

ICI PAKISTAN LTD.

ICI House, 5 West Wharf, Karachi 74000

T+92 21 3231 3717-22 F+92 21 3231 1739 UAN 111 100 200

www.ici.com.pk

The Managing Director Pakistan Stock Exchange Limited Stock Exchange Building, Stock Exchange Road, Karachi - 74000

> April 20, 2020 Ref #ICI/ComSec/2020/35

Dear Sir.

BOARD MEETING RESULTS FOR THE 3rd QUARTER ENDED MARCH 31, 2020.

We wish to inform you that the Board of Directors of ICI Pakistan Limited ("the Company") at its meeting held on April 20, 2020 has approved the un-audited accounts of the Company for the 3rd quarter ended March 31, 2020 and are pleased to announce the consolidated and un-consolidated results of the same which are attached as Annexure 'A' & 'B', respectively.

FINANCIAL RESULTS

Attached as Annexure 'A' (consolidated results) and Annexure 'B' (unconsolidated results).

FINANCIAL RESULTS

OVERVIEW

On a consolidated basis (including the results of the Company's subsidiaries: PowerGen, Cirin and NutriCo Morinaga), net turnover for the nine months period under review was PKR 44,546 million which was a 1% increase over SPLY. Whereas operating result at PKR 5,041 million was higher by 43% in comparison to the SPLY.

PAT for the nine months period under review at PKR 2,317 million is 31% higher than the SPLY whereas EPS attributable to the owners of the holding company at PKR 25.81 is 35% higher than the SPLY. Despite higher interest expense and significant exchanges losses during the period under review, the improved results were driven mainly by operational excellence across all businesses. The Company recognised PKR 343 million as share of profit from NutriCo Pakistan (Private) Limited.

On a standalone basis, PAT at PKR 2,759 million and EPS at PKR 29.87 per share is 67% higher as compared to SPLY.

Effective from March 1 2020, the Company completed the amalgamation of Cirin Pharmaceuticals (Pvt.) Ltd into ICI Pakistan Ltd.











Yours faithfully,

Naulcen almad

Nausheen Ahmad Company Secretary

cc: The Commissioner

Company Law Division, Securities & Exchange Commission of Pakistan NIC Building, Jinnah Avenue, Islamabad.

The Commissioner Securities Market Division, Securities & Exchange Commission of Pakistan NIC Building, Jinnah Avenue, Islamabad.







Annexure A

ICI Pakistan Limited Condensed Interim Consolidated Statement of Profit or Loss (Unaudited) For the Nine Months Ended March 31, 2020

	For the 3 months ended	For the 9 months ended	For the 3 months ended	For the 9 months ended	
	March 31,	March 31,	March 31,	March 31.	
	2020	2020	2019	2019	
Net turnover	14,801,147	44,545,885	15,529,172	43,936,817	
Cost of sales	(11,693,053)	(35,475,823)	(12,782,102)	(36,848,782)	
Gross profit	3,108,094	9,070,062	2,747,070	7,088,035	
Selling and distribution expenses	(1,093,089)	(2,903,978)	(827,700)	(2,477,266)	
Administration and general expenses	(432,282)	(1,125,486)	(345,620)	(1,087,940)	
Operating result	1,582,723	5,040,598	1,573,750	3,522,829	
Finance costs	(485,554)	(1,442,836)	(355,500)	(1,059,182	
Exchange loss	(373,110)	(344,994)	(18,896)	(235,737	
Workers' profit participation fund,	(56,760)	(209,079)	(61,435)	(121,881	
Workers' welfare fund	(17,975)	(65,498)	(19,368)	(43,225	
Other charges	(9,282)	(38,495)	(2,523)	(32,757	
	(942,681)	(2,100,902)	(457,722)	(1,492,782	
Other income	61,182	113,674	20,028	88,970	
Share of profit from associate	56,615	342,558	155,586	324,117	
Profit before taxation	757,839	3,395,928	1,291,642	2,443,134	
Taxation	(286,543)	(1,078,887)	(343,428)	(670,016	
Profit after taxation	471,296	2,317,041	948,214	1,773,118	
Attributable to:					
Owners of the Holding Company	531,685	2,383,801	948,306	1,763,753	
Non-controlling interests	(60,389)	(66,760)	(92)	9,365	
	471,296	2,317,041	948,214	1,773,118	
	(PKR)				
Basic and diluted earnings per share	5.76	25.81	10.27	19.10	

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Annexure B

ICI Pakistan Limited Condensed Interim Unconsolidated Statement of Profit or Loss (Unaudited) For the Nine Months Ended March 31, 2020

	For the 3 months ended March 31, 2020	For the 9 months ended March 31, 2020	For the 3 months ended March 31, 2019	For the 9 months ended March 31, 2019
Net turnover	13,930,056	43,217,086	15,188,354	43,102,799
Cost of sales	(11,073,771)	(34,563,556)	(12,533,508)	(36,259,458)
Gross profit	2,856,285	8,653,530	2,654,846	6,843,341
Selling and distribution expenses	(938,185)	(2,681,340)	(783,211)	(2,340,832)
Administration and general expenses	(372,394)	(1,024,278)	(333,987)	(1,009,646)
Operating result	1,545,706	4,947,912	1,537,648	3,492,863
Finance costs	(338,176)	(1,273,831)	(348,675)	(1,044,494)
Exchange loss	(375,399)	(347,544)	(18,861)	(234,246)
Workers' profit participation fund	(52,390)	(202,393)	(59,681)	(122,378)
Workers' welfare fund	(16,242)	(63,533)	(19,348)	(45,408)
Other charges	(7,338)	(29,141)	(1,843)	(33,974)
	(789,545)	(1,916,442)	(448,408)	(1,480,500)
Dividend income	200,000	730,000		255,000
Other income	35,063	83,761	16,148	57,599
Profit before taxation	991,224	3,845,231	1,105,388	2,324,962
Taxation	(302,051)	(1,086,464)	(351,280)	(670,397)
Profit after taxation	689,173	2,758,767	754,108	1,654,565
	(PKR)			
Basic and diluted earnings per share	7.46	29.87	8.16	17.91

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