listed company.**

“The Board has authorised Management to proceed with Phase 2 of the 150,000 tons per annum (TPA) Light Ash expansion of the Soda Ash Plant being expansion of 75,000 TPA. The Company has already successfully commissioned Phase 1 of the Project (75,000 TPA in February 2018). This is in addition to a Dense Ash expansion of 70,000 MT per annum which will cater to the growing needs of the market.”

The Company has duly caused this form / statement to be signed on its behalf by the undersigned hereunto duly authorized.

Yours faithfully,

Nausheen Ahmad  
Company Secretary